### The County Connection

Inter Office Memo

To: From: A&F Committee
Kathy Casenave ↓ €

Director of Finance

Date: November 21, 2011

Reviewed by: Anh

SUBJECT: CCCTA Income Statements for the Three Months Ended September 30, 2011

The attached unaudited CCCTA Income Statements for the three months of FY 2012 are presented for your review. The combined actual expenses, Fixed Route and Paratransit, (Schedule 1), are 8% under the year to date budget (\$667,074). The expense categories with the most significant variances are:

Wages	\$(168,138)	( 5.2)%	Operator wages are \$87k under budget (see Schedule 5 for details) and other wages are \$80k under budget, mainly in the Maintenance Dept.
Materials & Supplies	\$(205,759)	(21.3)%	Diesel fuel accounts for most of the variance.
Special trip services	\$( 85,243)	(6.2)%	Purchased transportation is lower than budgeted mainly due to lower service hours.

Fixed route and Paratransit revenues and expenses are presented on **Schedules 2 and 3.** Actual expenses are compared to the year-to-date approved budget. Fixed route expenses are 8.4% under budget and Paratransit expenses are 5.8% under budget.

The combined revenues are under budget because TDA revenue is not considered earned unless needed for expenses and after other revenue is used. Another category with a significant variance:

Other revenue

\$ 63,831

206.2%

The variance is due to timing of receipts. It is anticipated that actual revenue will be close to

budget by end of the year.

Schedule 4 provides selected statistical information for the current year compared to the last two years:

#### Fixed route:

- Passenger fares are virtually the same as FY 2011 and 9% more compared to FY 2010.
- The farebox recovery ratio is down compared to FY 2011 but up compared to FY 2010. The ratio is 15.7% in FY 2012; 16.9% in FY 2011 and 14.8% in FY 2010.
- Operating expenses are 13.9% more than in FY 2011 and 5.5% more than in FY 2010. Most of this is attributable to recording 7 pay periods in FY 2012 and 6 pay periods in FY 2011.
- Fixed route revenue hours are 1.6% less than FY 2011 and 4.5% less than FY 2010.

- The cost per revenue hour has increased 15.8% compared to FY 2011 and 9.6% compared to FY 2010.
- Passengers have decreased .1% compared to FY2011 but increased 4.4% compared to FY 2010.
- The cost per passenger has increased 13.9% compared to FY 2011 and 1% compared to FY 2010.
- Passengers per revenue hour have increased 1.5% compared to FY 2011 and 8.5% compared to FY 2010.

#### Paratransit:

- Passenger fares have increased 27.1% over FY 2011 and 13.5% over FY 2010.
- The farebox ratio is more compared to FY 2011 and FY 2010. The ratio is 12.7% in FY 2012; 10.5% in FY 2011; and 11.2% in FY 2010.
- Expenses have increased 5% from the prior year and 1.3% compared to FY 2010.
- Revenue hours are 4.2% less than FY 2011 and 5% less than FY 2010.
- Passengers have increased .7% compared to FY 2011 and decreased 3.1% compared to FY 2010.
- The cost per passenger has increased 4.2% since FY 2011 and 4.2% compared to FY 2010.
- Paratransit passengers per revenue hour have increased 5.1% compared to FY 2011 and 1.9% compared to FY 2010.

#### **Fixed Route Operator Wages (Schedule 5)**

Schedule 5 compares various components of operator wages with the budget.

- Actual work time wages (Platform, turn in and report time) are 4.5% less than projected.
- Guarantees are 12% under budget.
- Overtime is 23.4% under budget.
- Training is 51.2% more than budget.
- Overall wages for operators are 4.6% under budget.

# FY 2012 Year to Date Comparison of Actual vs Budget For the Three Months Ended September 30, 2011 Combined Fixed Route and Paratransit Income Statement

