## The County Connection

#### Inter Office Memo

To: From: A&F Committee

Kathy Casenave Co

Date: October 13, 2011

Reviewed by: Rus

SUBJECT: CCCTA Income Statements for the Twelve Months Ended June 30, 2011

The attached unaudited CCCTA Income Statements for the twelve months of FY 2011 are presented for your review. The auditors have completed their fieldwork and staff does not expect any material adjustments to the financial statements. The combined actual expenses, Fixed Route and Paratransit, (Schedule 1), are 6.2% under budget (\$1,922,849). The expense categories with the most significant variances are:

| Wages                 | \$(260,752) | ( 2.1)% | Operator wages are under mainly for platform time (See Schedule 5). Other wages are mainly under due to unfilled positions in the Maintenance Dept, the layoff of one Admin employee and the resignation of a part time employee who will not be replaced. |
|-----------------------|-------------|---------|--|
| Fringe Benefits       | \$(466,091) | ( 6.5)% | Fringe benefits are lower because of an unexpected decrease in workers compensation expense due to the closing of old claims for less than originally estimated and a decrease in new claims during the year.  |
| Services              | \$(448,374) | (18.8)% | Expenses under budget include schedules and promotions,\$69k; Building maint services, \$59k; legal, \$148k; management & professional services, \$50k.  |
| Materials & Supplies  | \$( 69,620) | ( 2.3)% | Diesel fuel is \$62k less than budgeted.   |
| Special trip services | \$(433,472) | ( 7.9%) | Purchased transportation is lower than budgeted mainly due to lower service hours.   |

Fixed route and Paratransit revenues and expenses are presented on **Schedules 2 and 3.** Actual expenses are compared to the approved budget. Fixed route expenses are 5.9% under budget and Paratransit expenses are 7.4% under budget.

The revenue is under budget because TDA revenue is not considered earned until needed to match expenses and after other revenue is used. Other revenue categories that exceed the budget, Federal Operating, Measure J, and Other Operating assistance were more than originally projected. STA revenue shows as under budget because an MTC special reserve of \$828,000 was incorrectly recorded in the STA column on the approved budget; it is federal revenue and was not used in FY 2011; it will be carried over to FY 2012.

**Schedule 4** provides selected statistical information for the current year compared to the last two years:

#### **Fixed route:**

- Passenger fares are 1.7% less than FY 2010 and 9.8% less compared to FY 2009.
- The farebox recovery ratio is the same as FY 2010 and and up compared to FY 2009. The ratio is 17.3% in FY 2011; 17.3% in FY 2010 and 16.8% in FY 2009.
- Operating expenses are .3% less than in FY 2010 and 11.5% less than in FY 2009.
- Fixed route revenue hours are 3.4% less than FY 2010 and 21.3% less than FY 2009.
- The cost per revenue hour has increased 3.2% compared to FY 2010 and 12.4% compared to FY 2009.
- Passengers have increased 2.1% compared to FY2010 but decreased 19.8% compared to FY 2009.
- The cost per passenger has decreased 2.5% compared to FY 2010 and increased 10.2% compared to FY 2009.
- Passengers per revenue hour have increased 5.7% since FY 2010 and increased 1.8% since FY 2009.

#### Paratransit:

- Passenger fares have decreased 5.8% from FY 2010 but are 8% over FY 2009.
- The farebox ratio is less compared to FY 2010 and FY 2009. The ratio is 10.6% in FY 2011; 11.3% in FY 2010; and 10.9% in FY 2009.
- Expenses have increased .5% from the prior year and increased 4.9% compared to FY 2009.
- Revenue hours are 3.7% less than FY 2010 and 11% less than FY 2009.
- Passengers have decreased 2.2% compared to FY 2010 and 2.6% compared to FY 2009.

- The cost per passenger has increased 2.8% since FY 2010 and 7.7% compared to FY 2009.
- Paratransit passengers per revenue hour have increased 1.6% compared to FY 2010 and 9.4% compared to FY 2009.

## **Fixed Route Operator Wages (Schedule 5)**

Schedule 5 compares various components of operator wages with the budget.

