

INTER OFFICE MEMO

To: Administration & Finance Committee Date: September 30, 2014

From: Kathy Casenave Director of Finance

SUBJECT: County Connection Income Statements for the Twelve Months Ended June 30, 2014

The attached unaudited CCCTA Income Statements for FY 2014 are presented for your review. The audit field work has been completed. It is unknown at this time if there will be any adjustments, but in the past there have not been any that materially altered the statements. The combined actual expenses, Fixed Route and Paratransit, (Schedule 1), are **3.1% under budget** (\$1,040,084). In June, it was estimated that expenses would be -2.4% (\$767,426) under budget. The financial statements show a loss of \$42,868. This is due to the use of repair parts that were purchased in prior years with capital grant revenue. The capital grant revenue was recorded in the year of receipt.

The expense categories with the most significant variances were:

Operator wages	\$ 113,520	1.6%	Operator wages are over due to guarantees, overtime, training costs, and contract negotiations. See Schedule 4.
Other wages	\$(136,463)	(2.6)%	Other wages are lower mainly due to vacancies in Maint. Dept.
Fringe benefits	\$ 307,209	3.8%	Fringe benefits are over mainly due to OPEB expense (\$143K), cafeteria expense (\$108K), dental exp (\$26K) & various other categories.
Services	\$(213,278)	(9.3)%	Services are lower mainly due to legal (\$134K), and to other categories such as, service development, graphics, promotions, legal & outside service repairs.
Materials & Supplies	\$(720,068)	(18.7)%	Materials and supplies are lower mainly due to diesel fuel (\$524K) and repair parts (\$117K).
Insurance	\$ 312,752	73.1%	Insurance is over due to liability claims expense
Purchased transportation	\$(167,178)	(3.1)%	Purchased transportation is less due to lower cost per hour than budgeted and less service hours.

Fixed route and Paratransit revenues and expenses are presented on **Schedules 2 and 3.** Actual expenses are compared to the year-to-date approved budget. Fixed route expenses are 2.8% under budget and Paratransit expenses are 4.5% under budget.

The combined revenues are also under budget. The most significant variances:

Passenger fares/special	\$ (33,688)	(.7)%	Passenger fares are lower because of lower than
fares			expected BART Plus revenue but special fares
			are higher due to more service provided under
			reimbursement arrangements.

Federal Operating	\$ 1,174,322	166.2%	Federal revenue is more because funds remaining from latest bus purchase were converted to preventive maintenance revenue & Paratransit operating.
TDA revenue earned	\$(2,007,055)	(12.0)%	TDA revenue is lower due to an increase in other revenue and lower than expected expenses.
Measure J	\$(195,495)	(3.5)%	Measure J is lower because actual allocation is less than budgeted.
Other operating assistance	\$(129,803)	(9.9)%	Other operating assistance is lower due to slower housing sales in Dougherty Valley (developer fees) & delay in implementation of project to be paid for by state security grant. Both of these revenues will be collected in future years.

Fixed Route Operator Wages (Schedule 5)

Schedule 5 compares various components of operator wages with the budget.

- Guarantees are 11.6% over budget.
- Overtime is 11.3% over budget.
- Training is 11.3% over budget.
- Other wages are 145.4% over budget due to contract negotiations (\$24K) & various other categories.
- Overall wages for operators are 1.6% more than budget.

Schedule 6 provides selected statistical information for the current year compared to the last two years:

Fixed route:

- Passenger fares/special fares are 3.4% less than FY 2013 but 2.5% more compared to FY 2012.
- The farebox recovery ratio is lower compared to FY 2013 and FY 2012. The ratio is 16.3% in FY 2014; 18.1% in FY 2013 and 17.7% in FY 2012.
- Operating expenses are 7.4% more than in FY 2013 and 10.4% more than in FY 2012.
- Fixed route revenue hours are 4.2% more than FY 2013 and 6.2% more than FY 2012.
- The cost per revenue hour has increased 3.1% compared to FY 2013 and 4.5% compared to FY 2012.
- Passengers have increase 1% compared to FY2013 and 6.6% compared to FY 2012.
- The cost per passenger has increased 6.3% compared to FY 2013 and increased 4% compared to FY 2012.
- Passengers per revenue hour have decreased 3.1% compared to FY 2013 and increased .5% compared to FY 2012.

