2477 Arnold Industrial Way

Concord, CA 94520-5326

(925) 676-7500

countyconnection.com

### ADMINISTRATION & FINANCE COMMITTEE MEETING AGENDA

Wednesday, March 2, 2016 9:00 a.m. Hanson Bridgett 1676 North California Blvd., Suite 620 Walnut Creek, California

The committee may take action on each item on the agenda. The action may consist of the recommended action, a related action or no action. Staff recommendations are subject to action and/or change by the committee.

- 1. Approval of Agenda
- 2. Public Communication
- 3. Approval of Minutes of February 3, 2016\*
- 4. County Connection Investment Policy-Quarterly Reporting Requirement\*
- 5. Increasing Cafeteria Amounts for Non Represented Employees\*
- 6. Public Agency Retirement Services (PARS) OPEB Trust\*
- 7. FY2017 Draft Budget and Ten Year Forecast\*
- 8. Review of Vendor Bills, February 2016\*\*
- 9. Legal Services Statement, December 2015-General, December 2015 Labor\*\*
- 10. Next Scheduled Meeting April 13, 2016
- 11. Adjournment

FY2015/2016 A&F Committee

Don Tatzin - Lafayette, Al Dessayer - Moraga, Sue Noack - Pleasant Hill, Bob Simmons - Walnut Creek

Clayton • Concord • Contra Costa County • Danville • Lafayette • Martinez

Moraga • Orinda • Pleasant Hill • San Ramon • Walnut Creek

<sup>\*</sup>Enclosure

<sup>\*\*</sup>Enclosure for Committee Members

<sup>\*\*\*</sup>To be mailed under separate cover

#### General Information

<u>Public Comment</u>: Each person wishing to address the committee is requested to complete a Speakers Card for submittal to the Committee Chair before the meeting convenes or the applicable agenda item is discussed. Persons who address the Committee are also asked to furnish a copy of any written statement to the Committee Chair. Persons who wish to speak on matters set for Public Hearings will be heard when the Chair calls for comments from the public. After individuals have spoken, the Public Hearing is closed and the matter is subject to discussion and action by the Committee.

A period of thirty (30) minutes has been allocated for public comments concerning items of interest within the subject matter jurisdiction of the Committee. Each individual will be allotted three minutes, which may be extended at the discretion of the Committee Chair.

<u>Consent Items</u>: All matters listed under the Consent Calendar are considered by the committee to be routine and will be enacted by one motion. There will be no separate discussion of these items unless requested by a committee member or a member of the public prior to when the committee votes on the motion to adopt.

<u>Availability of Public Records:</u> All public records relating to an open session item on this agenda, which are not exempt from disclosure pursuant to the California Public Records Act, that are distributed to a majority of the legislative body, will be available for public inspection at 2477 Arnold Industrial Way, Concord, California, at the same time that the public records are distributed or made available to the legislative body. The agenda and enclosures for this meeting are posted also on our website at www.countyconnection.com.

Accessible Public Meetings: Upon request, County Connection will provide written agenda materials in appropriate alternative formats, or disability-related modification or accommodation, including auxiliary aids or services, to enable individuals with disabilities to participate in public meetings. Please send a written request, including your name, mailing address, phone number and brief description of the requested materials and preferred alternative format or auxiliary aid or service so that it is received by County Connection at least 48 hours before the meeting convenes. Requests should be sent to the Assistant to the General Manager, Lathina Hill, at 2477 Arnold Industrial Way, Concord, CA 94520 or hill@countyconnection.com.

<u>Shuttle Service</u>: With 24-hour notice, a County Connection LINK shuttle can be available at the BART station nearest the meeting location for individuals who want to attend the meeting. To arrange for the shuttle service, please call Robert Greenwood – 925/680 2072, no later than 24 hours prior to the start of the meeting.

### **Currently Scheduled Board and Committee Meetings**

Board of Directors: Thursday, March 17, 9:00 a.m., County Connection Board Room

Administration & Finance: Wednesday, March 2, 9:00 a.m., 1676 N. California Blvd., S620, Walnut Creek

Advisory Committee: TBA. County Connection Board Room

Marketing, Planning & Legislative: Thursday, March 3, 8:30 a.m., 2477 Arnold Industrial Way, Concord, CA

Operations & Scheduling: TBA. Supervisor Andersen's Office 309 Diablo Road, Danville, CA

The above meeting schedules are subject to change. Please check the County Connection Website (www.countyconnection.com) or contact County Connection staff at 925/676-1976 to verify date, time and location prior to attending a meeting.

This agenda is posted on County Connection's Website (www.countyconnection.com) and at the County Connection Administrative Offices, 2477 Arnold Industrial Way, Concord, California



### **INTER OFFICE MEMO**

Administration and Finance Committee Summary Minutes February 3, 2016

The meeting was called to order at 9:00 a.m. at the Walnut Creek offices of Hanson Bridgett. Those in attendance were:

Committee Members: Director Al Dessayer

Director Don Tatzin Director Sue Noack

Staff: General Manager Rick Ramacier

Director of Finance Erick Cheung Hanson Bridgett Attorney Patrick Glenn

- 1. Approval of Agenda- Approved.
- 2. Public Communication- None.
- 3. Approval of Minutes of January 2, 2016- Approved.
- 4. <u>Closed Session Conference with Legal Counsel-Anticipated Litigation Government Code Section 54956.69</u>
  (b) No reportable action taken.
- 5. <u>Independent Auditor's Report on National Transit Database report Form FFA-10-</u> Director of Finance Cheung provided a summary of the of the Independent Auditor's Report on National Transit Database report Form FFA-10. He discussed the one finding in the report due to human error on entering one time card but also noted that auditors tested 39 others without error and no additional testing was required. The committee approved the report and will forward to the Board.
- 6. Reserve Policy- General Manger Ramacier and Director of Finance Cheung provided a summary of County Connections' reserves, which are mainly comprised of Transportation Development Act (TDA) funds and the Safe Harbor Lease Reserve. County Connection does not have a formal reserve policy but staff provided various reserve options that could be considered as an internal policy. A sustainable reserve based on the approved 2016 Budget Forecast would be 10% without additional revenues and/or service adjustment. The reserve goes into deficit in FY 2022, but the projection assumes that other funding cannot be located for a major bus purchase and County Connection would need to use TDA funds. The Committee appreciated the work done by staff and discussed the importance of maintaining reserves. Also, the Committee requested additional historical information of TDA reserves for a full discussion of the Board at the Planning Workshop.
- 7. Review of Vendor Bills, January 2016- Reviewed.
- 8. <u>Legal Services Statement, November 2015, General & Labor- Approved.</u>
- 9. Adjournment- The meeting was adjourned. The next meetings will be tentatively scheduled for Wednesday, March 2<sup>nd</sup> at 9:00 a.m. and Wednesday, April 13<sup>th</sup> at 9:00 a.m.

Erick Cheung, Director of Finance



### **INTER OFFICE MEMO**

TO:

A & F Committee

**DATE:** February 23, 2016

FROM:

Rick Ramacier

General Manager

SUBJECT: C

CCCTA Investment Policy - Quarterly Reporting Requirement

Attached please find CCCTA's Quarterly Investment Policy Reporting Statement for the quarter ending December 31, 2015.

This certifies that the portfolio complies with the CCCTA Investment Policy and that CCCTA has the ability to meet the pool's expenditure requirements (cash flow) for the next six (6) months.