	Actual		Budget		Variance		% Variance
Revenues							
Passenger fares	\$	949,782	\$	954,805	\$	(5,023)	-0.5%
Special fares		223,690		204,741		18,949	9.3%
,		1,173,472		1,159,546		13,926	1.2%
Advertising		137,187		132,501		4,686	3.5%
Safe Harbor lease		1,439		6,250		(4,811)	-77.0%
Other revenue		94,781		30,950		63,831	206.2%
Federal operating		1,254,905		1,254,905		-	0.0%
TDA earned revenue		2,691,603		3,478,713		(787,110)	-22.6%
STA revenue		797,910		797,910		-	100.0%
Measure J		1,086,062		1,086,062		-	0.0%
Other operating assistance		484,082		441,679		42,403	9.6%
		6,547,969		7,228,970		(681,001)	-9.4%
Total Revenue	\$	7,721,441	\$	8,388,516	\$	(667,074)	-8.0%
Expenses							
Wages- Operators	\$	1,819,121	\$	1,906,272	\$	(87,151)	-4.6%
Wages-Other	•	1,229,253	,	1,310,240		(80,987)	-6.2%
		3,048,374		3,216,512		(168,138)	-5.2%
Fringe Benefits .		1,932,195		1,930,525		1,670	0.1%
Services		472,301		498,808		(26,507)	-5.3%
Materials & Supplies		759,129		964,888		(205,759)	-21.3%
Utilities		57,591		73,860		(16,269)	-22.0%
Insurance		85,933		94,842		(8,909)	-9.4%
Taxes		49,534		66,128		(16,594)	-25.1%
Interest		· -		, -			0.0%
Leases and Rentals		6,245		9,500		(3,255)	-34.3%
Miscellaneous		30,524		31,094		(570)	-1,8%
Special Trip Services		1,279,615		1,364,858		(85,243)	-6.2%
Operations		7,721,441		8,251,015		(529,574)	-6.4%
Contingency Reserve		0		137, <u>500</u>		(137,500)	-100.0%
Total Expenses	\$	7,721,441	\$	8,388,515	\$	(667,074)	-8.0%
Net Income (Loss)	\$	-	\$	-	\$	-	
Revenue Hours		71,322		71,129		193	0.3%
Cost per Rev Hr	\$	108.17	\$	117.80	\$		-8.2%
Passengers	Ψ	832,381	φ	828,491	Ψ	3,890	0.5%
	\$	9.28	\$	10.13	\$	<del>-</del>	-8.4%
Cost per Passenger	Φ		Ψ	13.8%	φ	1.4%	9.9%
Farebox ratio		15.2%		13.6%		1.470	9.9%

(fares, spec fares/Oper exp-w/o contingency-leases)

#### FY 2012 Year to Date Comparison of Actual vs Budget For the Three Months Ended September 30, 2011 Fixed Route Income Statement

	Actual			Budget		Variance	% Variance
Revenues							
Passenger fares	\$	782,068	\$	811,406	\$	(29,338)	-3.6%
Special fares	\$ \$	223,690	•	204,741	•	18,949	9.3%
1		1,005,758		1,016,147		(10,389)	-1.0%
Advertising	\$	137,187		132,501		4,686	3.5%
Safe Harbor lease	\$	1,369		6,250		(4,881)	-78.1%
Other revenue		79,281		30,875		48,406	156.8%
Federal operating	\$ \$	1,064,448		1,064,448		-	0.0%
TDA earned revenue		2,255,117		2,917,265		(662,148)	-22.7%
STA revenue	\$ \$ \$	577,028		577,028		~	100.0%
Measure J	\$	846,218		846,218		-	0.0%
Other operating assistance	\$	437,228		399,180		38,048	9.5%
over specially association		5,397,876		5,973,766		(575,889)	-9.6%
Total Revenue	\$	6,403,634	\$	6,989,912	\$	(586,278)	-8.4%
Expenses				-			
Wages- Operators	\$	1,819,121	\$	1,906,272	\$	(87,151)	-4.6%
Wages-Other	•	1,204,959	•	1,289,184	•	(84,225)	-6,5%
		3,024,080		3,195,456		(171,376)	-5.4%
Fringe Benefits		1,920,664		1,919,513		1,151	0.1%
Services		468,665		492,050		(23,385)	-4.8%
Materials & Supplies		759,006		964,175		(205,169)	-21.3%
Utilities		53,135		68,250		(15,115)	-22.1%
Insurance		85,933		94,842		(8,909)	-9.4%
Taxes		49,523		66,000		(16,477)	-25.0%
Leases and Rentals		6,245		9,500		(3,255)	-34.3%
Miscellaneous		30,447		30,813		(366)	-1.2%
Purchased Transportation		5,936		11,813		(5,877)	-49.8%
<b>Operations</b>		6,403,634		6,852,412		(448,778)	-6.5%
Contingency Reserve	*****·			137,500		(137,500)	
Total Expenses	\$	6,403,634	\$	6,989,912	\$	(586,278)	-8.4%
Net Income (Loss)	\$	-	\$	-	\$	-	
Revenue Hours		51,205		52,100		(895)	-1.7%
* - *	\$	124.94	\$	133.98	\$	(9.04)	-6.8%
Cost per Rev Hr	Þ		Φ		Ф	. ,	
Passengers_	_	793,838		790,942		2,896	0.4%
Cost per Passenger	\$	8.07	\$	8.84	\$	, ,	-8.7%
Passengers per Rev Hr		15.50		15.18		0.32	2.1%
Farebox recovery ratio		15.7%		14.8%		0.9%	5.9%

(fares, spec fares/Oper exp-w/o contingency-leases)

#### FY 2012 Year to Date Comparison of Actual vs Budget For the Three Months Ended September 30, 2011 Paratransit Income Statement