Paratransit:

- Passenger fares have increased 21.5% compared to FY 2013 and 5.6% compared to FY 2012.
- The farebox ratio is more than FY 2013 and FY 2012. The ratio is 11.9% in FY 2014; 10% in FY 2013; and 11.3% in FY 2012.
- Expenses have increased 2% from the prior year and increased 1.2% compared to FY 2012.
- Revenue hours are .5% more than FY 2013 and 4.5% less than FY 2012.
- Passengers have increased 3.5% compared to FY 2013 and increased .3% compared to FY 2012.
- The cost per passenger has decreased 1.4% since FY 2013 and increased .9% compared to FY 2012.
- Paratransit passengers per revenue hour have increased 3.1% compared to FY 2013 and 4.5% compared to FY 2012.

FY 2014 Year to Date Comparison of Actual vs Budget For the Twelve Months Ended June 30, 2014

Combined Fixed Route and Paratransit Income Statement -Unaudited

		Actual	Budget	Variance	% Variance	
Revenues						
Passenger fares	\$	3,935,631	4,159,137	(223,506)	-5.4%	
Special fares		1,169,472	979,654	189,818	19.4%	
,	<u>\$</u> \$	5,105,103	5,138,791	(33,688)	-0.7%	
Advertising	\$	579,738	572,096	7,642	1.3%	
Safe Harbor lease	\$	3,467	5,000	(1,533)	-30.7%	
Other revenue *	\$	104,448	115,300	(10,852)	-9.4%	
Federal operating	\$	1,881,018	706,696	1,174,322	166.2%	
TDA 4.0 earned revenue	\$	14,665,449	16,672,504	(2,007,055)	-12.0%	
TDA 4.5 earned revenue	\$	812,956	699,446	113,510	16.2%	
STA revenue	\$	3,065,999	3,065,999	0	0.0%	
Measure J	\$	5,390,143	5,585,638	(195,495)	-3.5%	
Other operating assistance *	\$	1,182,633	1,312,436	(129,803)	-9.9%	
	\$	27,685,851	28,735,115	(1,049,264)	-3.7%	
Total Revenue	\$	32,790,954	33,873,906	(1,082,952)	-3.2%	
Expenses						
Wages- Operators	\$	7,432,020	7,318,500	113,520	1.6%	
Wages-Other	\$	5,116,755	5,253,218	(136,463)	-2.6%	
	\$	12,548,775	12,571,718	(22,943)	-0.2%	
Fringe Benefits	\$	8,335,032	8,027,823	307,209	3.8%	
Services	\$	2,077,264	2,290,542	(213,278)	-9.3%	
Materials & Supplies	\$	3,136,172	3,856,240	(720,068)	-18.7%	
Utilities	\$	284,787	339,300	(54,513)	-16.1%	
Insurance	\$	740,595	427,843	312,752	73.1%	
Taxes	\$	325,316	315,600	9,716	3.1%	
Leases and Rentals	\$	36,402	40,700	(4,298)	-10.6%	
Miscellaneous *	\$	142,737	130,220	12,517	9.6%	
Special Trip Services	\$	5,206,742	5,373,920	(167,178)	-3.1%	
Operations	\$	32,833,822	33,373,906	(540,084)	-1.6%	
Contingency Reserve	_\$		500,000	(500,000)	-100.0%	
Total Expenses	\$	32,833,822	33,873,906	(1,040,084)	-3.1%	
Net Income (Loss)	\$	(42,868)	•	(42,868)		
Revenue Hours		296,898	294,267	2,631	0.9%	
Cost per Rev Hr	\$	110.47	114.97	(4.51)	-3.9%	
Passengers	,	3,477,967	3,479,436	(1,469)	0.0%	
Cost per Passenger	\$	9.44	9.74	(0.29)	-3.0%	
Farebox ratio	7	15.6%	15.2%	0.4%	-3.0% 2.5%	

(fares, spec fares/Oper exp-w/o contingency-leases)

^{*} See Scehdule 6 for detail

FY 2014 Year to Date Comparison of Actual vs Budget For the Twelve Months Ended June 30, 2014 Fixed Route Income Statement- Unaudited