# CCCTA

# BANK CASH AND INVESTMENT ACCOUNTS (ROUNDED OFF TO NEAREST \$)

8,648 \$ 8,648 692 \$ 692 <b>9,340 \$ 9,340</b>				) ] ; ; ; ]			2/0/2016 0:42
<b>↔</b> ↔	9	8,318	\$ 13,067	CIAL			
€	\$	505	505	EMPLOYEE FUNCTION	CHECKING	2002-00-472	CINICIN DAINY
		7,813	12,562	EMPLOYEE FITNESS FUND	CHECKING	274-00-26677	UNION BANK
,162 \$ 18,674,162	\$ 18,674,162	\$ 17,263,068	\$ 12,353,524	TOTAL			CCCTA EMPLOYEE
1,445,972 \$ 1,445,972	\$ 1,449	\$ 1,444,809	\$ 1,443,788	Safe Harbor Lease Reserve	INT-INVEST		LAIF ACCOUNT
114,696   \$ 114,696		-	-	Martinez Shuttle	INT-INVEST		LAIF ACCOUNT
_		\$ 3,339,238	\$ 3,407,009	Facility Rehab	INT-INVEST		LAIF ACCOUNT
244,407 \$ 244,407	\$ 24	\$ 255,195	\$ 255,194	Lifeline Bus Stop Access	INT-INVEST		LAIF ACCOUNT
5,959,874 \$ 5,959,874	5	5,957,322	5,675,393	2014-15 Rolling Stock	INT-INVEST		LAIF ACCOUNT
- \$ -	\$	,	285,721	Pacheco Transit Center	INT-INVEST		LAIF ACCOUNT
7,628,198 \$ 7,628,198	\$ 7,62	\$ 6,266,504	1,286,419	OPERATING FUNDS	INT-INVEST	4007001	LAIF ACCOUNT
		-					LAIF FUND
),565   \$ 1,070,832	\$ 1,950,565	\$ 207,583	\$ 1,007,818	TOTAL			
,950,565 \$ 1,070,832	\$ 1,95	\$ 207,583	\$ 1,007,818	AP GENERAL	CHECKING	274-00-26669	UNION BANK
							PARATRANSIT
7,380 \$ 1,759,347	\$ 1,687,380	\$ 664,533	\$ 1,148,212	TOTAL			
	\$	\$ 4,130	\$ 7,655	PAYPAL-PASS SALES	CHECKING	27SAXUUFL9732	PAYPAL
32,535 \$ 32,535	\$	\$ 1	\$ 116,932	INFO TRANSIT SYS MAINT-CLEVER DEVICES	Money Market	274-00-26707	UNION BANK
	\$	\$ 99,873	\$ 41,782	PASS SALES	CHECKING	274-00-26685	UNION BANK
43,784 \$ 23,507	\$ 4	\$ 31,289	\$ 60,639	WORKERS' COMP - CORVEL	CHECKING	274-00-26715	UNION BANK
330,874 \$ 211,072	\$ 33	\$ 262,405	\$ 225,720	CAPITAL PURCHASES	CHECKING	274-00-26723	UNION BANK
28,119 \$ 460,711		70,490	\$ 30,094	PAYROLL	CHECKING	274-00-26693	UNION BANK
,250,852 \$ 1,028,610	\$ 1,25	\$ 196,345	\$ 665,390	AP GENERAL	CHECKING	274-00-26650	UNION BANK
15 DEC 2015	DEC 2015	SEPT 2015	JUNE 2015				FIXED ROUTE
NK PER GL*	PER BANK	PER BANK	PER BANK	PURPOSE	TYPE	ACCI #	HINANCIAL INST

\*GL balances reduced by oustanding checks and increased by deposits in transit, if any.

This is to certify that the portfolio above complies with the CCCTA Investment Policy and that CCCTA has the ability to meet its expeditures (cash flow) for the next six months.

Rick Ramacier

General Manager

# ounty (onnection

### INTER OFFICE MEMO

To: A&F Committee

From: Lisa Rettig
Senior Manager of Human Resources

Approved by: Rick Ramacier, General Manager

Date: February 23, 2016

Subject: Increasing Cafeteria Amounts for Non Represented

**Employees** 

SUMMARY OF ISSUES: This item would have ordinarily come to the committee in the fall for approval however due to the cancellation of the 2015 November Board Meeting and the retirement of the Director of Finance it was overlooked until now.

County Connection contracts under the Public Employee's Medical and Hospital Care Act (PEMHCA) for Administrative employee benefits.

The current MOUs with the ATU and Teamsters increase the Cafeteria Plan annually using a formula that averages the increases in the two (2) most popular health plans by coverage level and splitting that amount and adding it to the Cafeteria Plan.

In recent history the Board has provided the same increases to the Administrative employees cafeteria plan in the interest of equality.

For 2016 the two most popular health plans are Kaiser and Anthem HMO Select. The average increase for PERS HMO plans was 7.21% for 2016.

Attached are the 2016 monthly medical premiums for each employee group, ATU, Teamsters and Administration. The Administrative employee group is shown with the requested increase in the Cafeteria Plan.

### FINANCIAL IMPLICATIONS:

The cost to increase the contributions to the Administrative employee Cafeteria Plan using the above mentioned formula is \$15,100. This amount is accounted for in the budget.

### **RECOMMEDATIONS:**

Staff requests the A&F Committee recommends approval of the increase in monthly the Administrative employee Cafeteria Plan as follows:

Employee only: \$ 400.24 Employee +1: \$ 620.48

Employee +2 or more: \$ 830.62

### **ACTION REQUESTED:**

Forward item to the full Board for approval.

2016 Medical Premiums
Per Month (\$)
Employee Group #1
Administrative Employees

Blue Shield* Blue Shield+1 Blue Shield +2	Total \$1,016.18 \$2,032.36 \$2,642.07	\$329.08 \$658.16 \$855.60	\$687.10 \$1,374.20	Cafeteria Plan \$400.24 \$620.48 \$830.62	\$286.86 \$753.72
Blue Shield Netvalue* Blue Shield Netvalue+1 Blue Shield Netvalue+2	\$1,033.86 \$2,067.72 \$2,688.04	\$329.08 \$658.16 \$855.60	\$1,409.56	\$400.24 \$620.48 \$830.62	\$789.08
Kaiser* Kaiser+1 Kaiser+2	\$746.47 \$1,492.94 \$1,940.82	\$303.56 \$607.12 \$789.26	\$885.82	K MARKANIA M	\$265.34
PERS Choice* PERS Choice+1 PERS Choice+2	\$798.36 \$1,596.72 \$2,075.74	\$289.98 \$579.96 \$753.95	\$1,016.76	\$620.48	\$396.28
PERSCARE* PERSCARE+1 PERSCARE+2	\$889.27 \$1,778.54 \$2,312.10	\$989.71	\$788.83	\$620.48	\$168.35
PERS Select* PERS Select+1 PERS Select+2	\$730.07 \$1,460.14 \$1,898.18	\$541.42	\$918.72	\$620.48	\$298.24
Anthem HMO Select* Anthem HMO Select+1 Anthem HMO Select+2	\$721.79 \$1,443.58 \$1,876.65	\$541.42	\$902.16	\$620.48	\$281.68
Anthem HMO Traditional* Anthem HMO Traditional+1 Anthem HMO Traditional+2	\$855.42 \$1,710.84 \$2,224.09	\$989.71	\$721.13	\$620.48	\$100.65
Unitedhealthcare* Unitedheathcare+1 Unitedhealthcare+2	\$955.44 \$1,910.88 \$2,484.14	\$607.12	\$1,303.76	\$620.4	\$683.28

Employees who do not elect medical coverage receive \$200.00 per month in Cafeteria money. This money can be used to purchase vacation, Vision Services Plan benefits or at the end of the calendar year it can be cashed out or rolled over to an ICMA 457 account.

The monthly Employee premium is deducted semi-monthly from paychecks in two equal amounts

<sup>\* =</sup>Employee Only

<sup>+1=</sup>Employee plue One Dependent

<sup>+2=</sup>Employee plus Two or more Dependents (also known as Family Coverage)

2016 Medical Premiums Per month \$ Employee Group #2 ATU Local 1605

Blue Shield* Blue Shield+1 Blue Shield+2	Total \$1,016.18 \$2,032.36 \$2,642.07	\$266.47 \$532.93 \$692.81	Employee \$749.71 \$1,499.43 \$1,949.26	<u>Cafeteria Plan</u> \$468.48 \$756.93 \$1,008.01	Net Employee Cost \$281.23 \$742.50 \$941.25
Blue Shield NetValue*	\$1,033.86	\$266.47	\$767.39	\$468.48	\$298.91
Blue Shield NetValue+1	\$2,067.72	\$532.93	\$1,534.79	\$756.93	\$777.86
Blue Shield NetValue+2	\$2,688.04	\$692.81	\$1,995.23	\$1,008.01	\$987.22
Kasier*	\$746.47	\$235.34	\$511.13	\$468.48	\$42.65
Kaiser+1	\$1,492.94	\$470.67	\$1,022.27	\$756.93	\$265.34
Kaiser+2	\$1,940.82	\$611.87	\$1,328.95	\$1,008.01	\$320.94
PERS Choice* PERS Choice+1 PERS Chocie+2	\$798.36	\$241.24	\$557.12	\$468.48	\$88.64
	\$1,596.72	\$482.48	\$1,114.24	\$756.93	\$357.31
	\$2,075.74	\$627.23	\$1,448.51	\$1,008.01	\$440.50
PERSCARE* PERSCARE+1 PERSCARE+2	\$889.27	\$374.92	\$514.35	\$468.48	\$45.87
	\$1,778.54	\$749.83	\$1,028.71	\$756.93	\$271.78
	\$2,312.10	\$974.78	\$1,337.32	\$1,008.01	\$329.31
PERS Select* PERS Select+1 PERS Select+2	\$730.07	\$233.59	\$496.48	\$468.48	\$28.00
	\$1,460.14	\$467.18	\$992.96	\$756.93	\$236.03
	\$1,898.18	\$607.34	\$1,290.84	\$1,008.01	\$282.83
Anthem HMO Select* Anthem HMO Select+1 Anthem HMO Select+2	\$721.79	\$233.59	\$488.20	\$468.48	\$19.72
	\$1,443.58	\$467.18	\$976.40	\$756.93	\$219.47
	\$1,876.65	\$607.34	\$1,269.31	\$1,008.01	\$261.30
Anthem HMO Traditional*	\$855.42	\$374.92	\$480.50	\$468.48	\$12.02
Anthem HMO Traditional+1	\$1,710.84	\$749.83	\$961.01	\$756.93	\$204.08
Anthem HMO Traditional+2	\$2,224.09	\$974.78	\$1,249.31	\$1,008.01	\$241.30
United Healthcare* United Healthcare+1 United Heathcare+2	\$955.44	\$235.34	\$720.10	\$468.48	\$251.62
	\$1,910.88	\$470.67	\$1,440.21	\$756.93	\$683.28
	\$2,484.14	\$611.87	\$1,872.27	\$1,008.01	\$864.26