- Actual work time wages (Platform, turn in and report time) are 1.6% less than projected.
- Guarantees are 11.1% under budget.
- Overtime is 11.2% over budget.
- Training is 17.1% more than budget.
- Overall wages for operators are 1.5% under budget.

### FY 2011 Year to Date Comparison of Actual vs Budget For the Twelve Months Ended June 30, 2011

#### Combined Fixed Route and Paratransit Income Statement -Unaudited

|                            |                       | Actual     | Budget     | Variance    | % Variance |
|----------------------------|-----------------------|------------|------------|-------------|------------|
| Revenues                   |                       |            |            |             |            |
| Passenger fares            | \$                    | 3,892,562  | 3,990,305  | (97,743)    | -2.4%      |
| Special fares              | \$                    | 824,631    | 749,620    | 75,011      | 10.0%      |
|                            | \$                    | 4,717,193  | 4,739,925  | (22,732)    | -0.5%      |
|                            |                       |            |            |             |            |
| Advertising                | \$                    | 504,952    | 482,500    | 22,452      | 4.7%       |
| Safe Harbor lease          | \$                    | 6,942      | 25,000     | (18,058)    | -72.2%     |
| Other revenue              | \$<br>\$              | 139,726    | 123,800    | 15,926      | 12.9%      |
| Federal operating          |                       | 4,003,292  | 3,805,241  | 198,051     | 5.2%       |
| TDA 4.0 earned revenue     | \$                    | 9,530,534  | 11,183,077 | (1,652,543) | -14.8%     |
| TDA 4.5 earned revenue     | \$                    | 464,173    | 699,446    | (235,273)   | -33.6%     |
| STA revenue                | \$<br>\$<br>\$        | 3,942,786  | 4,698,233  | (755,447)   | -16.1%     |
| Measure J                  | \$                    | 4,167,785  | 3,824,333  | 343,452     | 9.0%       |
| Other operating assistance | \$                    | 1,954,794  | 1,687,990  | 266,804     | 15.8%      |
|                            | \$                    | 24,714,984 | 26,529,620 | (1,814,636) | -6.8%      |
| Total Revenue              | \$                    | 29,432,177 | 31,269,545 | (1,837,368) | -5.9%      |
| Expenses                   |                       |            |            |             |            |
| Wages- Operators           | \$                    | 7,134,953  | 7,243,334  | (108,381)   | -1.5%      |
| Wages-Other                | \$                    | 4,769,201  | 4,921,572  | (152,371)   | -3.1%      |
|                            | \$                    | 11,904,154 | 12,164,906 | (260,752)   | -2.1%      |
| Fringe Benefits            | \$                    | 6,710,896  | 7,176,987  | (466,091)   | -6.5%      |
| Services                   | \$                    | 1,575,746  | 1,939,640  | (363,894)   | -18.8%     |
| Materials & Supplies       | \$                    | 2,973,979  | 3,043,599  | (69,620)    | -2.3%      |
| Utilities                  | \$                    | 246,467    | 277,000    | (30,533)    | -11.0%     |
| Insurance                  | \$                    | 385,277    | 423,523    | (38,246)    | -9.0%      |
| Taxes                      | \$                    | 306,897    | 318,200    | (11,303)    | -3.6%      |
| Leases and Rentals         | \$                    | 37,396     | 38,000     | (604)       | -1.6%      |
| Miscellaneous              | \$                    | 135,999    | 102,300    | 33,699      | 32.9%      |
| Special Trip Services      | _\$                   | 5,038,706  | 5,472,178  | (433,472)   | -7.9%      |
| Operations                 | \$<br>\$<br><b>\$</b> | 29,315,517 | 30,956,333 | (1,640,816) | -5.3%      |
| Contingency Reserve        | _\$                   | Li Control | 282,033    | (282,033)   | -100.0%    |
| Total Expenses             | \$                    | 29,315,517 | 31,238,366 | (1,922,849) | -6.2%      |
| Net Income (Loss)          | \$                    | 116,660    | 31,179     | 85,481      |            |
| Revenue Hours              |                       | 289,831    | 306,340    | (16,509)    | -5.4%      |
| Cost per Rev Hr            | \$                    | 101.02     | 101.85     | (0.83)      | -0.8%      |
| Passengers                 | •                     | 3,457,085  | 3,448,601  | 8,484       | 0.2%       |
| Cost per Passenger         | \$                    | 8.48       | 9.06       | (0.58)      | -6.4%      |
| Farebox ratio              | Ψ                     | 16.1%      | 15.2%      | 0.92%       | 6.1%       |
|                            |                       |            |            |             |            |