		Actual	Budget	Variance		% Variance	
Revenues							
Passenger fares	\$ .	167,714	\$	143,399	\$	24,315	17.0%
Special fares						<u>-</u>	0.0%
		167,714		143,399		24,315	17.0%
Advertising						_	
Interest		70		75		(5)	100.0%
Other revenue		15,500				15,500	
Federal operating		190,457		190,457		-	0.0%
TDA earned revenue		436,486		561,447		(124,961)	-22.3%
STA revenue		220,882		220,882			
Measure J		239,844		239,844		-	0.0%
Other operating assistance		46,854		42,499		4,355	10.2%
		1,150,093		1,255,204		(105,111)	-8.4%
Total Revenue	\$	1,317,807	\$	1,398,603	\$	(80,796)	-5.8%
Expenses							
Wages-Other	\$	24,294	\$	21,056	\$	3,238	15.4%
		24,294		21,056		3,238	15.4%
Fringe Benefits		11,531		11,012		519	4.7%
Services		3,636		6,758		(3,122)	-46.2%
Materials & Supplies		123		713		(590)	-82.7%
Utilities		4,456		5,610		(1,154)	-20.6%
Insurance				-		-	0.0%
Taxes		11		128		(117)	-91.4%
Interest				-		-	0.0%
Leases and Rentals							0.0%
Miscellaneous		77		281		(204)	-72.6%
Special Trip Services		1,273,679		1,353,045		(79,366)	-5.9%
Total Expenses	\$	1,317,807	\$	1,398,603	\$	(80,796)	-5.8%
Net Income (Loss)	\$	-	\$	-	\$	-	
Revenue Hours		20,117		19,029		1,088	5.7%
Cost per Rev Hr	\$	65.51	\$	73.50	\$	(7.99)	-10.9%
Passengers	•	38,543	•	37,549	•	` 99 <i>4</i>	2.6%
Cost per Passenger	\$	34.19	\$	37.25	\$	(3.06)	-8.2%
Passengers per Rev Hr	Ψ	1.92	7	1.97	۳	(0.06)	-2.9%
Farebox ratio		12.7%		10.3%		2.5%	24.1%
(fares,spec fares/Oper exp-leases)		12.170		10.570		4.070	24.170
(rares, spec rares/oper exp-reases)							

#### Statistics

FY 2011 Year to Date Comparison of FY2010 Actual & FY 09 Actual For the Three Months Ended September 30, 2011

		Actual		Actual	Variance Actual 2012		Actual	Variance Actual 2012
		FY2012		FY2011	to Actual 11		FY2010	to Actual
Fixed Route		•						
Fares	\$	782,068	\$	782,301	0.0%	\$	711,455	9.0%
Special Fares	\$	223,690	\$	168,370	32.9%	\$	181,071	19.1%
Total Fares	\$	1,005,758	\$	950,671	5.8%	\$	892,526	11.3%
Fares box recovery ratio		15.7%		16.9%	-7.1%		14.8%	6.1%
Operating Exp (Less leases)	\$	6,397,389	\$	5,617,776	13.9%	\$	6,046,271	5.5%
Revenue Hours		51,205		52,054	-1.6%		53,519	-4.5%
Cost per Rev Hour	\$	124.94	\$	107.92	15.8%	\$	112.97	9.6%
Passengers	-	793,838		794,777	-0.1%		759,117	4.4%
Cost per Passenger	\$	8.06	\$	7.08	13.9%	\$	7.97	1.0%
Passengers per Rev Hr		15.50		15.27	1.5%		14.18	8.5%
Paratransit								
Fares	<b>T</b> \$	167,714	\$	131,970	27.1%	\$	145,087	13.5%
Fares box recovery ratio		12.7%		10.5%	21.0%		11.2%	12.4%
Operating Exp (Less leases)	\$	1,317,807	\$	1,255,084	5.0%	\$	1,301,168	1.3%
Revenue Hours		20,117		20,999	-4.2%		21,127	-5.0%
Cost per Rev Hour	\$	65.51	\$	59.77	9.6%	\$	61.59	6.0%
Passengers		38,543		38,264	0.7%		39,725	-3.1%
Cost per Passenger	\$	34.19	\$	32.80	4.2%	\$	32.75	4.2%
Passengers per Rev Hr	1	1.92	'	1.82	5.1%	<u> </u>	1.88	1.9%

## Operator Wages For the Three Months Ended September 30, 2011

		Υ				
	Actual		Budget		Variance	% Variance
Platform/report/turn in	\$ 1,460,416	\$	1,529,404	\$	(68,988)	-4.5%
Guarantees	75,684	\$	85,991		(10,307)	-12.0%
Overtime	56,043	\$	73,150		(17,107)	-23.4%
Spread	43,966	\$	46,779		(2,813)	-6.0%
Protection	81,100	\$	87,740		(6,640)	-7.6%
Travel	56,989	\$	57,380		(391)	-0.7%
Training	23,981	\$	15,860		8,121	51.2%
Other Misc	 20,942	\$	9,967		10,975	110.1%
	\$ 1,819,121	\$	1,906,272	\$	(87,151)	-4.6%