<sup>\* =</sup> Employee Only

The monthly Employee premium is deducted bi-monthly from paychecks in two equal amounts

<sup>+1=</sup>Employee plus One Dependent

<sup>+2=</sup>Employee plus Two (or More) Dependents (also known as Family Coverage)

2016 Medical Premiums
Per Month (\$)
Employee Group #3
Teamsters Local 856/Transit Supervisors

	<u>Total</u>	CCCTA	Employee	Cafeteria Plan	Net Employee Cost
Blue Shield*	\$1,016.18	\$280.29	\$735.89	\$449.65	\$286.24
Blue Shield+1	\$2,032.36	\$560.57	\$1,471.79	\$719.30	\$752.49
Blue Shield +2	\$2,642.07	\$728.74	\$1,913.33	\$959.09	\$954.24
Blue Shield NetValue*	\$1,033.86	\$280.29	\$753.57	\$449.65	\$303.92
Blue Shield NetValue+1	\$2,067.72	\$560.57	\$1,507.15	\$719.30	\$787.85
Blue Shield NetValue+2	\$2,688.04	\$728.74	\$1,959.30	\$959.09	\$1,000.21
Kaiser*	\$746.47	\$254.15	\$492.32	\$449.65	\$42.67
Kaiser+1	\$1,492.94	\$508.30	\$984.64	\$719.30	\$265.34
Kaiser+2	\$1,940.82	\$660.79	\$1,280.03	\$959.09	\$320.94
PERS Choice*	\$798.36	\$241.24	\$557.12	\$449.65	\$107.47
PERS Choice+1	\$1,596.72	\$482.48	\$1,114.24	\$719.30	\$394.94
PERS Choice+2	\$2,075.74	\$627.23	\$1,448.51	\$959.09	\$489.42
PERSCARE*	\$889.27	\$374.92	\$514.35	\$449.65	\$64.70
PERSCARE+1	\$1,778.54	\$749.83	\$1,028.71	\$719.30	\$309.41
PERSCARE+2	\$2,312.10	\$974.78	\$1,337.32	\$959.09	\$378.23
PERS Select*	\$730.07	\$226.58	\$503.49		\$53.84
PERS Select+1	\$1,460.14	\$453.16	\$1,006.98		\$287.68
PERS Select+2	\$1,898.18	\$589.11	\$1,309.07	\$959.09	\$349.98
Anthem HMO Select*	\$721.79	\$226.58	\$495.21	\$449.65	\$45.56
Anthem HMO Select+1	\$1,443.58	\$453.16	\$990.42		
Anthem HMO Select+2	\$1,876.65	\$589.11	\$1,287.54	\$959.09	\$328.45
Anthem HMO Traditional*	\$855.42	\$374.92	\$480.50		
Anthem HMO Traditional+1	\$1,710.84	\$749.83	\$961.01	\$719.30	
Anthem HMO Traditional+2	\$2,224.09	\$974.78	\$1,249.31	\$959.09	\$290.22
11 11 11 11 11	00				
Unitedhealthcare*	\$955.44	\$254.15	\$701.29		
Unitedhealthcare+1	\$1,910.88	\$508.30	\$1,402.58		
Unitedhealthcare+2	\$2,484.14	\$660.79	\$1,823.35	\$959.09	\$864.26

<sup>\* =</sup>Employee Only

The monthly Employee premium is deducted semi-monthly from paychecks in two equal amounts

<sup>+1=</sup>Employee plue One Dependent

<sup>+2=</sup>Employee plus Two or more Dependents (also known as Family Coverage)



### **INTER OFFICE MEMO**

To: Administration and Finance Committee Date: March 2, 2016

From: Erick Cheung, Director of Finance Reviewed by:

### SUBJECT: PUBLIC AGENCY RETIREMENT SERVICES (PARS) OPEB Trust

### Summary of Issues:

Andrew Brown, Vice President of Highmark Capital Management, will join us to discuss the investment performance of the trust and share some insights about the future of the markets.

The A&F Committee selected the Moderately Conservative Index PLUS investment option. The allocation for this option is 20-40% equity, 50-80% fixed income and 0-20% cash.

The balance in the trust as of June 30, 2015 was \$2,032,180.

The investment rate of return for FY 2015 was 1.88% but has averaged 5.95% over the last 5 years.

The previous actuarial valuation report used a 5.5% discount rate. We have contracted with Bickmore Risk Services to provide a new actuarial valuation report which should be completed by the next meeting.

# OPEB Prefunding Trust Program Client Review

### Central Contra Costa Transit Authority

March 2, 2016





### Contacts

### **PARS**

MITCH BARKER, Executive Vice President mbarker@pars.org; 800.540.6369 ext. 116

RACHAEL SANDERS, Supervisor, Client Services Coordinator rsanders@pars.org; 800.540.6369 ext. 121

### HighMark Capital Management

ANDREW BROWN, CFA, Vice President, Senior Portfolio Manager Andrew.brown@highmarkcapital.com; 415.705.7605

# **OPEB Trust Team**

	PUBLIC AGENCY RETIREMENT SERVICES PARS	us bank.	HIGHMARK® CAPITAL MANAGEMENT
Role	Trust Administrator and Consultant  • Recordkeeping/Sub-trust accounting • Actuarial Coordination  • Monitor Contributions/ Process Disbursements  • Monitor Plan Compliance • Ongoing Client Liaison  • Pre-fund Pension Option —	Trustee  • Safeguard plan assets  • Oversight protection  • Plan Fiduciary  • Custodian of assets	Investment Manager  • An investment sub-advisor to U.S.  Bank  • Open architecture  • Investment policy assistance
Corporate Experience	32 years (1984 – 2016)	153 years (1863 – 2016)	97 years (1919 – 2015)
OPEB Experience	20 years	9 years	20 years
Number of plans under administration	1,40	00 plans for 700 public ag	encies
Dollars under administration	More than \$1.8 billion	More than \$4 trillion	More than \$15.3 billion under management

# Plan Overview

Type of Plan: IRC Section 115 Irrevocable Exclusive Benefit Trust

Trustee Approach: Discretionary

Plan Effective Date: March 18, 2010

Plan Administrator: Rick Ramacier, General Manager

**Current Investment Strategy**: Moderately Conservative: Index Plus (Individual Account)

- Selected 6/17/2010

### As of 12/31/2015:

Initial Contribution: June, 2010-\$450,000

**Additional Contributions:** \$1,369,000

**Total Contributions**: \$1,819,000

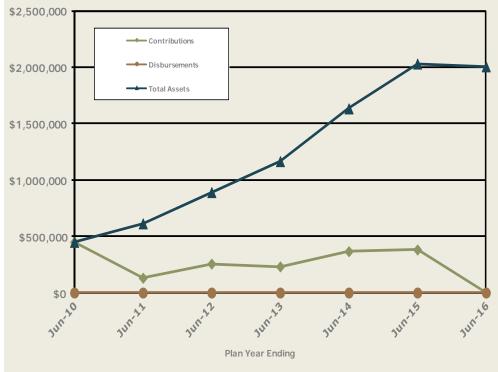
**Disbursements**: \$0

**Total Investment Earnings**: \$232,510

**Account Balance:** \$2,007,595

# Summary of the Plan Activity





†Plan Year Ending June 2016 is based on 6 months of activity through 12/31.	/2015
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Plan Y/E	Contributions	Disbursements	Total Assets
Jun –10	\$450,000	<b>\$</b> 0	\$450,004
Jun –11	\$131,000	<b>\$</b> 0	\$613,708
Jun –12	\$257,000	<b>\$</b> 0	\$891,590
Jun –13	\$232,000	<b>\$</b> 0	\$1,165,830
Jun –14	\$367,000	<b>\$</b> 0	\$1,634,255
Jun –15	\$382,000	<b>\$</b> 0	\$2,032,180
Jun –16†	<b>\$</b> 0	<b>\$</b> 0	\$2,007,595

# **Actuarial Results**

We have received the actuarial reports prepared by Bickmore on April 3, 2014 with a valuation date of July 1, 2013. In the tables below, we have summarized the results.

