

INTER OFFICE MEMO

To: Administration & Finance Committee Date: November 26, 2013

From: Kathy Casenave Director of Finance

SUBJECT: County Connection Income Statements for the Three Months Ended September 30, 2013

The attached unaudited Income Statements for the three months of FY 2014 are presented for your review. The combined actual expenses, Fixed Route and Paratransit, (Schedule 1), are 5.2% under the year to date budget (\$447,740). The expense categories with the most significant variances are:

Operator wages	\$ 82,908	4.4%	Operator wages are over mainly due to training costs and contract negotiations. More detail is included on Schedule 4.
Other wages	\$(49,238)	(3.5)%	Other wages are lower mainly in Maintenance Dept.
Services	\$(97,144)	(17.0)%	Services are lower mainly due to management services expenses, graphics, promotions, legal & outside service repairs.
Materials & Supplies	\$(127,570)	(13.5)%	Materials and supplies are lower mainly due to diesel fuel (\$115k).
Purchased transportation	\$(55,365)	(4.17)%	Purchased transportation is less due to less contract cost for services provided.

Fixed route and Paratransit revenues and expenses are presented on **Schedules 2 and 3.** Actual expenses are compared to the year-to-date approved budget. Fixed route expenses are 5.6% under budget and Paratransit expenses are 2.8% under budget.

The combined revenues are also under budget. The most significant variances:

Passenger fares	\$(66,284)	(6.8)%	Fixed route passenger fares are lower because of lower than expected BART Plus revenue.
Federal Operating	\$ 235,137	(9.6)%	Federal revenue is more because funds left over from latest bus purchase were converted to preventive maintenance revenue.
TDA revenue earned	\$(391,041)	(8.5)%	TDA earned revenue is lower because it is not needed because expenses are less than budgeted.
Measure J	\$(162,508)	(11.6)%	Measure J is lower mainly due to timing of receipts but also actual allocation will be about \$200k less than budgeted.

Fixed Route Operator Wages (Schedule 4)

Schedule 4 compares various components of operator wages with the budget.

- Guarantees are 16% over budget.
- Overtime is 6.9% over budget.
- Training is 93.4% over budget.
- Other wages are 294.6% \$(22K) are over budget due to contract negotiations.
- Overall wages for operators are 4.4% more than budget.

Schedule 6 provides selected statistical information for the current year compared to the last two years:

Fixed route:

- Passenger fares are 4.3% less than FY 2013 and 1.5% more compared to FY 2012.
- The farebox recovery ratio is lower compared to FY 2013 and FY 2012. The ratio is 15.2% in FY 2014; 16.3% in FY 2013 and 15.7% in FY 2012.
- Operating expenses are 6.2% more than in FY 2013 and 6.7% more than in FY 2012.
- Fixed route revenue hours are 3.1% more than FY 2013 and 3.8% more than FY 2012.
- The cost per revenue hour has increased 3% compared to FY 2013 and FY 2012.
- Passengers have increase 3.8% compared to FY2013 and 1.1% compared to FY 2012.
- The cost per passenger has increased 2.3% compared to FY 2013 and increased 5.6% compared to FY 2012.
- Passengers per revenue hour have increased .7% compared to FY 2013 and decreased 2.8% compared to FY 2012.

Paratransit:

- Passenger fares have decreased 15.7% compared to FY 2013 and 38.4% compared to FY 2012.
- The farebox ratio is less than FY 2013 and FY 2012. The ratio is 9.1% in FY 2014; 10.8% in FY 2013; and 12.7% in FY 2012.
- Expenses have decreased .4% from the prior year and have increased 1% compared to FY 2012.
- Revenue hours are 12.2% less than FY 2013 and 7.2% less than FY 2012.
- Passengers have increased 4.5% compared to FY 2013 and decreased 2.9% compared to FY 2012.
- The cost per passenger has decreased 4.7% since FY 2013 and increased 3.8% compared to FY 2012.
- Paratransit passengers per revenue hour have increased 19% compared to FY 2013 and 4% compared to FY 2012.