Devision		Actual	Budget	Variance	% Variance
Revenues Passenger fares	\$	3,314,663	2 620 600	(045.005)	
Special fares	φ \$	1,169,472	3,629,698	(315,035)	-8.7%
opodial falco	-\$	4,484,135	979,654 4,609,352	189,818 (125,217)	19.4%
	Ψ	4,404,100	4,009,302	(125,217)	-2.7%
Advertising	\$	579,738	572,096	7,642	1.3%
Safe Harbor lease	\$	3,467	5,000	(1,533)	-30.7%
Other revenue	\$	104,369	115,000	(10,631)	-9.2%
Federal operating	\$	488,159	30,000	458,159	1527.2%
TDA earned revenue	\$	14,665,449	15,519,673	(854,224)	-5.5%
STA revenue	\$	2,149,883	2,149,883	•	
Measure J	\$	4,081,743	4,282,321	(200,578)	-4.7%
Other operating assistance	\$	1,003,086	1,113,535	(110,449)	-9.9%
	\$	23,075,894	23,787,508	(711,614)	-3.0%
Total Revenue	\$	27,560,029	28,396,860	(836,831)	-2.9%
Expenses					
Wages- Operators	\$	7,432,020	7,318,500	113,520	1.6%
Wages-Other	\$	5,019,206	5,162,218	(143,012)	-2.8%
	\$	12,451,226	12,480,718	(29,492)	-0.2%
Fringe Benefits	\$	8,287,198	7,979,159	308,039	3.9%
Services	\$	2,051,599	2,253,610	(202,011)	-9.0%
Materials & Supplies	\$	3,134,571	3,853,240	(718,669)	-18.7%
Utilities	\$	264,835	318,000	(53,165)	-16.7%
Insurance	\$	740,595	427,843	312,752	73.1%
Taxes	\$	325,172	315,000	10,172	3.2%
Leases and Rentals	\$	36,402	40,700	(4,298)	-10.6%
Miscellaneous	\$	140,556	129,300	11,256	8.7%
Purchased Transportation	\$	170,743	99,290	71,453	72.0%
Operations	\$	27,602,897	27,896,860	(293,963)	-1.1%
Contingency Reserve		- w	500,000	(500,000)	-100.0%
Total Expenses	\$	27,602,897	28,396,860	(793,963)	-2.8%
Net Income (Loss)	\$	(42,868)	-	(42,868)	
Revenue Hours		222,504	217,635	4,869	2.2%
Cost per Rev Hr	\$	123.89	130.29	(6.40)	-4.9%
Passengers		3,328,513	3,340,110	(11,597)	-0.3%
Cost per Passenger	\$	8.29	8.50	, , ,	
· · · · · · · · · · · · · · · · · · ·	Ψ			(0.21)	-2.5%
Passengers per Rev Hr		14.96	<i>15.35</i>	(0.39)	- 2.5%
Farebox recovery ratio		16.3%	16.3%	0.0%	0.1%

(fares, spec fares/Oper exp-w/o contingency-leases)

FY 2014 Year to Date Comparison of Actual vs Budget For the Twelve Months Ended June 30, 2014 Paratransit Income Statement-Unaudited

		Actual	Budget	Variance	% Variance	
Revenues						
Passenger fares	\$	620,968	529,439	91,529	17.3%	
Special fares		·	-	0	0.0%	
	\$	620,968	529,439	91,529	17.3%	
Advertising			-	0		
Other revenue	\$	79	300	(221)	-73.7%	
Federal operating	\$	1,392,859	676,696	716,163	105,8%	
TDA 4.5 earned revenue	\$	812,956	699,446	113,510	16.2%	
TDA 4.0 earned revenue		•	1,152,831	(1,152,831)	-100.0%	
STA revenue	\$	916,116	916,116	0	0.0%	
Measure J	\$	1,308,400	1,303,317	5,083	0.4%	
Other operating assistance	<u>\$</u> \$	179,547	198,900	(19,353)	-9.7%	
	\$	4,609,957	4,947,607	(337,650)	-6.8%	
Total Revenue	\$	5,230,925	5,477,046	(246,121)	-4.5%	
Expenses						
Wages- Operators			-	0	0.0%	
Wages-Other	\$	97,549	91,000	6,549	7.2%	
	\$	97,549	91,000	6,549	7.2%	
Fringe Benefits	\$	47,834	48,664	(830)	-1.7%	
Services	\$	25,665	36,932	(11,267)	-30.5%	
Materials & Supplies	\$	1,601	3,000	(1,399)	-46.6%	
Utilities	\$	19,952	21,300	(1,348)	-6.3%	
Insurance			-	0	0.0%	
Taxes	\$	144	600	(456)	-76.0%	
Miscellaneous	\$	2,181	920	1,261	137.1%	
Special Trip Services	\$	5,035,999	5,274,630	(238,631)	-4.5%	
Total Expenses	\$	5,230,925	5,477,046	(246,121)	-4.5%	
Net Income (Loss)	\$	•	-	-		
Revenue Hours		74,394	76,632	(2,238)	-2.9%	
Cost per Rev Hr	\$	70.31	71.47	(1.16)	-1.6%	
Passengers	•	149,454	139,326	10,128	7.3%	
Cost per Passenger	\$	35.00	39.31	(4.31)	-11.0%	
Passengers per Rev Hr	*	2.01	1.82	0.19		
Farebox ratio					10.5%	
	-1	11.9%	9.7%	2.2%	22.8%	
(fares,spec fares/Oper exp-lease	·s)					