### **Demographic Study**

	July 1, 2009 Valuation	July 1, 2013 Valuation
Active Employees	261	233
Retirees	24	38
Total	285	271
Average Active Employee Age	50.30	52.1
Average Active Employee City Service	12.8	14.5

# Actuarial Results (continued)

	July 1, 2009 5.00% Discount Rate Assumption (Pay-as-you-go Scenario)	July 1, 2013 5.50% Discount Rate Assumption (Pre-Funding Scenario)
Actuarial Present Value of Projected Benefits (APVPB)	Not Provided	\$7,339,213
Actuarial Accrued Liability (AAL)	\$6,552,083	\$5,875,942
Actuarial Value of Assets	\$0	\$1,165,830
Unfunded Actuarial Accrued Liability (UAAL)	\$6,354,532	\$4,710,112
Normal Cost	\$154,458	\$227,211
Amortization of UAAL	\$211,818	\$234,113
Annual Required Contribution (ARC)	\$366,276	\$486,697

**PARS: CCCTA** 

Fourth Quarter 2015

Presented by Andrew Brown, CFA



### **DISCUSSION HIGHLIGHTS – CCCTA**

### **Investment objective – Moderately Conservative HighMark Index Plus**

### **Asset Allocation: CCCTA** (As of 2-24-2016)

- Allocation Target 28.5% stocks (20-40% range), 68.5% bonds (50-80% range), 3% cash (0-20% range)
- Large cap 15%, mid-cap 2.25%, small cap 4.5%, international 6.25%, real estate 0.5%

### **Performance: CCCTA**

(as of 12-31-2015) gross of investment management fees, net of fund fees

Year to date: 1.08%
 1-Year: -0.27%
 Inception to date (7/1/2010) 5.16%

- Bonds high yield impact
- Stocks
  - Domestic markets Value/Growth
  - International markets Emerging markets hurting

### 12-Month Changes

- Overweight to Value (August)
- Under weight to stocks (January 16)
- Real Estate October addition

### Outlook 2015

- Worries Fed, China, Oil
- GDP est. 2.3% in 2016
- Unemployment 4.9% in 2016
- Fed Funds 1% in 2016
- 10-Year treasury 2.7%

### **Plan Goals and Objectives**



### **Selected Period Performance**

### PARS/CCCTA PRHCP

Account 6746035400

**Period Ending: 12/31/2015** 

		Year to Date			Inception to Date
Sector	3 Months	(1 Year)	3 Years	5 Years	(66 Months)
Cash Equivalents	.02	.04	.03	.03	.03
iMoneyNet, Inc. Taxable	. <i>0</i> 1	. <i>0</i> 2	. <i>0</i> 2	. <i>0</i> 2	. <i>0</i> 2
Total Fixed Income  BC US Aggregate Bd Index	54	.21	1.28	2.85	2.74
	57	.55	1.44	3.25	3.16
Total Equities	4.86	-1.99	10.37	8.99	12.84
Large Cap Funds S&P 500 Composite Index	6.81	.74	14.62	12.22	15.54
	7.04	1.38	<i>15.13</i>	12.57	15.68
Mid Cap Funds  Russell Midcap Index	3.44	-2.87	13.65	11.17	15.29
	3.62	-2.44	<i>14</i> .18	<i>11.44</i>	15.43
Small Cap Funds Russell 2000 Index	3.28	-4.99	12.33	10.80	14.99
	3.59	<i>-4.4</i> 1	<i>11.65</i>	<i>9.19</i>	<i>13.51</i>
International Equities  MSCI EAFE Index  MSCI EM Free Index	2.50	-4.95	82	32	4.01
	4.71	81	5.01	3.60	7.42
	.66	-14.92	-6.76	-4.81	18
Total Managed Portfolio	1.08	27	3.85	4.72	5.16

Account Inception: 07/01/2010

Returns are gross of account level investment advisory fees and net of any fees, including fees to manage mutual fund or exchange traded fund holdings. Returns for periods over one year are annualized. The information presented has been obtained from sources believed to be accurate and reliable. Past performance is not indicative of future returns. Securities are not FDIC insured, have no bank guarantee, and may lose value.



PARS: CCCTA

### **ASSET ALLOCATION**

As of December 31, 2015

<b>Current Asset Alloc</b>	ation		Investment Vehicle	
				_
Equity		29.80%	Range: 20%-40%	597,985
Large Cap Core	IVV	3.56%	iShares S&P 500 Index Fund	71,500
Large Cap Value	IVE	7.06%	iShares S&P 500 Value Fund	141,737
Large Cap Growth	IVW	4.18%	iShares S&P 500 Growth Fund	83,955
Mid Cap Value	IWS	1.37%	iShares Russell MidCap Value Fund	27,395
Small Cap Growth	IWO	1.80%	iShares R2000 Growth Fund	36,074
Mid Cap Growth	IWP	0.80%	iShares Russell MidCap Growth Fund	15,994
Small Cap Value	IWN	3.01%	iShares Russell 2000 Value Fund	60,497
International Core	EFA	4.66%	iShares MSCI EAFE Index Fund	93,482
Tactical - Europe	FEZ	1.68%	SPDR EURO STOXX 50 ETF	33,638
<b>Emerging Markets</b>	VWO	1.18%	Vanguard FTSE Emerging Markets Fund	23,747
Real Estate	VNQ	0.50%	Vanguard REIT ETF	9,966
Fixed Income		67.29%	Range: 50%-80%	1,350,418
Short-Term	VFSUX	8.56%	Vanguard Short-Term Corp Adm Fund	171,859
Intermediate-Term	AGG	56.98%	iShares Barclays Aggregate Bond Fund	1,143,394
High Yield	JNK	1.75%	SPDR Barclays Capital High Yield Bond	35,165
Cash		2.91%	Range: 0%-20%	58,375
	FPZXX	2.91%	First American Prime Obligations Fund	58,375
TOTAL		100.00%		2,006,777



**PARS: CCCTA** 

CCCTA
For Period Ending December 31, 2015

		LARGE C	AP EQUITY F	UNDS				
		1-Month	3-Month	Year-to-	1-Year	3-Year	5-Year	10-Year
Fund Name	Inception	Return	Return	Date	Return	Return	Return	Return
iShares S&P 500 Growth Index		-1.53	7.81	5.33	5.33	16.96	13.85	8.52
iShares S&P 500 Index Fnd		-1.58	7.03	1.34	1.34	15.06	12.50	7.25
iShares S&P 500 Value Index		-1.69	6.01	-3.24	-3.24	12.64	10.77	5.65
		MID CA	P EQUITY FU	NDS				
iShares Russell Midcap Growth	(2/10)	-2.28	4.07	-0.39	-0.39	14.64	11.33	7.95
iShares Russell Midcap Value	(2/10)	-3.11	3.09	-4.93	-4.93	13.15	11.02	7.43
		SMALL C	AP EQUITY F	UNDS				
iShares Russell 2000 Growth Fund		-5.28	2.90	-7.53	-7.53	8.95	7.55	5.46
iShares Russell 2000 Growth		-4.76	4.40	-1.19	-1.19	14.43	10.80	7.99
		INTERNATIO	ONAL EQUITY	FUNDS				
iShares MSCI EAFE Index		-1.37	4.62	-0.90	-0.90	4.89	3.50	2.93
Vanguard FTSE Emerging Markets ETF	(3/11)	-2.45	-0.33	-15.35	-15.35	-6.82	-4.80	3.39
SPDR Euro Stoxx 50 ETF	(6/14)	-4.07	2.83	-4.26	-4.26	3.79	2.40	1.65
		REAL	<b>ESTATE FUN</b>	DS				
Vanguard REIT ETF	(10/15)	1.80	7.02	2.37	2.37	10.96	11.79	7.56
		В	OND FUNDS					
iShares Barclays Aggregate Bond		-0.34	-0.61	0.48	0.48	1.40	3.13	4.36
Vanguard Short-Term Investment-Grade Adm		-0.36	-0.28	1.13	1.13	1.36	2.13	3.56
SPDR Barclays High Yield Bond		-3.15	-3.05	-7.22	-7.22	-0.21	3.53	

Source: SEI Investments, Morningstar Investments

Returns less than one year are not annualized. Past performance is no indication of future results. The information presented has been obtained from sources believed to be accurate and reliable. Securities are not FDIC insured, have no bank guarantee and may lose value.



PARS: CCCTA

## Administrative Review

- ✓ Future Anticipated Contributions
- ✓ Future Anticipated Disbursement Requests Options
- ✓ Agency's future actuarial valuation for GASB 45 compliance- July 1, 2015
- ✓ Investment Guidelines Document- Completed May, 2014
- ✓ Prefunding Policy
- ✓ Use of 115 Trust for Pension Obligations New!
- ✓ Client Feedback Questions?



### PARS DIVERSIFIED PORTFOLIOS CONSERVATIVE

Q4 2015

### WHY THE PARS DIVERSIFIED CONSERVATIVE PORTFOLIO?

### **Comprehensive Investment Solution**

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

### **Rigorous Manager Due Diligence**

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

### **Flexible Investment Options**

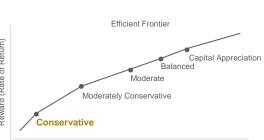
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

### **Risk Management**

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

### INVESTMENT OBJECTIVE

To provide a consistent level of inflation-protected income over the long-term. The major portion of the assets will be fixed income related. Equity securities are utilized to provide inflation protection.