FY 2014 Year to Date Comparison of Actual vs Budget Combined Fixed Route and Paratransit Income Statement For the Three Months Ended September 30, 2013

Revenues		Actual		Budget		Variance	% Variance
Passenger fares	\$	915,425	\$	981,709	Φ	(00,004)	0.004
Special fares	Ψ	246,920	φ	228,112	\$	(66,284) 18,808	-6.8%
opoda iaros		1,162,345		1,209,821		(47,476)	8.2% -3.9%
Advertising		138,038		143,024		(4,986)	-3.5%
Safe Harbor lease		930		1,250		(320)	-3.5% -25.6%
Other revenue		6,268		28,825		(22,557)	-23.0% -78.3%
Federal operating		411,811		176,674		235,137	133.1%
TDA earned revenue		4,200,006		4,591,047		(391,041)	-8.5%
STA revenue		766,500		766,500		(001,041)	0.0%
Measure J		1,233,902		1,396,410		(162,508)	-11.6%
Other operating assistance		274,118		328,108		(53,990)	-16.5%
		7,031,573		7,431,837		(400,265)	-5.4%
Total Revenue	\$	8,193,918	\$	8,641,658	\$	(447,740)	-5.2%
Expenses							
Wages- Operators	\$	1,957,176	\$	1,874,268	\$	82,908	4.4%
Wages-Other	*	1,363,340	Ψ	1,412,578	Ψ	(49,238)	-3.5%
	•	3,320,516		3,286,846		33,670	1.0%
Fringe Benefits		2,050,733		2,058,584		(7,851)	-0.4%
Services		475,492		572,636		(97,144)	-17.0%
Materials & Supplies		814,125		941,695		(127,570)	-13.5%
Utilities		56,738		84,825		(28,087)	-33.1%
Insurance		100,673		106,961		(6,288)	-5.9%
Taxes		59,958		78,900		(18,942)	-24.0%
Leases and Rentals		6,695		10,175		(3,480)	-34.2%
Miscellaneous		20,872		32,555		(11,683)	-35.9%
Special Trip Services		1,288,116		1,343,481		(55,365)	-4.1%
Operations		8,193,918		8,516,658		(322,740)	-3.8%
Contingency Reserve		0		125,000		(125,000)	-100.0%
Total Expenses	\$	8,193,918	\$	8,641,658	\$	(447,740)	-5.2%
Net Income (Loss)	\$		\$	-	\$		
Revenue Hours		72,011		71,094		917	1.3%
Cost per Rev Hr	\$	113.69	\$	121.41	\$	(7.72)	-6.4%
Passengers		840,486	•	816,336	•	24,150	3.0%
Cost per Passenger	\$	9.75	\$	10.59	\$	(0.84)	-7.9%
Farebox ratio		14.2%		14.0%		0.2%	1.3%

(fares, spec fares/Oper exp-w/o contingency-leases)