(fares, spec fares/Oper exp-w/o contingency-leases)

## FY 2011 Year to Date Comparison of Actual vs Budget For the Twelve Months Ended June 30, 2011 Fixed Route Income Statement- Unaudited

|                            |                | Actual     | Budget     | Variance    | % Variance |
|----------------------------|----------------|------------|------------|-------------|------------|
| Revenues                   |                |            |            |             |            |
| Passenger fares            | \$             | 3,346,122  | 3,399,503  | (53,381)    | -1.6%      |
| Special fares              | \$             | 824,631    | 749,620    | 75,011      | 10.0%      |
|                            | \$             | 4,170,753  | 4,149,123  | 21,630      | 0.5%       |
| Advertising                | \$             | 504,238    | 482,500    | 21,738      | 4.5%       |
| Safe Harbor lease          | \$             | 6,942      | 25,000     | (18,058)    | -72.2%     |
| Other revenue              | \$             | 139,030    | 123,500    | 15,530      | 12.6%      |
| Federal operating          | \$             | 3,270,766  | 3,072,715  | 198,051     | 6.4%       |
| TDA earned revenue         | \$             | 8,163,880  | 9,495,765  | (1,331,885) | -14.0%     |
| STA revenue                | \$<br>\$<br>\$ | 2,987,971  | 3,816,505  | (828,534)   | -21.7%     |
| Measure J                  | \$             | 3,245,313  | 2,994,109  | 251,204     | 8.4%       |
| Other operating assistance | \$             | 1,766,270  | 1,517,989  | 248,281     | 16.4%      |
|                            | \$             | 20,084,410 | 21,528,083 | (1,443,673) | -6.7%      |
| Total Revenue              | \$             | 24,255,163 | 25,677,206 | (1,422,043) | -5.5%      |
| Expenses                   |                |            |            |             |            |
| Wages- Operators           | \$             | 7,134,953  | 7,243,334  | (108,381)   | -1.5%      |
| Wages-Other                | \$             | 4,671,288  | 4,836,709  | (165,421)   | -3,4%      |
|                            | \$             | 11,806,241 | 12,080,043 | (273,802)   | -2.3%      |
| Fringe Benefits            | \$             | 6,666,016  | 7,134,289  | (468,273)   | -6.6%      |
| Services                   | \$<br>\$       | 1,563,554  | 1,913,140  | (349,586)   | -18.3%     |
| Materials & Supplies       | \$             | 2,967,675  | 3,041,099  | (73,424)    | -2.4%      |
| Utilities                  | \$             | 227,846    | 255,000    | (27,154)    | -10.6%     |
| Insurance                  | \$             | 385,277    | 423,523    | (38,246)    | -9.0%      |
| Taxes                      | \$             | 306,306    | 317,700    | (11,394)    | -3.6%      |
| Leases and Rentals         | \$<br>\$<br>\$ | 37,396     | 38,000     | (604)       | -1.6%      |
| Miscellaneous              | \$             | 135,905    | 101,200    | 34,705      | 34.3%      |
| Purchased Transportation   | \$             | 42,287     | 60,000     | (17,713)    | -29.5%     |
| Operations                 | \$             | 24,138,503 | 25,363,994 | (1,225,491) | -4.8%      |
| Contingency Reserve        |                |            | 282,033    | (282,033)   | -100.0%    |
| Total Expenses             | \$             | 24,138,503 | 25,646,027 | (1,507,524) | -5.9%      |
| Net Income (Loss)          | \$             | 116,660    | 31,179     | 85,481      |            |
| Revenue Hours              |                | 208,832    | 219,240    | (10,408)    | -4.7%      |
| Cost per Rev Hr            | \$             | 115.41     | 116.80     | (1.39)      | -1,2%      |
| Passengers                 |                | 3,304,521  | 3,288,601  | 15,920      | 0.5%       |
| Cost per Passenger         | \$             | 7.30       | 7.80       | (0.49)      | -6.3%      |
| Passengers per Rev Hr      | *              | 15.82      | 15.00      | 0.82        | 5.5%       |
| Farebox recovery ratio     |                | 17.3%      | 16.2%      | 1.1%        | 6.8%       |
| , arenow recovery ratio    |                | 11.070     | 10.270     | 11170       | 01070      |