Risk (Standard Deviation)

### ASSET ALLOCATION — CONSERVATIVE PORTFOLIO

	Strategic Range	Policy	Tactical
Equity	5 – 20%	15%	15%
Fixed Income	60 - 95%	80%	80%
Cash	0 – 20%	5%	5%

### ANNUALIZED TOTAL RETURNS (Gross of Investment Management Fees, but Net of Embedded Fund Fees)

#### HighMark Plus (Active)

Current Quarter*	0.39%
Blended Benchmark**	0.39%
Year To Date*	0.29%
Blended Benchmark*	0.31%
1 Year	0.29%
Blended Benchmark	0.31%
3 Year	2.61%
Blended Benchmark	2.73%
5 Year	3.67%
Blended Benchmark	3.39%
10 Year	4.48%
Blended Benchmark	4.08%

### Index Plus (Passive)

· · · · · · · · · · · · · · · · · · ·	
Current Quarter*	0.32%
Blended Benchmark**	0.39%
Year To Date*	0.06%
Blended Benchmark*	0.31%
1 Year	0.06%
Blended Benchmark	0.31%
3 Year	2.58%
Blended Benchmark	2.73%
5 Year	3.52%
Blended Benchmark	3.39%
10 Year	4.15%
Blended Benchmark	4.08%

<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 7.5% S&P500, 1.5% Russell Mid Cap, 2.5% Russell 2000, 19% MSCI EM FREE, 2% MSCI EAFE, 52.25% BC US Agg, 25.75% ML 1-3 Yr US Corp/Gov't, 2% US High Yield Master II, 0.5% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 12% S&P 500; 1% Russell 2000, 2% MSCI EAFE, 40% ML 1-3 Year Corp./Gov/t, 40% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 15% S&P 500, 40% ML 1-3Yr Corp/Gov, 40% BC Agg, and 5% Citi 1 Mth T-Bill.

### ANNUAL RETURNS

### HighMark Plus (Active)

riigiimant riao (riotivo)	
2008	-9.04%
2009	15.59%
2010	8.68%
2011	2.19%
2012	8.45%
2013	3.69%
2014	3.88%
2015	0.29%

### Index Plus (Passive)

Index Plus (Passive)

maox mao (maoomo)	
2008	-6.70%
2009	10.49%
2010	7.67%
2011	3.70%
2012	6.22%
2013	3.40%
2014	4.32%
2015	0.06%

07/2004

### **PORTFOLIO FACTS**

### HighMark Plus (Active)

Inception Data	07/2004	Inception Data
No of Funds in Portfolio	20	No of Funds in Portfolio

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or international (non-U.S.) individual securities, funds, or a combination thereof. Account exclusions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.

### SAMPLE HOLDINGS

### HighMark Plus (Active)

Columbia Contrarian Core Z T. Rowe Price Growth Stock

Columbia Small Cap Value II Z

T. Rowe Price New Horizons Nationwide Bailard International Equities

Nationwide HighMark Bond

Vanguard Short-Term Invest-Grade Adm

Loomis Sayles Value Y

PIMCO Total Return

Dodge & Cox International Stock

MFS International Growth I

First American Prime Obligation Z

TIAA-CREF Mid Cap Value

Ivy Mid Cap Growth

Harbor Capital Appreciation

Schroder Emerging Market Equity

Dodge & Cox Stock

SPDR Euro Stoxx 50 ETF

PIMCO High Yield

Nuveen Real Estate Securities I

### Index Plus (Passive)

iShares S&P 500

iShares S&P 500/Value

iShares S&P 500/Growth

iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCI EAFE

iShares Russell Midcap Value

iShares Russell Midcap Growth

iShares Barclays Aggregate Bond

Vanguard Short-Term Invest-Grade Adm

First American Prime Obligation Z

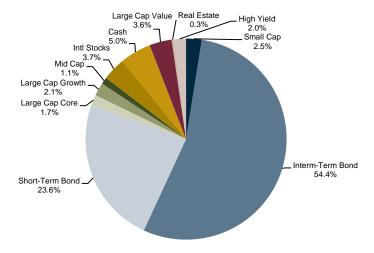
SPDR Euro Stoxx 50 ETF

SPDR Barclays High Yield Bond ETF Vanguard FTSE Emerging Markets ETF

Vanguard REIT ETF

Holdings are subject to change at the discretion of the investment manager.

### **STYLE**



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Conservative active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information reagrating the firsts policies and procedures for calculating and reporting performance results is Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. (MUB). HighMark manages institutional separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may also serve as sub-adviser for mutual funds, common trust funds, and collective investment funds. MUFG Americas Holdings Corporation, provides certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Investments employing HighMark strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.

### **HIGHMARK CAPITAL MANAGEMENT**

350 California Street **Suite 1600** 

San Francisco, CA 94104 800-582-4734

www.highmarkcapital.com

#### ABOUT THE ADVISER

HighMark® Capital Management, Inc. (HighMark) has over 90 years (including predecessor organizations) of institutional money management experience with more than \$15.1 billion in assets under management. HighMark has a long term disciplined approach to money management and currently manages assets for a wide array of clients.

#### ABOUT THE PORTFOLIO MANAGEMENT TEAM Andrew Brown, CFA®

Senior Portfolio Manager Investment Experience: since 1994

HighMark Tenure: since 1997 Education: MBA, University of Southern California; BA, University of Southern California

### Andrew Bates, CFA®

Portfolio Manager

Investment Experience: since 2008 HighMark Tenure: since 2015

Education: BS, University of Colorado

### Salvatore "Tory" Milazzo III, CFA® Senior Portfolio Manager

Investment Experience: since 2004 HighMark Tenure: since 2014 Education: BA, Colgate University

### J. Keith Stribling, CFA®

Senior Portfolio Manager Investment Experience: since 1985 HighMark Tenure: since 1995 Education: BA, Stetson University

### **Christiane Tsuda**

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2010

Education: BA, International Christian University, Tokyo

### Anne Wimmer, CFA®

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2007

Education: BA, University of California, Santa Barbara

### **Asset Allocation Committee**

Number of Members: 16 Average Years of Experience: 24 Average Tenure (Years): 12

### **Manager Review Group**

Number of Members: 8 Average Years of Experience: 20 Average Tenure (Years): 7



### PARS DIVERSIFIED PORTFOLIOS **MODERATELY CONSERVATIVE**

Q4 2015

### WHY THE PARS DIVERSIFIED MODERATELY CONSERVATIVE PORTFOLIO?

### **Comprehensive Investment Solution**

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

### **Rigorous Manager Due Diligence**

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

### **Flexible Investment Options**

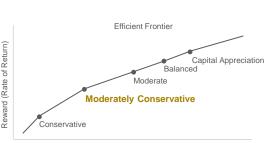
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

### **Risk Management**

The portfolio is constructed to control risk through four layers of diversification - asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

### INVESTMENT OBJECTIVE

To provide current income and moderate capital appreciation. The major portion of the assets is committed to incomeproducing securities. Market fluctuations should be expected.



Risk (Standard Deviation)

### ASSET ALLOCATION — MODERATELY CONSERVATIVE PORTFOLIO

	Strategic Range	Policy	Tactical
Equity	20 - 40%	30%	30%
Fixed Income	50 - 80%	65%	67%
Cash	0 - 20%	5%	3%

### (Gross of Investment Management Fees, but ANNUALIZED TOTAL RETURNS Net of Embedded Fund Fees)

### HighMark Plus (Active)

riigiiivant rido (riotivo)	
Current Quarter*	1.31%
Blended Benchmark**	1.30%
Year To Date*	0.32%
Blended Benchmark*	0.14%
1 Year	0.32%
Blended Benchmark	0.14%
3 Year	3.97%
Blended Benchmark	4.35%
5 Year	4.86%
Blended Benchmark	4.83%
10 Year	4.92%
Blended Benchmark	4.69%
*5.	1 **D 1 1 /

### Index Plus (Passive)

,	
Current Quarter*	1.10%
Blended Benchmark**	1.30%
Year To Date*	-0.18%
Blended Benchmark*	0.14%
1 Year	-0.18%
Blended Benchmark	0.14%
3 Year	3.95%
Blended Benchmark	4.35%
5 Year	4.65%
Blended Benchmark	4.83%
10 Year	4.63%
Blended Benchmark	4.69%

<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 15.5% S&P500, 3% Russell Mid Cap, 4.5% Russell 2000, 2% MSCI EM FREE, 4% MSCI EAFE, 49.25% BC US Agg, 14% MIL 1-3 Yr US Corp/Gov't, 1.75% US High Yield Master II, 1% Wilshishre REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 25% S&P 500; 1.5% Russell 2000, 3.5% MSCI EAFE, 25% ML 1-3 Year Corp./Gov't, 40% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 30% S&P 500, 25% ML 1-3 Yr Corp/Gov, 40% BC Agg, and 5% Citi 1 Mth T-Bill.

