

INTER OFFICE MEMO

To: Board of Directors Date: 01/21/2016

From: Rick Ramacier, Manager of Planning Reviewed by:

SUBJECT: Setting Planning Priorities

Background

It has been a number of years since the Board of Directors has conducted an in-depth discussion of County Connection planning priorities as they relate to service planning, capital planning, and revenue reserves. Moreover, quite bit has changed since the last time the Board had such a discussion. And, that time was at the beginning of the recession.

As we move further away from the previous recession and into a period of sustained economic growth, a number of things are going on where County Connection is either being asked to consider new service ideas or provide input into possible efforts to raise additional revenues for transportation improvements. Meanwhile, new potential capital improvement requirements are presenting themselves.

Finally, there is growing interest among individual board members in discussing the consideration of having a financial reserve policy(s), either holistically and/or for specific purposes.

Thus, staff strongly believes that a focused in-depth discussion by the Board on these items is very appropriate at this time.

Planning Workshop

To facilitate an in-depth Board discussion, time has been set aside on the agenda for your meeting on February 18, 2016 for this. Staff will present items regarding what we see as the salient items to discuss. This presentation will follow along with the slides that have been attached for your review and reference. Staff anticipates that we will have an initial presentation that will last about 15 minutes. Afterward, we would like to answer questions regarding the information presented. We expect that a discussion by the Board will follow. Finally, we will ask the Board to provide general direction to staff that will likely lead to staff returning to the Board – through the appropriate Board sub-committees – with specific proposals resulting from the workshop.

Staff Request

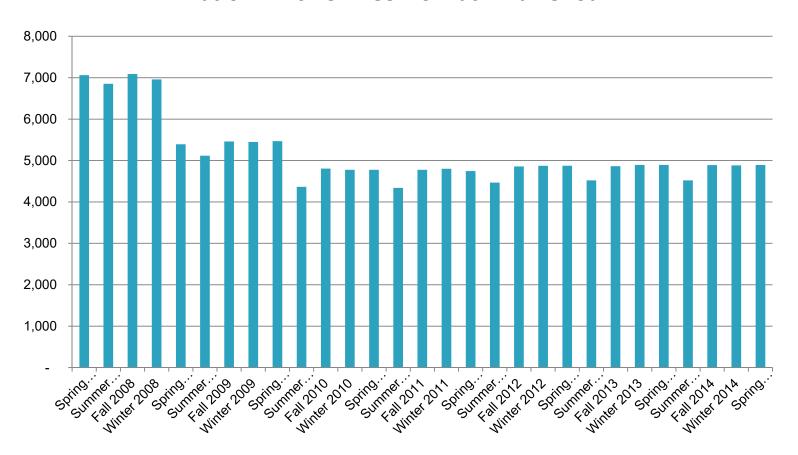
Staff respectfully requests that Board fully discuss the items to be presented during the workshop and then provide direction to develop possible further action items for later consideration.

Board Planning Workshop February 2016

County Connection

Current State

Platform Hrs Per Week for Each Bid Period



Operating Cost and Reserves Historical

		FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	F	Y2015		FY2016
Operating Budget	\$	32,292	\$ 32,264	\$ 30,251	\$ 30,526	\$ 29,897	\$ 30,841	\$ 32,834	\$ 3	32,991	\$	36,742
Staffing		305	268	266	259	258	261	264		265		266
TDA Reserve	\$	4,233	\$ 3,171	\$ 3,267	\$ 7,151	\$ 8,695	\$ 12,421	\$ 9,522	\$ 1	0,170	\$	6,740
Safe Harbor Lease	\$	1,371	\$ 1,406	\$ 1,419	\$ 1,426	\$ 1,437	\$ 1,433	\$ 1,443	\$	1,443	\$	1,443
Total Reserve	\$	5,604	\$ 4,577	\$ 4,686	\$ 8,577	\$ 10,132	\$ 13,854	\$ 10,965	\$ 1	1,613	\$	8,183
Reserve Percentage of 10%	f: \$	3,229	\$ 3,226	\$ 3,025	\$ 3,053	\$ 2,990	\$ 3,084	\$ 3,283	\$	3,299	\$	3,674
Difference between Reserve & Goal	\$	2,375	\$ 1,351	\$ 1,661	\$ 5,524	\$ 7,142	\$ 10,770	\$ 7,682	\$	8,314	\$	4,509
16%	\$	5,167	\$ 5,162	\$ 4,840	\$ 4,884	\$ 4,784	\$ 4,935	\$ 5,253	\$	5,279	\$	5,879
Difference	\$	437	\$ (585)	\$ (154)	\$ 3,693	\$ 5,348	\$ 8,919	\$ 5,712	\$	6,334	\$	2,304
25%	\$	8,073	\$ 8,066	\$ 7,563	\$ 7,632	\$ 7,474	\$ 7,710	\$ 8,208	\$	8,248	\$	9,186
Difference	\$	(2,469)	\$ (3,489)	\$ (2,877)	\$ 945	\$ 2,658	\$ 6,144	\$ 2,757	\$	3,365	\$	(1,003)
50%	\$	16,146	\$ 16,132	\$ 15,126	\$ 15,263	\$ 14,949	\$ 15,421	\$ 16,417	\$ 1	6,495	\$	18,371
Difference	\$	(10,542)	\$ (11,555)	\$ (10,440)	\$ (6,686)	\$ (4,817)	\$ (1,567)	\$ (5,452)	\$ ((4,882)	\$ ((10,188)