FY 2014 Year to Date Comparison of Actual vs Budget

Fixed Route Income Statement

For the Three Months Ended September 30, 2013

		Actual		Budget		Variance	% Variance
Revenues							
Passenger fares	\$	794,254	\$	849,349	\$	(55,095)	-6.5%
Special fares		246,920		228,112		18,808	8.2%
		1,041,174		1,077,461		(36,287)	-3.4%
Advertising	\$	138,038		143,024		(4,986)	-3.5%
Safe Harbor lease		930		1,250		(320)	-25.6%
Other revenue		6,256		28,750		(22,494)	-78.2%
Federal operating		242,637		7,500		235,137	3135.2%
TDA earned revenue		3,783,110		4,127,975		(344,865)	-8.4%
STA revenue		537,471		537,471		-	0.0%
Measure J		881,548		1,070,581		(189,033)	-17.7%
Other operating assistance		231,877		278,384		(46,507)	-16.7%
		5,821,867		6,194,935		(373,068)	-6.0%
Total Revenue	\$	6,863,041	\$	7,272,396	\$	(409,355)	-5.6%
Expenses							
Wages- Operators	\$	1,957,176	\$	1,874,268	\$	82,908	4.4%
Wages-Other		1,338,337		1,389,828		(51,491)	-3.7%
		3,295,513		3,264,096		31,417	1.0%
Fringe Benefits		2,038,065		2,046,418		(8,353)	-0.4%
Services		473,140		563,403		(90,263)	-16.0%
Materials & Supplies		814,125		940,945		(126,820)	-13.5%
Utilities		52,197		79,500		(27,303)	-34.3%
Insurance		100,673		106,961		(6,288)	-5.9%
Taxes		59,958		78,750		(18,792)	-23.9%
Leases and Rentals		6,695		10,175		(3,480)	-34.2%
Miscellaneous		20,872		32,325		(11,453)	-35.4%
Purchased Transportation		1,803		24,823		(23,020)	-92.7%
Operations		6,863,041		7,147,396		(284,355)	-4.0%
Contingency Reserve				125,000		(125,000)	
Total Expenses	\$	6,863,041	\$	7,272,396	\$	(409,355)	-5.6%
Net Income (Loss)	\$	-	\$	-	\$	-	
Revenue Hours		53,237		52,588		640	4.00/
Cost per Rev Hr	\$	128.79	\$	138.10	\$	649	1.2%
Passengers	*	803,030	φ	783,639	Ψ	(9.31)	-6.7%
Cost per Passenger	\$	8.55	\$	9.28	\$	19,391 (0.73)	2.5% -7.9%
Passengers per Rev Hr	•	15.08	•	14.90	~	0.18	1.2%
Farebox recovery ratio	-	15.2%		15.1%		0.1%	0.6%
(fares,spec fares/Oper exp-w/o co	ntingenc	y-leases)					,0

Schedule 2-Fixed Route

Paratransit Income Statement FY 2014 Year to Date Comparison of Actual vs Budget For the Three Months Ended September 30, 2013

	Actual			Budget		Variance	% Variance	
Revenues								
Passenger fares	\$	121,171	\$	132,360	\$	(11,189)	-8.5%	
		121,171		132,360		(11,189)	-8.5%	
Advertising				-		· · · · ·		
Other revenue		12		75		(63)	-84.0%	
Federal operating		169,174		169,174		`-	0.0%	
TDA earned revenue		416,896		463,071		(46,175)	-10.0%	
STA revenue		229,029		229,029		-	0.0%	
Measure J		352,354		325,829		26,525	8.1%	
Other operating assistance		42,241		49,724	_	(7,483)	-15.0%	
		1,209,706		1,236,902		(27,196)	-2.2%	
Total Revenue	\$	1,330,877	\$	1,369,262	\$	(38,385)	-2.8%	
Expenses								
Wages- Operators			\$	_	\$	-	0.0%	
Wages-Other	\$	25,003	\$	22,750	\$	2,253	9.9%	
_		25,003		22,750	<u> </u>	2,253	9.9%	
Fringe Benefits		12,668		12,166		502	4.1%	
Services		2,352		9,233		(6,881)	-74.5%	
Materials & Supplies				750		(750)	-100.0%	
Utilities		4,541		5,325		(784)	-14.7%	
Taxes				150		(150)	-100.0%	
Miscellaneous				230		(230)	-100.0%	
Special Trip Services		1,286,313		1,318,658		(32,345)	-2.5%	
Total Expenses	\$	1,330,877	\$	1,369,262	\$	(38,385)	-2.8%	
Net Income (Loss)	\$	NA	\$	-	\$	-		
Revenue Hours		18,774		10 506		900	4 407	
Cost per Rev Hr	¢	•	ø	18,506	•	268	1.4%	
•	\$	70.89	\$	73.99	\$	(3.10)	-4.2%	
Passengers	•	37,456	•	32,697	_	4,759	14.6%	
Cost per Passenger	\$	35.53	\$	41.88	\$	(6.35)	-15.2%	
Passengers per Rev Hr		2.00		1.77		0.23	12.9%	
Farebox ratio (fares,spec fares/Oper exp-leases)		9.1%		9.7%		-0.6%	-5.8%	

