## The County Connection

#### Inter Office Memo

To: From:

A&F Committee Kathy Casenave

Director of Finance

Date: February 3, 2011

Reviewed by:

SUBJECT: CCCTA Income Statements for the Three Months Ended September 30, 2010

The attached unaudited CCCTA Income Statements for the three months of FY 2011 are presented for your review. The combined actual expenses, Fixed Route and Paratransit, (Schedule 1), are 7.8% under the year to date budget (\$585,409). The expense categories with the most significant variances are:

Services	\$( 91,566)	(18.9)%	Expenses under budget include promotion, outside service repairs, schedules, management & planning consultants.
Materials & Supplies	\$(110,601)	(14.5)%	Diesel fuel accounts for most of the variance.
Special trip services	\$(156,014)	(11.4)%	Purchased transportation is lower than budgeted mainly due to lower service hours.

Fixed route and Paratransit revenues and expenses are presented on **Schedules 2 and 3.** Actual expenses are compared to the year-to-date approved budget. Fixed route expenses are 7.3% under budget and Paratransit expenses are 10.2% under budget.

The combined revenues are under budget because TDA revenue is not considered earned unless needed for expenses and after other revenue is used. Another category with a significant variance:

Other Operating	\$208,535	49.4%	The variance is due to timing of receipts. It is
Assistance			anticipated that actual revenue will be close to
	•		budget by end of the year.

Schedule 4 provides selected statistical information for the current year compared to the last two years:

#### Fixed route:

- Passenger fares are 6.5% more than FY 2010 and 20.9% less compared to FY 2009.
- The farebox recovery ratio is up compared to FY 2010 but down compared to FY 2009. The ratio is 16.9% in FY 2011; 14.8% in FY 2010 and 17.4% in FY 2009.
- Operating expenses are 7.1% less than in FY 2010 and 17.7% less than in FY 2009.
- Fixed route revenue hours are 2.7% less than FY 2010 and 36.6% less than FY 2009.

- The cost per revenue hour has decreased 4.5% compared to FY 2010 but increased 13.9% compared to FY 2009.
- Passengers have increased 4.7% compared to FY2010 but decreased 50.8% compared to FY 2009.
- The cost per passenger has decreased 11.4% compared to FY 2010 and increased 21.8% compared to FY 2009.
- Passengers per revenue hour have increased 7.6% since FY 2010 but decreased 10.4% since FY 2009.

#### Paratransit:

- Passenger fares have decreased 9% from FY 2010 but are 11.3% over FY 2009.
- The farebox ratio is less compared to FY 2010 but more compared to FY 2009. The ratio is 10.5% in FY 2011; 11.2% in FY 2010; and 9.1% in FY 2009.
- Expenses have decreased 3.5% from the prior year and 2.9% compared to FY 2009.
- Revenue hours are .6% less than FY 2010 and 5% less than FY 2009.
- Passengers have decreased 3.7% compared to FY 2010 and 2.7% compared to FY 2009.
- The cost per passenger has increased .1% since FY 2010 and decreased .1% compared to FY 2009.
- Paratransit passengers per revenue hour have decreased 3.1% compared to FY 2010 but increased 2.1% compared to FY 2009.

#### Fixed Route Operator Wages (Schedule 5)

Schedule 5 compares various components of operator wages with the budget.

- Actual work time wages (Platform, turn in and report time) are 3.2% less than projected.
- Guarantees are 9.1% under budget.
- Overtime is 16.4% under budget.
- Training is 124.5% more than budget.
- Overall wages for operators are 2.9% under budget.

## FY 2011 Year to Date Comparison of Actual vs Budget For the Three Months Ended September 30, 2010 Combined Fixed Route and Paratransit Income Statement