### ANNUAL RETURNS

### HighMark Plus (Active)

riiginivant riao (riotivo)	
2008	-15.37%
2009	18.71%
2010	10.46%
2011	1.75%
2012	10.88%
2013	7.30%
2014	4.41%
2015	0.32%

### PORTFOLIO FACTS

HighMark Plus (Active)

Inception Data	08/2004
No of Funds in Portfolio	20

### Index Plus (Passive)

2008	-12.40%
2009	11.92%
2010	9.72%
2011	3.24%
2012	8.24%
2013	6.78%
2014	5.40%
2015	-0.18%

### Index Plus (Passive)

004	Inception Data	05/2005
20	No of Funds in Portfolio	15

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites my include accounts invested in domestic (U.S.) or international (non-U.S.) individual securities, funds, or a combination thereof. Account exclusions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.

### SAMPLE HOLDINGS

### HighMark Plus (Active)

Columbia Contrarian Core Z

T. Rowe Price Growth Stock Columbia Small Cap Value II Z

T. Rowe Price New Horizons

Nationwide Bailard International Equities

Nationwide HighMark Bond

Vanguard Short-Term Invest-Grade Adm

Loomis Sayles Value Y

PIMCO Total Return

Dodge & Cox International Stock

MFS International Growth I

First American Prime Obligation Z

TIAA-CREF Mid Cap Value

Ivy Mid Cap Growth

Harbor Capital Appreciation

Schroder Emerging Market Equity

Dodge & Cox Stock

SPDR Euro Stoxx 50 ETF

PIMCO High Yield

Nuveen Real Estate Securities I

#### Index Plus (Passive)

iShares S&P 500

iShares S&P 500/Value

iShares S&P 500/Growth

iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCI EAFE

iShares Russell Midcap Value

iShares Russell Midcap Growth

iShares Barclays Aggregate Bond

Vanguard Short-Term Invest-Grade Adm

First American Prime Obligation Z

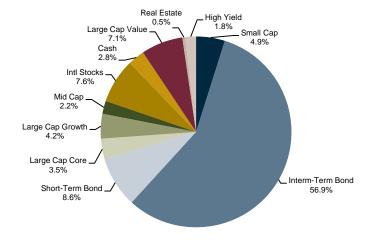
SPDR Euro Stoxx 50 ETF

SPDR Barclays High Yield Bond ETF Vanguard FTSE Emerging Markets ETF

Vanguard REIT ETF

Holdings are subject to change at the discretion of the investment manager.

### **STYLE**



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Moderately Conservative active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

common stock security.

The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting. accounting.

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. (MUB). HighMark manages institutional separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may also serve as sub-adviser for mutual funds, common trust funds, and collective investment funds. MUB, a subsidiary of MUFG Americas Holdings Corporation, provides certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Investments employing HighMark strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.

### **HIGHMARK CAPITAL MANAGEMENT**

350 California Street **Suite 1600** San Francisco, CA 94104 800-582-4734

www.highmarkcapital.com

#### ABOUT THE ADVISER

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#### ABOUT THE PORTFOLIO MANAGEMENT TEAM Andrew Brown, CFA®

Senior Portfolio Manager Investment Experience: since 1994 HighMark Tenure: since 1997 Education: MBA, University of Southern California; BA, University of Southern California

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Investment Experience: since 2008 HighMark Tenure: since 2015 Education: BS, University of Colorado

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Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2007 Education: BA, University of California, Santa Barbara

### **Asset Allocation Committee**

Number of Members: 16 Average Years of Experience: 24 Average Tenure (Years): 12

### **Manager Review Group**

Number of Members: 8 Average Years of Experience: 20 Average Tenure (Years): 7



### PARS DIVERSIFIED PORTFOLIOS MODERATE

Q4 2015

### WHY THE PARS DIVERSIFIED MODERATE PORTFOLIO?

### **Comprehensive Investment Solution**

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

### **Rigorous Manager Due Diligence**

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

### **Flexible Investment Options**

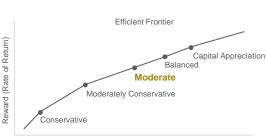
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

### **Risk Management**

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

### INVESTMENT OBJECTIVE

To provide growth of principal and income. It is expected that dividend and interest income will comprise a significant portion of total return, although growth through capital appreciation is equally important.



Risk (Standard Deviation)

### ASSET ALLOCATION — MODERATE PORTFOLIO

	Strategic Range	Policy	Tactical
Equity	40 - 60%	50%	50%
Fixed Income	40 - 60%	45%	47%
Cash	0 - 20%	5%	3%

### ANNUALIZED TOTAL RETURNS (Gross of Investment Management Fees, but Net of Embedded Fund Fees)

### HighMark Plus (Active)

Current Quarter*	2.23%
Blended Benchmark**	2.52%
Year To Date*	0.14%
Blended Benchmark* -	0.12%
1 Year	0.14%
Blended Benchmark -	0.12%
3 Year	5.88%
Blended Benchmark	6.49%
5 Year	6.02%
Blended Benchmark	6.53%
10 Year	4.98%
Blended Benchmark	5.27%

### Index Plus (Passive)

mack i las (i assive)	
Current Quarter*	2.11%
Blended Benchmark**	2.52%
Year To Date*	-0.52%
Blended Benchmark*	-0.12%
1 Year	-0.52%
Blended Benchmark	-0.12%
3 Year	5.86%
Blended Benchmark	6.49%
5 Year	6.12%
Blended Benchmark	6.53%
Inception To Date (116-Mos.)	4.97%
Blended Benchmark	5.17%

<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 26.5% S&P500, 5% Russell Mid Cap, 7.5% Russell 2000, 3.25% MSCI EM FREE, 6% MSCI EAFE, 33.50% BC US Agg, 10% ML 1-3 Yr US Corp/Gov't, 1.50% US High Yield Master II, 1.75% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 43% S&P 500; 2% Russell 2000, 5% MSCI EAFE, 15% ML 1-3 Year Corp./Govt, 30% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 50% S&P 500, 15% ML 1-3Yr Corp/Gov, 30% BC Agg, and 5% Citi 1 Mth T-Bill.

#### ANNUAL RETURNS

### HighMark Plus (Active)

riigiliviaik rius (Active)	
2008	-22.88%
2009	21.47%
2010	12.42%
2011	0.55%
2012	12.25%
2013	13.06%
2014	4.84%
2015	0.14%

### Index Plus (Passive)

Index Plus (Passive)

mack i las (i assive)	
2008	-18.14%
2009	16.05%
2010	11.77%
2011	2.29%
2012	10.91%
2013	12.79%
2014	5.72%
2015	-0.52%

### PORTFOLIO FACTS

### HighMark Plus (Active)

Inception Data	10/2004	Inception Data	05/2006
No of Funds in Portfolio	20	No of Funds in Portfolio	15

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or international (non-U.S.) individual securities, funds, or a combination thereof. Account exclusions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.

### SAMPLE HOLDINGS

#### **HighMark Plus (Active)**

Columbia Contrarian Core Z T. Rowe Price Growth Stock

Columbia Small Cap Value II Z

T. Rowe Price New Horizons

Nationwide Bailard International Equities

Nationwide HighMark Bond

Vanguard Short-Term Invest-Grade Adm

Loomis Sayles Value Y

PIMCO Total Return

Dodge & Cox International Stock

MFS International Growth I

First American Prime Obligation Z

TIAA-CREF Mid Cap Value

Ivy Mid Cap Growth

Harbor Capital Appreciation

Schroder Emerging Market Equity

Dodge & Cox Stock

SPDR Euro Stoxx 50 ETF

PIMCO High Yield

Nuveen Real Estate Securities I

#### Index Plus (Passive)

iShares S&P 500

iShares S&P 500/Value

iShares S&P 500/Growth

iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCI EAFE

iShares Russell Midcap Value

iShares Russell Midcap Growth

iShares Barclays Aggregate Bond

Vanguard Short-Term Invest-Grade Adm

First American Prime Obligation Z

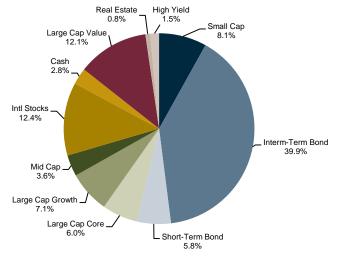
SPDR Euro Stoxx 50 ETF

SPDR Barclays High Yield Bond ETF Vanguard FTSE Emerging Markets ETF

Vanguard REIT ETF

Holdings are subject to change at the discretion of the investment manager.