Operator Wages

For the Three Months Ended September 30, 2013

	Actual		Budget		Variance	% Variance
Platform/report/turn in	\$ 1,498,289	\$	1,504,422	\$	(6,133)	-0.4%
Guarantees Overtime	94,962 64,902	\$ \$	81,865 60,713	*	13,097 4,189	16.0% 6.9%
Spread	45,485	\$	42,169		3,316	7.9%
Protection	96,024	\$	89,552		6,472	7.2%
Travel	61,263	\$	53,520		7,743	14.5%
Training	66,879	\$	34,583		32,296	93.4%
Other Misc	 29,372	\$	7,444		21,928	294.6%
	\$ 1,957,176	\$	1,874,268	\$	82,908	4.4%

Other Revenue; Other Operating Assistance; Miscellaneous Expenses For the Three Months Ended September 30, 2013

Other Revenue		
Investment income (interest)	\$	2,249
ADA Database Management revenue	*	2,2 10
Sale of Assets		2,000
Paypal Shipping revenue		432
RTC Card revenue		525
Accounts payable discount		31
Various		1,031
	\$	6,268
Other Operating Assistance		
RM2	\$	36,336
Caltrans planning grant	,	32,742
BART feeder revenue		162,799
ADA BART		42,241
	\$	274,118
Miscellaneous Expenses		
Staff Travel Expense	\$	10,425
APTA Dues	\$	6,819
Employee functions	\$	911
Employee Awards/pins		599
Paypal fees	\$ \$ \$ \$	924
Training	\$	616
Various other	\$	578
	\$	20,872

FY 2014 Year to Date Comparison of FY 2013 Actual & FY 2012 Actual Statistics

For the Three Months Ended September 30, 2013

	Actual		Actual	Variance Actual 2014 to		Actual	Variance Actual 2014 to
	FY2014		FY2013	Actual 2013		FY2012	Actual 2012
Fixed Route		•					A COCCUANT LOTE
Fares	\$ 794,254	\$	829,638	-4.3%	T \$	782,068	1.5%
Special Fares	246,920		223,550	10.5%	ļ .	223,690	9.4%
Total Fares	\$ 1,041,174	\$	1,053,188	-1.1%	\$	1,005,758	3.4%
Fares box recovery ratio	15.2%		16.3%	-6.9%	`	15.7%	-3.5%
Operating Exp (Less leases)	\$ 6,856,346	\$	6,458,249	6.2%	\$	6,397,389	6.7%
Revenue Hours	53,237		51,633	3.1%		51,205	3.8%
Cost per Rev Hour	\$ 128.79	\$	125.08	3.0%	\$	124.94	3.0%
Passengers	803,030		773,469	3.8%		793,838	1.1%
Cost per Passenger	\$ 8.54	\$	8.35	2.3%	\$	8.06	5.6%
Passengers per Rev Hr	15.08		14.98	0.7%		15.50	-2.8%

Paratransit

Fares	\$ 121,171	\$ 143,773	-15.7%	\$ 167,714	-38.4%
Fares box recovery ratio	9.1%	10.8%	-15.3%	12.7%	-39.8%
Operating Exp (Less leases)	\$ 1,330,877	\$ 1,336,831	-0.4%	\$ 1,317,807	1.0%
Revenue Hours Cost per Rev Hour	\$ 18,774 70.89	\$ 21,379 62.53	-12.2% 13.4%	\$ 20,117 65.51	-7.2% 7.6%
Passengers Cost per Passenger Passengers per Rev Hr	\$ 37,456 35.53 2.00	\$ 35,850 37.29 1.68	4.5% -4.7% 19.0%	\$ 38,543 34.19 1.92	-2.9% 3.8% 4.0%