		Actual		Budget		Variance	% Variance
Revenues							
Passenger fares	\$	914,271	\$	943,185	\$	(28,914)	0.40/
Special fares	*	168,370	Ψ	191,305	Ψ	(22,935)	-3.1%
·		1,082,641		1,134,490		(51,849)	-12.0% -4.6%
		, ,,====		1,101,100		(01,040)	-4.078
Advertising		113,214		120,626		(7,412)	-6.1%
Safe Harbor lease		4,239		6,250		(2,011)	-32.2%
Other revenue		113,624		30,950		82,674	267.1%
Federal operating		943,810		951,311		(7,501)	-0.8%
TDA earned revenue		1,836,424		2,668,529		(832,105)	-31.2%
STA revenue		1,174,558		1,174,558		(1)	100.0%
Measure J		980,343		956,084		24,259	2.5%
Other operating assistance		630,531		421,996		208,535	49.4%
		5,796,743		6,330,303		(533,561)	-8.4%
Total Revenue	\$	6,879,384	\$	7,464,793	\$	(585,409)	-7.8%
Expenses							•
Wages- Operators	\$	1 570 004	æ	4.005.070	Φ	(47.070)	
Wages-Other	Ψ	1,578,004 1,111,218	\$	1,625,376	\$	(47,372)	-2.9%
riagos otiloi		2,689,222		1,137,379		(26,161)	-2.3%
Fringe Benefits		1,686,534		2,762,755		(73,533)	-2.7%
Services		393,344		1,720,123		(33,589)	-2.0%
Materials & Supplies		650,299		484,910		(91,566)	-18.9%
Utilities		50,010		760,900 69,250		(110,601)	-14.5%
Insurance		95,953		·		(19,240)	-27.8%
Taxes		44,759		105,881		(9,928)	-9.4%
Interest		77,700		79,550		(34,791)	-43.7%
Leases and Rentals		6,524		9,500		(2.076)	0.0%
Miscellaneous		50,708		25,575		(2,976)	-31.3%
Special Trip Services		1,212,031		1,368,045		25,133 (156,014)	98.3%
Operations	•	6,879,384		7,386,490		***************************************	-11.4%
Contingency Reserve		0,019,304		78,303		<b>(507,106)</b> (78,303)	-6.9%
Total Expenses	\$		ф.		φ.		-100.0%
Total Expelises	Φ	6,879,384	\$	7,464,793	\$	(585,409)	-7.8%
Net Income (Loss)	\$	-	\$	-	\$	-	
Revenue Hours		73,053		74,010		(957)	-1.3%
Cost per Rev Hr	\$	94.08	\$	100.73	\$	· ·	
Passengers	Ψ		φ		φ	(6.65)	-6.6%
<del>-</del>	Φ.	833,035	_	809,115	_	23,920	3.0%
Cost per Passenger	\$	8.26	\$	9.23	\$	(0.97)	-10.5%
Farebox ratio		15.8%		15.2%		0.5%	3.5%

(fares, spec fares/Oper exp-w/o contingency-leases)

### FY 2011 Year to Date Comparison of Actual vs Budget For the Three Months Ended September 30, 2010 Fixed Route Income Statement

		Actual		Budget		Variance	% Variance
Revenues							
Passenger fares	\$	782,301	\$	795,484	\$	(13,183)	-1.7%
Special fares	\$ \$	168,370	Ψ	191,305	Ψ	(22,935)	-12.0%
·	<del></del> -	950,671		986,789		(36,118)	-3.7%
Advertising	\$	112,500		120,626		(8,126)	-6.7%
Safe Harbor lease	\$	4,204		6,250		(2,046)	-32.7%
Other revenue	\$	113,624		30,875		82,749	268.0%
Federal operating	\$	760,679		768,179		(7,500)	-1.0%
TDA earned revenue	\$	1,341,836		2,071,837		(730,001)	-35.2%
STA revenue	\$	954,126		954,126		-	100.0%
Measure J	\$	772,787		748,528		24,259	3.2%
Other operating assistance	_\$	613,873		379,497		234,376	61.8%
		4,673,629		5,079,918		(406,289)	-8.0%
Total Revenue	\$	5,624,300	\$	6,066,707	\$	(442,407)	-7.3%
Expenses							
Wages- Operators	\$	1;578,004	\$	1,625,376	\$	(47,372)	-2.9%
Wages-Other		1,082,945		1,116,163	-	(33,218)	-3.0%
		2,660,949		2,741,539		(80,590)	-2.9%
Fringe Benefits		1,675,772		1,709,448		(33,676)	-2.0%
Services		390,943		478,285		(87,342)	-18.3%
Materials & Supplies		647,505		760,275		(112,770)	-14.8%
Utilities		<b>45,77</b> 5		63,750		(17,975)	-28.2%
Insurance		95,953		105,881		(9,928)	-9.4%
Taxes		44,501		79,425		(34,924)	-44.0%
Leases and Rentals		6,524		9,500		(2,976)	-31.3%
Miscellaneous		50,652		25,300		25,352	100.2%
Purchased Transportation		5,726		15,000		(9,274)	-61.8%
Operations		5,624,300		5,988,404		(364,104)	-6.1%
Contingency Reserve				78,303		(78,303)	
Total Expenses	\$	5,624,300	\$	6,066,707	\$	(442,407)	-7.3%
Net Income (Loss)	\$	-	\$	-	\$	M	
Revenue Hours		52,054		52,976		(022)	4 70/
Cost per Rev Hr	\$	107.92	\$	114.34	¢	(922)	-1.7%
-	φ		Φ		\$	(6.42)	-5.6%
Passengers	φ.	794,771	•	771,566	_	23,205	3.0%
Cost per Passenger	\$	7.08	\$	7.86	\$	(0.79)	-10.0%
Passengers per Rev Hr		15.27		14.56		0.70	4.8%
Farebox recovery ratio		16.9%		16.5%		0.4%	2.5%

(fares, spec fares/Oper exp-w/o contingency-leases)

#### FY 2011 Year to Date Comparison of Actual vs Budget For the Three Months Ended September 30, 2010 Paratransit Income Statement