### **STYLE**



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Moderate active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information exacting the first solicities and procedures for calculating and reporting performance results is Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

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Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2007

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### **Asset Allocation Committee**

Number of Members: 16 Average Years of Experience: 24 Average Tenure (Years): 12

### Manager Review Group

Number of Members: 8 Average Years of Experience: 20 Average Tenure (Years): 7



### PARS DIVERSIFIED PORTFOLIOS BALANCED

Q4 2015

### WHY THE PARS DIVERSIFIED BALANCED PORTFOLIO?

### **Comprehensive Investment Solution**

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

### **Rigorous Manager Due Diligence**

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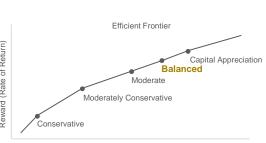
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### **Risk Management**

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

### INVESTMENT OBJECTIVE

To provide growth of principal and income. While dividend and interest income are an important component of the objective's total return, it is expected that capital appreciation will comprise a larger portion of the total return.



Risk (Standard Deviation)

### ASSET ALLOCATION — BALANCED PORTFOLIO

	Strategic Range	Policy	Tactical
Equity	50 – 70%	60%	60%
Fixed Income	30 - 50%	35%	37%
Cash	0 – 20%	5%	3%

### ANNUALIZED TOTAL RETURNS Net of Embedded Fund Fees)

### HighMark Plus (Active)

	Highwark Flus (Active)	
	Current Quarter*	2.64%
	Blended Benchmark**	3.13%
	Year To Date*	0.04%
	Blended Benchmark*	-0.29%
	1 Year	0.04%
	Blended Benchmark	-0.29%
	3 Year	6.90%
	Blended Benchmark	7.55%
	5 Year	6.61%
	Blended Benchmark	7.45%
	Inception to Date (111-Mos.)	4.76%
	Blended Benchmark	5.36%

#### Index Plus (Passive)

Current Quarter*	2.67%
Blended Benchmark**	3.13%
Year To Date*	-0.81%
Blended Benchmark*	-0.29%
1 Year	-0.81%
Blended Benchmark	-0.29%
3 Year	6.75%
Blended Benchmark	7.55%
5 Year	6.71%
Blended Benchmark	7.45%
Inception to Date (99-Mos.)	4.04%
Blended Benchmark	4.62%

<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 32% S&P500, 6% Russell Mid Cap, 9% Russell 2000, 4% MSCI EM FREE, 7% MSCI EAFE, 27% BC US Agg, 6.75% ML 1-3 Yr US Corp/Gov't, 1.25% US High Yield Master II, 2% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 51% S&P 500; 3% Russell 2000, 6% MSCI EAFE, 5% ML 1-3 Year Corp./Govt, 30% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 60% S&P 500, 5% ML 1-3Yr Corp/Gov, 30% BC Agg, and 5% Citi 1 Mth T-Bill.

#### ANNUAL RETURNS

#### HighMark Plus (Active)

riigiliviaik Flus (Active)	
2008	-25.72%
2009	21.36%
2010	14.11%
2011	-0.46%
2012	13.25%
2013	16.61%
2014	4.70%
2015	0.04%

#### Index Plus (Passive)

Index Plus (Passive)

illuex Flus (Fassive)	
2008	-23.22%
2009	17.62%
2010	12.76%
2011	1.60%
2012	11.93%
2013	15.63%
2014	6.08%
2015	-0.81%

### **PORTFOLIO FACTS**

### HighMark Plus (Active)

Inception Data	10/2006	Inception Data	10/2007
No of Funds in Portfolio	20	No of Funds in Portfolio	15

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or international (non-U.S.) individual securities, funds, or a combination thereof. Account exclusions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.

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T. Rowe Price New Horizons

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TIAA-CREF Mid Cap Value

Ivy Mid Cap Growth

Harbor Capital Appreciation

Schroder Emerging Market Equity

Dodge & Cox Stock

SPDR Euro Stoxx 50 ETF

PIMCO High Yield

Nuveen Real Estate Securities I

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iShares Russell 2000 Value

iShares Russell 2000 Growth

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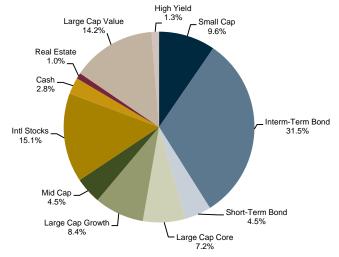
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### **STYLE**



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security.

The composite name has been changed from PARS Balanced/Moderately Aggressive to PARS Balanced on 5/1/2013. The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting. accounting

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### Manager Review Group

Number of Members: 8 Average Years of Experience: 20 Average Tenure (Years): 7



### PARS DIVERSIFIED PORTFOLIOS CAPITAL APPRECIATION

Q4 2015

### WHY THE PARS DIVERSIFIED CAPITAL APPRECIATION PORTFOLIO?

### **Comprehensive Investment Solution**

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Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

### **Flexible Investment Options**

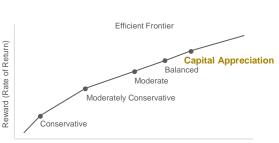
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

### **Risk Management**

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

### INVESTMENT OBJECTIVE

The primary goal of the Capital Appreciation objective is growth of principal. The major portion of the assets are invested in equity securities and market fluctuations are expected.



Risk (Standard Deviation)

### ASSET ALLOCATION — CAPITAL APPRECIATION PORTFOLIO

	Strategic Range	Policy	Tactical
Equity	65 - 85%	75%	75%
Fixed Income	10 - 30%	20%	22%
Cash	0 - 20%	5%	3%

### ANNUALIZED TOTAL RETURNS Net of Embedded Fund Fees) (Gross of Investment Management Fees, but Net of Embedded Fund Fees)

Current Quarter*	3.49%
Blended Benchmark**	4.01%
Year To Date*	-0.27%
Blended Benchmark*	-0.62%
1 Year	-0.27%
Blended Benchmark	-0.62%
3 Year	8.37%
Blended Benchmark	8.95%
5 Year	7.41%
Blended Benchmark	7.90%
Inception to Date (84-Mos.)	10.40%
Blended Benchmark	11.25%

<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 39.5% S&P500, 7.5% Russell Mid Cap, 10.5% Russell 2000, 5.25% MSCI EM FREE, 10.25% MSCI EAFE, 16% BC US Agg, 3% ML 1-3 Yr US Corp/Gov't, 1% US High Yield Master II, 2% Wilshire REIT, and 5% Citi 1 Mth T-Bill.

### **ANNUAL RETURNS**

2008	N/A%
2009	23.77%
2010	12.95%
2011	-1.35%
2012	13.87%
2013	20.33%
2014	6.05%
2015	-0.27%

### **PORTFOLIO FACTS**

HighMark Plus (Active)		Index Plus (Passive)	
Inception Data	01/2009	Inception Data	N/A
No of Funds in Portfolio	20	No of Funds in Portfolio	15

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or international (non-U.S.) individual securities, funds, or a combination thereof. Account exclusions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.

### SAMPLE HOLDINGS

### HighMark Plus (Active)

Columbia Contrarian Core Z T. Rowe Price Growth Stock

Columbia Small Cap Value II Z

T. Rowe Price New Horizons

Nationwide Bailard International Equities

Nationwide HighMark Bond

Vanguard Short-Term Invest-Grade Adm

Loomis Sayles Value Y

PIMCO Total Return

Dodge & Cox International Stock

MFS International Growth I

First American Prime Obligation Z

TIAA-CREF Mid Cap Value

Ivy Mid Cap Growth

Harbor Capital Appreciation

Schroder Emerging Market Equity

Dodge & Cox Stock

SPDR Euro Stoxx 50 ETF

PIMCO High Yield

Nuveen Real Estate Securities I

#### Index Plus (Passive)

iShares S&P 500

iShares S&P 500/Value

iShares S&P 500/Growth

iShares Russell 2000 Value

iShares Russell 2000 Growth

iShares MSCI EAFE

iShares Russell Midcap Value

iShares Russell Midcap Growth

iShares Barclays Aggregate Bond

Vanguard Short-Term Invest-Grade Adm

First American Prime Obligation Z

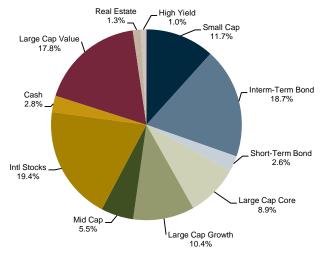
SPDR Euro Stoxx 50 ETF

SPDR Barclays High Yield Bond ETF Vanguard FTSE Emerging Markets ETF

Vanguard REIT ETF

Holdings are subject to change at the discretion of the investment manager.

### **STYLE**



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Capital Appreciation active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of December 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.35% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting.

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index measures The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. (MUB). HighMark manages institutional separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may also serve as sub-adviser for mutual funds, common trust funds, and collective investment funds. MUB, a subsidiary of MUFG Americas Holdings Corporation, provides certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Investments employing HighMark strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.