Other Revenue; Other Operating Assistance; Miscellaneous Expenses
For the Twelve Months Ended June 30, 2014

Other Revenue	
Investment income (interest)	\$ 11,135
ADA Database Management revenue	75,000
Sale of Assets	2,000
Paypal Shipping revenue	2,361
RTC Card revenue	1,831
Reycling	2,458
Vending machine commission	1,400
Credit card rebate	252
Restitution	1,200
Warranty reimbursement	4,002
Accounts payable discount	94
Various	2,715
	\$ 104,448
Other Operating Assistance	
RM2	\$ 145,339
Caltrans planning grant	81,990
Community Van program	3,012
BART feeder revenue	658,814
Lift grant	23,302
ADA BART	179,547
Mobility mgt grant	48,881
Adaptive service planning grant-CCTA	41,748
	\$ 1,182,633
Miscellaneous Expenses	
Board Travel Expense	\$ 8,812
Staff Travel Expense	49,506
CTA Dues	12,325
APTA Dues	27,276
Employee functions	32,410
Employee Awards/pins	3,698
Paypal fees	3,485
Training	1,651
Various other	\$ 3,575
	\$ 142,737

Operator Wages For the Twelve Months Ended June 30, 2014

	Year to Date						
		Actual		Budget		Variance	% Variance
Platform/report/turn in	\$	5,855,624	\$	5,874,346	\$	(18,722)	-0.3%
Guarantees	\$	356,797	\$	319,662		37,135	11.6%
Overtime	\$	263,834	\$	237,068		26,766	11.3%
Spread	\$	166,756	\$	164,659		2,097	1.3%
Protection	\$	338,455	\$	349,677		(11,222)	-3,2%
Travel	\$	228,904	\$	208,982		19,922	9.5%
Training	\$	150,325	\$	135,038		15,287	11.3%
Other Misc	\$	71,325	\$	29,068		42,257	145.4%
	\$	7,432,020	\$	7,318,500	\$	113,520	1.6%

FY 2014 Year to Date Comparison of FY 2013 Actual & FY 2012 Actual Statistics

For the Twelve Months Ended June 30, 2014

		Actual		Actual	Variance		Actual	Variance
		EV0044		F140040	Actual 2014 to			Actual 2014 to
Fixed Route	L	FY2014	<u>. </u>	FY2013	Actual 2013		FY2012	Actual 2012
Fares	Ι φ	0.044.000	<u>.</u>	0 870 0 /0 1				
	\$	3,314,663	\$	3,579,640	-7.4%	\$	3,425,347	-3.3%
Special Fares		1,169,472		1,061,608	10.2%		945,970	19.1%
Total Fares	\$	4,484,135	\$	4,641,248	-3.4%	\$	4,371,317	2.5%
Fares box recovery ratio		16.3%		18.1%	-10.0%		17.7%	-8.8%
Operating Exp (Less leases)	\$	27,566,495	\$	25,676,872	7.4%	\$	24,690,727	10.4%
Revenue Hours		222,504		213,624	4.2%		208,719	6.2%
Cost per Rev Hour	\$	123.89	\$	120.20	3.1%	\$	118.30	4.5%
 Passengers		3,328,513		3,296,764	1.0%		3,107,879	6.6%
Cost per Passenger	\$	8.28		7.79	6.3%	\$	7.95	4.0%
Passengers per Rev Hr		14.96	'	15.43	-3.1%	*	14.89	0.5%
Paratransit								
Fares	\$	620,968	\$	511,177	21.5%	\$	586,105	5.6%
Fares box recovery ratio		11.9%		10.0%	19.0%		11.3%	4.5%
Operating Exp (Less leases)	\$	5,230,925	\$	5,125,995	2.0%	\$	5,170,149	1.2%
Revenue Hours		74,394		74,053	0.5%		77,729	-4.5%
Cost per Rev Hour	\$	70.31	\$	69.22	1.6%	\$	66.52	5.4%
Passengers		149,454		144,339	3.5%		149,052	0.3%
Cost per Passenger	\$	35.00	\$	35.51	-1.4%	\$	34.69	0.9%
Passengers per Rev Hr		2.01	-	1.95	3.1%	"	1.92	4.5%