(fares, spec fares/Oper exp-w/o contingency-leases)

## FY 2011 Year to Date Comparison of Actual vs Budget For the Twelve Months Ended June 30, 2011 Paratransit Income Statement-Unaudited

|                                  | Actual         |           | Budget    | Variance  | % Variance |
|----------------------------------|----------------|-----------|-----------|-----------|------------|
| Revenues                         |                |           |           |           |            |
| Passenger fares                  | \$             | 546,440   | 590,802   | (44,362)  | -7.5%      |
| Special fares                    |                |           |           | o´        | 0.0%       |
|                                  | \$             | 546,440   | 590,802   | (44,362)  | -7.5%      |
| Advertising                      | \$             | 714       | -         | 714       | 100.0%     |
| Other revenue                    | \$             | 696       | 300       | 396       | 132.0%     |
| Federal operating                | \$             | 732,526   | 732,526   | 0         | 0.0%       |
| TDA 4.5 earned revenue           | \$             | 464,173   | 699,446   | (235,273) | -33.6%     |
| TDA 4.0 earned revenue           | \$             | 1,366,654 | 1,687,312 | (320,658) | -19.0%     |
| STA revenue                      | \$             | 954,815   | 881,728   | 73,087    | 8.3%       |
| Measure J                        | \$             | 922,472   | 830,224   | 92,248    | 11.1%      |
| Other operating assistance       | _\$            | 188,524   | 170,000   | 18,524    | 10.9%      |
|                                  | \$             | 4,630,574 | 5,001,537 | (370,963) | -7.4%      |
| Total Revenue                    | \$             | 5,177,014 | 5,592,339 | (415,325) | -7.4%      |
| Expenses                         |                |           |           |           |            |
| Wages- Operators                 |                |           | -         | 0         | 0.0%       |
| Wages-Other                      | \$             | 97,913    | 84,863    | 13,050    | 15.4%      |
|                                  | \$             | 97,913    | 84,863    | 13,050    | 15.4%      |
| Fringe Benefits                  | \$             | 44,880    | 42,698    | 2,182     | 5.1%       |
| Services                         | \$             | 12,192    | 26,500    | (14,308)  | -54.0%     |
| Materials & Supplies             | \$ \$ \$ \$ \$ | 6,304     | 2,500     | 3,804     | 152,2%     |
| Utilities                        | \$             | 18,621    | 22,000    | (3,379)   | -15.4%     |
| Taxes                            | \$             | 591       | 500       | 91        | 18.2%      |
| Miscellaneous                    | \$             | 94        | 1,100     | (1,006)   | -91.5%     |
| Special Trip Services            |                | 4,996,419 | 5,412,178 | (415,759) | -7.7%      |
| Total Expenses                   | \$             | 5,177,014 | 5,592,339 | (415,325) | -7.4%      |
| Net Income (Loss)                | \$             | <b>"</b>  | -         | -         |            |
| Revenue Hours                    |                | 80,999    | 87,100    | (6,101)   | -7.0%      |
| Cost per Rev Hr                  | \$             | 63.91     | 64.21     | (0.29)    | -0.5%      |
| Passengers                       | -              | 152,564   | 160,000   | (7,436)   | -4.6%      |
| Cost per Passenger               | \$             | 33.93     | 34.95     | (1.02)    | -2.9%      |
| Passengers per Rev Hr            | r              | 1.88      | 1.84      | 0.05      | 2.5%       |
| Farebox ratio                    |                | 10.6%     | 10.6%     | 0.0%      | -0.1%      |
|                                  | -al            | 10.070    | 10.078    | 0.070     | -U. 1 /0   |
| (fares,spec fares/Oper exp-lease | :5)            |           |           |           |            |