Operating Cost and Reserves Projection (Based on 2016 Adopted Budget)

		FY2016	FY2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Operating Budget	\$	36,742	\$ 37,206	\$ 38,228	\$ 39,204	\$ 40,206	\$ 41,234	\$ 42,322	\$ 43,438	\$ 44,588
Staffing		266	266	266	266	266	266	266	266	266
TDA Reserve	\$	6,740	\$ 5,478	\$ 4,513	\$ 4,120	\$ 4,060	\$ 4,176	\$ 1,173	\$ 1,773	\$ 2,017
Safe Harbor Lease	\$	1,443	\$ 1,443							
Total Reserve	\$	8,183	\$ 6,920	\$ 5,956	\$ 5,563	\$ 5,502	\$ 5,619	\$ 2,616	\$ 3,215	\$ 3,460
Reserve Percentage of	of:									
10%	\$	3,674	\$ 3,721	\$ 3,823	\$ 3,920	\$ 4,021	\$ 4,123	\$ 4,232	\$ 4,344	\$ 4,459
Difference between Reserve & Goal	\$	4,509	\$ 3,199	\$ 2,133	\$ 1,643	\$ 1,481	\$ 1,496	\$ (1,616)	\$ (1,129)	\$ (999)
16%	\$	5,879	\$ 5,953	\$ 6,116	\$ 6,273	\$ 6,433	\$ 6,597	\$ 6,772	\$ 6,950	\$ 7,134
Difference	\$	2,304	\$ 967	\$ (160)	\$ (710)	\$ (931)	\$ (978)	\$ (4,156)	\$ (3,735)	\$ (3,674)
25%	\$	9,186	\$ 9,301	\$ 9,557	\$ 9,801	\$ 10,052	\$ 10,309	\$ 10,581	\$ 10,860	\$ 11,147
Difference	\$	(1,003)	\$ (2,381)	\$ (3,601)	\$ (4,238)	\$ (4,550)	\$ (4,690)	\$ (7,965)	\$ (7,645)	\$ (7,687)
50%	\$	18,371	\$ 18,603	\$ 19,114	\$ 19,602	\$ 20,103	\$ 20,617	\$ 21,161	\$ 21,719	\$ 22,294
Difference	\$	(10,188)	\$ (11,683)	\$ (13,158)	\$ (14,039)	\$ (14,601)	\$ (14,998)	\$ (18,545)	\$ (18,504)	\$ (18,834)

Operating Cost and Reserves Projection

	F	Y2016	F	Y2017	F	Y 2018	F	Y 2019	F	Y 2020	F	Y 2021	F	Y 2022	F	Y 2023	F	Y 2024
Operating Budget	\$	36,742	\$	37,206	\$	38,228	\$	39,204	\$	40,206	\$	41,234	\$	42,322	\$	43,438	\$	44,588
Staffing		266		266		266		266		266		266		266		266		266
TDA Reserve	\$	6,740	\$	5,478	\$	4,513	\$	4,120	\$	4,060	\$	4,176	\$	1,173	\$	1,773	\$	2,017
Safe Harbor Lease	\$	1,443	\$	1,443	\$	1,443	\$	1,443	\$	1,443	\$	1,443	\$	1,443	\$	1,443	\$	1,443
Total Reserve	\$	8,183	\$	6,920	\$	5,956	\$	5,563	\$	5,502	\$	5,619	\$	2,616	\$	3,215	\$	3,460

Factors Affecting Reserves:

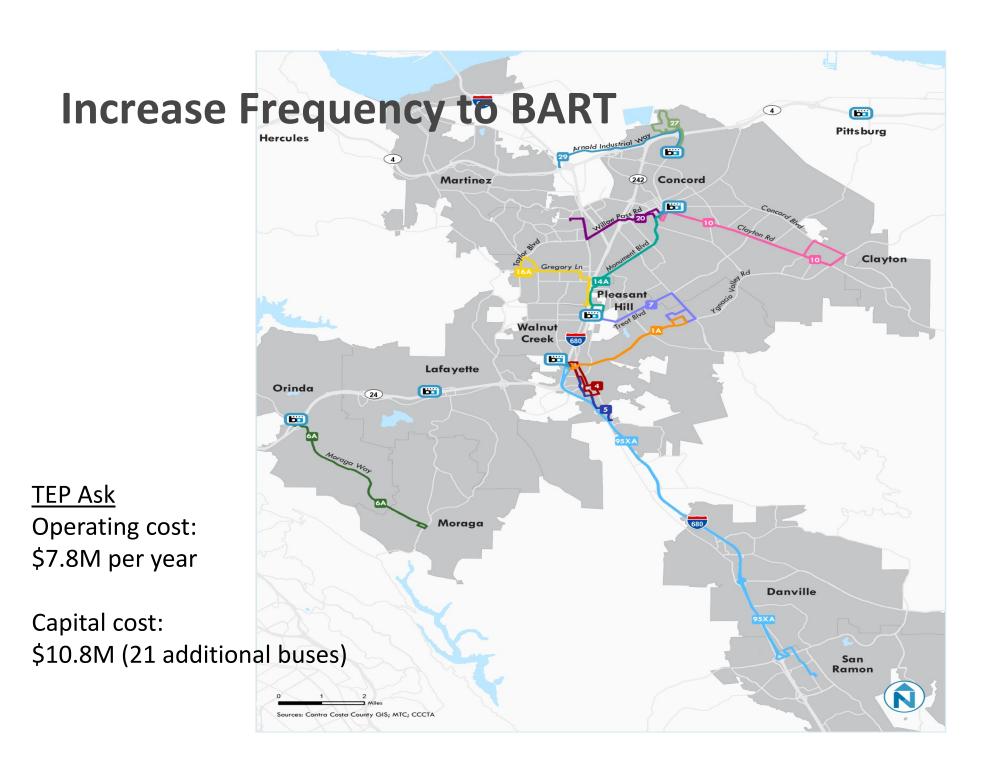
- Underground Fuel Tanks Replacement Estimated \$5 Million
- Parking Lot Expansion \$1.8 Million
- Final Costs of Electric Buses
- Bus Replacements Zero Emission

Add Reserves? Add Service? Fund Capital Projects?

- Increase fares (now \$4.5M per year)
- Cut service
- Sales tax revenue growth
 - Economy
 - New Measure
- BART funding for feeder service
- Cap and Trade funds with rule change
- Private funding mitigation or parking fees

County Connection Focus

- Increase frequency to BART
- Expand Weekend Service
- Reconstruct facility lot
- Build renewable energy project



Expand Weekend Service

Infrequent

Route	Frequency
304	20
306	84
306	120
306	83
301	90
310	20
310	40
311	30
314	40
315	90
316	80
320	45
321	60

TEP ask

\$4.3M per year
Sat service = weekday
Sun service increase

Productive

	Route	Passengers per RHr
600's	Select Service	51
	Concord Bart / Clayton Rd / Kirker	
310	Pass	31
5	Creekside / Walnut Creek	28
10	Concord / Clayton Rd	26
20	DVC / Concord	26
4	Walnut Creek Downtown Shuttle	24
314	Clayton Rd /Monument /P. Hill	22
92X	Ace Shuttle Express	20
15	Treat Boulevard	20
95X	San Ramon / Danville Express	20
35	Dougherty Valley	19
11	Treat Blvd / Oak Grove	18
14	Monument Blvd	18
316	Alhambra / Morello / Pleasant Hill	18

Saturday

PROP	OSED	CUF	RRENT
Route	Revenue Hours/Day	Route	Revenue Hours/Day
1	26:21	301	08:54
10	47:58	310	17:06
11	18:22	311	15:29
14	39:35	314	27:56
15	30:51	315	06:20
16	51:51	316	19:56
17	18:31	320	12:49
18	31:14	321	20:14
19	13:48	4	18:22
1M	05:28	6	08:45
2	03:12	Total	155:51
20	46:27		
21	48:20		
25	09:26		
28	30:12		
3	14:30		
35	33:25		
36	26:50		
4	35:50		
5	18:40		
6	33:05		
7	21:18		
9	41:46		
Total	647:00		

Sunday

PROP	OSED	CUF	RRENT
Route	Revenue Hours/Day	Route	Revenue Hours/Day
3	14:30	n/a	
301	08:54	301	08:54
310	31:17	310	17:06
311	15:29	311	15:29
314	50:40	314	27:56
315	06:20	315	06:20
316	19:56	316	19:56
320	21:51	320	12:49
321	54:56	321	20:14
4	18:22	4	18:22
6	08:45	6	08:45
Total	251:00	Total	155:51

Reconstruct Facility Lot





LEGEND:

Build Renewable Energy Project



- 975kW system
- Annual savings = \$151K
- Cost = \$6.7M

Community Focus

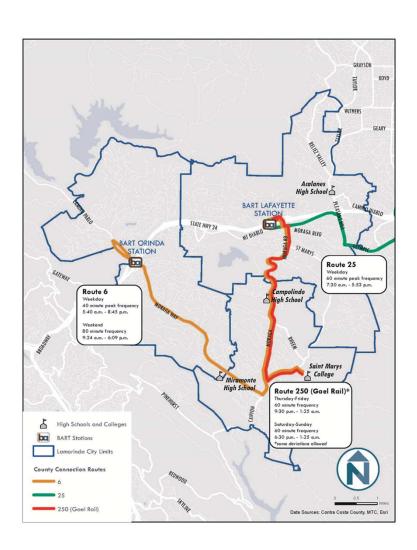
- Implement Lamorinda Service Plan
- Improve Service in I-680 Corridor
- Downtown Concord Circulator
- Bishop Ranch Circulator
- Naval Weapons Station Service

Implement Lamorinda Service Plan

Expand Route #6: \$250 - \$400K per year

Service Involving Other Agencies:

- Taxi Subsidy Program \$100K or more
- Expand School Bus Program \$480K
- Increase School Program Coordination



Improve Service in I-680 Corridor

- Park and ride lot purchase and construction
- Bus on shoulder improvements
- Additional buses and operating cost
- Operating cost: \$5.5M per year
- Capital cost: \$10.8M















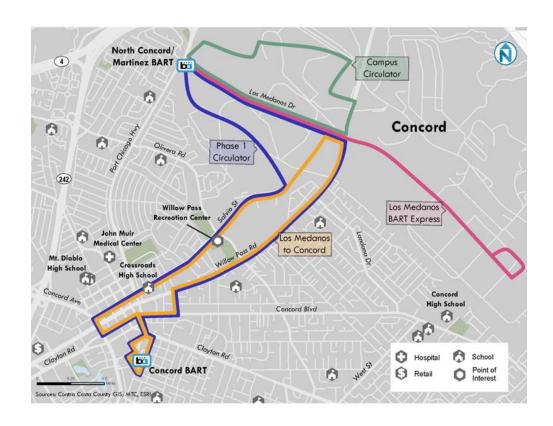


Downtown Concord Circulator

2 buses – 20 min frequency

Operating cost: \$800K per year

Capital cost: \$1M



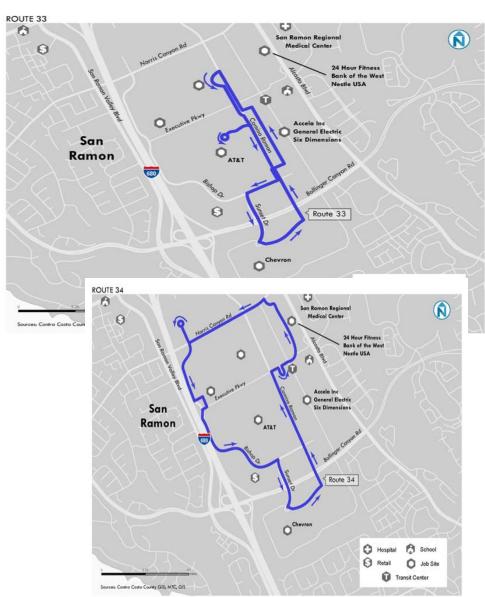
Bishop Ranch Circulator

Shifts local circulation from the Express bus

15 Min frequency

Operating cost: \$1.6M per year

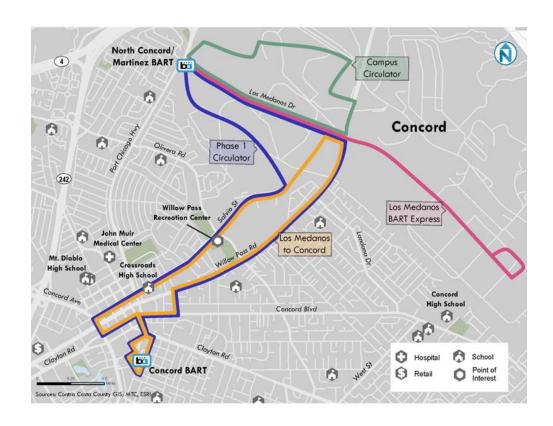
Capital cost: \$1.9M



Naval Weapons Station Service

Assume phasing

- Operating cost \$1.2 to \$9M full buildout
- Capital cost \$2.4 to \$6.9M (21 buses)



Funding Future

- New funding likely to be project specific
- New Cap and Trade funds
- Sales tax measure funds
- Discretionary capital funds
- Developer fees, private and public funding partners