

To: Operations & Scheduling Committee

Date: 04/29/2022

From: Rashida Kamara, Director of ADA & Special services

Reviewed by: *WC.*

SUBJECT: Consolidation of CCCTA/LAVTA Paratransit RFP Update

Background:

In December 2021, the County Connection Board of Directors approved a joint Request for Proposals (RFP) to consolidate paratransit services with the Livermore Amador Valley Transit Authority (LAVTA) using one contractor. In January 2022, an RFP was released, and operators were invited to review the RFP and provide a proposal based on best value. Several prospective bidders participated in the question-and-answer portion of the process. Two transportation companies submitted proposals on time on April 6, 2022, including Transdev, which currently operates our paratransit program, and RydeTrans.

Neighboring transit agencies were invited to participate as panel members to interview the proposers. The panel was comprised of Jeanne Krieg (Tri Delta Transit), Rob Thompson (WestCAT), Christian Kent (Consulting), Toan Tran (LAVTA), and Rashida Kamara (CCCTA). Standard questions were presented to proposers beforehand to help them prepare for the panel interview. The panel was equipped with scoresheet that incorporated the following criteria in order to determine the “best value” proposer:

Criteria	Points
Financial viability, firm experience, and corporate support	250
Qualification/experience of key personnel, thoughtful leadership	250
Creative approach/integration and value added	100
Service improvement/implementation plan	200
Reasonable cost	200
Retention of current employees	Bonus Points 100

Selection:

Using the criteria described above, RydeTrans scored 828 and Transdev 1010 average across the evaluation team. Both companies had something of value to offer in their proposals. RydeTrans’ proposal included the following: locally based company, offered ten vehicles to operate LAVTA service area, matched existing wages, but did not offer a One Seat Regional Ride solution. Transdev offered the TNC partnership, upgrades to our technology like the passenger smart app, higher wages, on-going review of one seat expansion, and higher cost. Although pricing was higher than staff expected as compared to the current draft budget, the panel chose Transdev which had a higher cost of the two.

Update:

Although Transdev was selected by the panel, staff is still in the negotiation process. Transdev was asked to give their “Best and Final” offer, and staff is working with them to finalize pricing. Originally, staff was planning to bring a final recommendation to the Board in May, but because negotiations are still ongoing, staff will not bring its final recommendation until pricing has been firmed up.

Financial Implication:

Although this is a “Best Value” proposal, it is important to continue to be fiscally responsible as we put out a sustainable paratransit program. Staff continues to work with Transdev in the negotiation process and will provide final numbers for the committee and board to make approve a recommendation.

Recommendation:

None, for information only.

Action Requested:

Staff requests that the O&S Committee forward this update to the Board for information only.

Attachment:

None