Schedule 3- Paratransit

#### Statistics

## FY 2011 Year to Date Comparison of FY2010 Actual & FY 09 Actual For the Twelve Months Ended June 30, 2011

|                             |    | Actual<br>FY2011 | Actual<br>FY2010 | Variance           | Actual     | Variance          |
|-----------------------------|----|------------------|------------------|--------------------|------------|-------------------|
| Fixed Route                 |    | F12011           | F12010           | Act 2011 to Act 10 | FY 09      | Act 2011 to Act 0 |
| Fares                       | \$ | 3,346,122        | 3,404,291        | -1.7%              | 3,709,917  | -9.8%             |
| Special Fares               | \$ | 824,631          | 771,541          | 6.9%               | 852,240    | -3.2%             |
| Total Fares                 | \$ | 4,170,753        | 4,175,832        | -0.1%              | 4,562,157  | -8.6%             |
| Fares box recovery ratio    |    | 17.3%            | 17.3%            | 0.2%               | 16.8%      | 3.3%              |
| Operating Exp (Less leases) | \$ | 24,101,107       | 24,171,534       | -0.3%              | 27,232,781 | -11.5%            |
| Revenue Hours               |    | 208,832          | 216,095          | -3.4%              | 265,207    | -21.3%            |
| Cost per Rev Hour           | \$ | 115.41           | 111.86           | 3.2%               | 102.69     | 12.4%             |
| Passengers Passengers       |    | 3,304,521        | 3,235,542        | 2.1%               | 4,121,324  | -19.8%            |
| Cost per Passenger          | \$ | 7.29             | 7.48             | -2.5%              | 6.62       | 10.2%             |
| Passengers per Rev Hr       |    | 15.82            | 14.97            | 5.7%               | 15.54      | 1.8%              |
| Paratransit                 |    |                  |                  |                    |            |                   |
| Fares                       | \$ | 546,440          | 579,981          | -5.8%              | 536,966    | 8.0%              |
| Fares box recovery ratio    |    | 10.6%            | 11.3%            | -6.3%              | 10.9%      | -3.0%             |
| Operating Exp (Less leases) | \$ | 5,177,014        | 5,149,277        | 0.5%               | 4,936,065  | 4.9%              |
| Revenue Hours               |    | 80,999           | 84,107           | -3.7%              | 91,025     | -11.0%            |
| Cost per Rev Hour           | \$ | 63.91            | 61.22            | 4.4%               | 54.23      | 17.9%             |
| Passengers                  |    | 152,564          | 155,932          | -2.2%              | 156,668    | -2.6%             |
| Cost per Passenger          | \$ | 33.93            | 33.02            | 2.8%               | 31.51      | 7.7%              |
| Passengers per Rev Hr       | 1  | 1.88             | 1.85             | 1.6%               | 1.72       |                   |

# Operator Wages For the Twelve Months Ended June 30, 2011

|                         | Y                  |                |           |            |
|-------------------------|--------------------|----------------|-----------|------------|
|                         | Actual             | Budget         | Variance  | % Variance |
| Platform/report/turn in | \$<br>5,724,360    | \$5,816,367 \$ | (92,007)  | -1.6%      |
| Guarantees              | 321,854            | 362,165        | (40,311)  | -11.1%     |
| Overtime                | 273,791            | 246,272        | 27,519    | 11.2%      |
| Spread                  | 175,087            | 159,353        | 15,734    | 9.9%       |
| Protection              | 328,399            | 362,165        | (33,766)  | -9.3%      |
| Travel                  | 214,767            | 195,569        | 19,198    | 9.8%       |
| Training                | 59,362             | 50,703         | 8,659     | 17.1%      |
| Other Misc              | 37,333             | 50,703         | (13,370)  | -26.4%     |
|                         | \$<br>7,134,953 \$ | 7,243,296 \$   | (108,343) | -1.5%      |