		Actual		Budget		Variance	% Variance
Revenues							
Passenger fares	\$	131,970	\$	147,701	\$	(15,731)	-10.7%
Special fares	•	,	*		Ψ	(10,101)	0.0%
		131,970		147,701		(15,731)	-10.7%
Advertising		714		_		714	
Interest		35		- 75		(40)	400.00/
Federal operating		183,131		183,132		, ,	100.0%
TDA earned revenue		494,588		596,691		(1) (102,103)	0.0%
STA revenue		220,432		220,432		(102,103)	-17.1%
Measure J		207,556		207,556		-	0.004
Other operating assistance		16,658		42,499		(25,841)	0.0%
, , , , , , , , , , , , , , , , , , , ,		1,123,114		1,250,385		(127,271)	-60.8% -10.2%
Total Revenue	\$	1,255,084	\$	1,398,086	\$	(143,002)	-10.2%
Expenses							
Wages-Other	\$	20 272	ø	04.040	Ф		
VVagoo-Otiloi	_Ψ	28,273 28,273	\$	21,216 21,216	\$	7,057	33.3%
Fringe Benefits						7,057	33.3%
Services		10,762		10,675		87	0.8%
Materials & Supplies		2,401		6,625		(4,224)	-63.8%
Utilities		2,794		625		2,169	347.0%
Insurance		4,235		5,500		(1,265)	-23.0%
Taxes		250		105		<u>.</u>	0.0%
Interest		258		125		133	106.4%
Leases and Rentals				-		-	0.0%
Miscellaneous		50		-		-	0.0%
Special Trip Services		56		275		(219)	-79.6%
•	-	1,206,305		1,353,045		(146,740)	-10.8%
Total Expenses	\$	1,255,084	\$	1,398,086	\$	(143,002)	-10.2%
Net Income (Loss)	\$	M	\$	-	\$	-	
Revenue Hours		20,999		21,034		(35)	-0.2%
Cost per Rev Hr	\$	59.77	\$	66.47	\$	(6.70)	-10.1%
Passengers		<i>38,264</i>		37,549		715	1.9%
Cost per Passenger	\$	32.80	\$	37.23	\$	(4.43)	-11.9%
Passengers per Rev Hr		1.82	-	1.79	•	0.04	2.1%
Farebox ratio		10.5%		10.6%		0.0%	-0.5%
(fares, spec fares/Oper exp-leases)		. 2. 2 / 0				0.070	-0.5%

#### Statistics

FY 2011 Year to Date Comparison of FY2010 Actual & FY 09 Actual For the Three Months Ended September 30, 2010

	Actual		Actual	Variance	Actual	Variance
	FY2011	<u> </u>	FY2010	Act 2011 to Act 10	FY 09	Act 2011 to Act 09
Fixed Route						
Fares	\$ 782,301	\$	711,455	10.0%	\$ 927,335	-18.5%
Special Fares	\$ 168,370	\$	181,071	-7.0%	\$ 222,223	-32.0%
Total Fares	\$ 950,671	\$	892,526	6.5%	\$ 1,149,558	-20.9%
Fares box recovery ratio	16.9%		14.8%	14.6%	17.4%	-2.8%
Operating Exp (Less leases)	\$ 5,617,776	\$	6,046,271	-7.1%	\$ 6,610,304	-17.7%
Revenue Hours	52,054		53,519	-2.7%	71,128	-36.6%
Cost per Rev Hour	\$ 107.92	\$	112.97	-4.5%	\$ 92.94	13.9%
Passengers	794,771		759,117	4.7%	1,198,483	-50.8%
Cost per Passenger	\$ 7.07	\$	7.97	-11.4%	\$ 5.53	21.8%
Passengers per Rev Hr	15.27		14.18	7.6%	16.85	
Paratransit						
Fares	\$ 131,970	\$	145,087	-9.0%	\$ 116,994	11.3%
Fares box recovery ratio	10.5%		11.2%	-5.7%	9.1%	13.8%
Operating Exp (Less leases)	\$ 1,255,084	\$	1,301,168	-3.5%	\$ 1,291,151	-2.9%
Revenue Hours	20,999		21,127	-0.6%	22,044	-5.0%
Cost per Rev Hour	\$ 59.77	\$	61.59	-3.0%	\$ 58.57	2.0%
Passengers	38,264		39,725	-3.7%	39,310	-2.7%
Cost per Passenger	\$ 32.80	\$	32.75	0.1%	\$ 32.85	-0.1%
Passengers per Rev Hr	1.82		1.88	-3.1%	1.78	

# Operator Wages For the Three Months Ended September 30, 2010

		Υ	ear to Date		% Variance	
	Actual	Actual				Variance
Platform/report/turn in Guarantees	\$ 1,262,778 73,836	\$	1,305,177 81,269	\$	(42,399) (7,433)	-3.2%
Overtime Spread	46,212 35,179	\$ \$	55,263 35,758		(9,051)	-9.1% -16.4%
Protection Travel	82,062	\$	81,269		(579) 793	-1.6% 1.0%
Training	45,131 25,540	\$ \$	43,885 11,378		1,246 14,162	2.8% 124.5%
Other Misc	\$ 7,266 <b>1,578,004</b>	\$ <b>\$</b>	11,378 <b>1,625,376</b>	\$	(4,112) (47,372)	-36.1% <b>-2.9%</b>