### HIGHMARK CAPITAL MANAGEMENT

350 California Street Suite 1600 San Francisco, CA 94104 800-582-4734

www.highmarkcapital.com

#### **ABOUT THE ADVISER**

HighMark® Capital Management, Inc. (HighMark) has over 90 years (including predecessor organizations) of institutional money management experience with more than \$15.1 billion in assets under management. HighMark has a long term disciplined approach to money management and currently manages assets for a wide array of clients.

### ABOUT THE PORTFOLIO MANAGEMENT TEAM Andrew Brown, CFA®

Senior Portfolio Manager Investment Experience: since 1994 HighMark Tenure: since 1997 Education: MBA, University of Southern California; BA, University of Southern California

### Andrew Bates, CFA®

Portfolio Manager

Investment Experience: since 2008 HighMark Tenure: since 2015 Education: BS, University of Colorado

### Salvatore "Tory" Milazzo III, CFA® Senior Portfolio Manager

Senior Portfolio Manager Investment Experience: since 2004

HighMark Tenure: since 2014 Education: BA, Colgate University

### J. Keith Stribling, CFA®

Senior Portfolio Manager Investment Experience: since 1985 HighMark Tenure: since 1995 Education: BA, Stetson University

### **Christiane Tsuda**

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2010

Education: BA, International Christian University, Tokyo

### Anne Wimmer, CFA®

Senior Portfolio Manager Investment Experience: since 1987 HighMark Tenure: since 2007

Education: BA, University of California, Santa Barbara

### **Asset Allocation Committee**

Number of Members: 16 Average Years of Experience: 24 Average Tenure (Years): 12

### **Manager Review Group**

Number of Members: 8 Average Years of Experience: 20 Average Tenure (Years): 7



### **INTER OFFICE MEMO**

To: Administration and Finance Committee Date: March 2, 2016

From: Erick Cheung, Director of Finance Reviewed by:

SUBJECT: Fiscal Year 2017 Draft Budget and Ten Year Forecast

### **SUMMARY OF ISSUES:**

County Connection's Fiscal Year 2017 Draft Budget and Forecast are submitted to the Administration and Finance Committee (Committee) for review and discussion. Based on the Committee's comments and direction, staff will prepare a second draft which will be presented at the April Committee meeting and Board meeting. The Board of Directors will be asked to approve the draft budget at the April meeting so that a timely Transportation Development Act (TDA) claim can be filed with the Metropolitan Transportation Commission (MTC). TDA law requires that each county's auditor estimate TDA revenue; the claim will be based on that estimate.

### **Overview of Fiscal Year 2016**

### **Expenses**

Estimated Operating Expenses (Page 2) for FY 2016 are expected to be \$34,737,616, which is below the adopted budget of \$36,741,165 by \$2,003,549 (5.5%). The following is an analysis of estimated expenses in comparison to budget:

		Estimated Amount	
		Over (Under)	
		E	Budget
Category	Description	(\$ in 1	thousands)
	Negotiated salary increases of 4% effective July		
Wages and benefits	1, 2015.	\$	559
	Clipper fees appear lower than anticipated, but		
Services	this is first year of implementation	\$	(90)
Materials and supplies	Diesel fuel costs have decreased	\$	(1,081)
	Contingency is not currently needed based on		
Contingency	estimated expenses	\$	(1,326)
	Total	\$	(1,938)

### Revenues

Estimated Operating Revenues for FY2016 are equal with expenses since the majority of County Connection's revenue is on a reimbursement basis. The following is an analysis of estimated revenues expenses in comparison to budget:

Category	Description	Estimated Amount Over (Under) Budget (\$ in thousands)	
Fare Revenue	Fare revenue lower than budgeted	\$	(177)
	Federal FTA 5307 funding has increased		,
	Paratransit funding from an average of \$670K to		
	\$1.2M. This created carryover funds used this		
FTA Section 5307	fiscal year.	\$	730
	TDA 4.0 is considered revenue of last resort, as		
	estimated expenses are lower than budgeted, the		
TDA 4.0	use of TDA 4.0 revenues is also lower.	\$	(2,645)
	Total	\$	(2,092)

### Overview of FY 2017 Proposed Budget

### **Expenses**

The FY 2017 Proposed Operating Budget is \$37,232,117, which is \$2,494,501 or 7.2% more than the FY 2016 estimated amount. It includes an operating contingency of \$800,000. The following proposed expenses are larger than the estimated FY 2016 amount:

		Budget Amount Over (Under) Estimate		
Category	Description	(\$ in thousands)		
Wages	Increases of 3% based on labor negotiations	\$	501	
	Assumes fully staffed, which increase medical			
	costs for service workers and mechanics (\$89K).			
	Also, estimated increases in cafeteria (\$141K)			
Benefits	and OPEB costs (\$41K).	\$	271	
	Assumes diesel fuel prices will rise over the next			
	year to \$1.6M, but still below the average of			
Materials and supplies	\$2.1M in FY2012 to FY 2014.	\$	481	
	Increase in contracted costs with First Transit for			
Purchased transportation	paratransit services.	\$	234	
Contingency	Estimated contingency of \$800K	\$	800	
	Total	\$	2,287	

### Revenues

The Proposed Operating Revenues for FY2017 are equal with expenses, since the majority of County Connection's revenue is on a reimbursement basis. The budget assumes that \$18.9 million in TDA 4.0 funds will be used, which is an increase of \$3.9 million over the estimated amount. The main reason is the decline in STA revenues with falling gas prices. The second reason is adjusting for stable federal revenues at approximately \$1.2 million, since some of the carryover federal funding will be used in FY 2016. Finally, this assumes that the \$800K contingency is required to be spent.

STA revenue has declined approximately 22% from the original FY 2016 estimate provided MTC last February from \$3.1 million to a revised \$2.4 million. Also, FY 2017 STA Revenue Based estimates have not been provided by MTC due to changes by the State Controller's Office on allocations. MTC is still trying to resolve the issues with the Controller's Office at this time. The following is a summary table of STA revenue not including true up amounts for the previous years.

	20	17 estimate	20	16 revised	20	16 original				
MTC - STA		(b)	es	stimate (b)	e	stimate (a)	2	2015 audit	2	014 audit
STA Population	\$	1,719,595	\$	1,632,679	\$	2,120,279	\$	2,117,987	\$	2,244,998
STA- Regional Paratransit (c)	\$	275,025	\$	261,124	\$	339,109	\$	338,732	\$	359,057
STA Revenue Based (d)	\$	541,573	\$	514,199	\$	627,072	\$	638,775	\$	647,035
Total	\$	2,536,193	\$	2,408,002	\$	3,086,460	\$	3,095,494	\$	3,251,090
\$ Difference	\$	128,191	\$	(678,458)	\$	(9,034)	\$	(155,596)		n/a
% Difference		5%		-22%		0%		-5%		n/a
(a) Based upon MTC February 25, 2015 estimate does not include true up amounts for previous year.										
(b) Based upon MTC February 24, 2016 estimate does not include true up amounts for previus year.										
(c) Amount reflects County Connection's portion of the regional percent: 41.359%										
(d) STA Revenue Based amounts have not been provided by Agency due to changes by State Controller's										
Office. MTC provides overall estimated revenue declines 18 from the original estimate. The 2017										
amount assumes increase is consitent with STA Regional and Population of 5.3%.										

FTA 5307 revenues on a continuing basis are estimated to be \$1.2 million annually based on the last grant. As mentioned earlier, County Connection had grant funds remaining from previous year since the annual funding has nearly doubled. Prior to FY 2014, federal funding was approximately \$670 thousand annually. Therefore the decrease from FY 2016 to FY 2017 relates to drawing down the carryover amounts and not a reduction in funding.

Low Carbon Transit Operations Program (LCTOP) funds are a new funding source and could provide additional funds to County Connection. These funds are currently used for the Martinez Shuttle Route 3 for approximately \$186 thousand, but there appears to be additional funding could be used for capital or operational needs. The budget assumes an increase to \$574 thousand based on MTC's preliminary estimate that LCTOP funds could amount to \$20 million over 25 years. The current restrictions on the use of these funds make it difficult for County Connection to spend but there appears to be legislation which may assist us.

### **Capital Program**

The FY 2017 Proposed Budget includes \$20.0 million in capital purchases (see PP.6). The majority of the expense relates to completing the bus replacement for \$18.8 million. The funding for the buses is \$16.7 million in Federal 5307 funds with matching from State Proposition 1B and Bridge Toll funds for \$2.1 million.

### Key Assumptions Used for the Ten-Year Financial Forecast

### **TDA Revenue 4.0**

The Contra Costa Auditor Controller's estimate for FY 2017 is \$17,584,948; this amount is 3.11% over the FY 2016 revised estimate of \$17,054,847. The Auditor Controller does not provide a projection beyond FY 2017. In this forecast, staff has estimated the TDA growth rate at 3% annually for all years after FY 2017. This is still less than Contra Costa Transportation Authority's (Authority) Measure J sales tax projection in the Strategic Plan published in December 2013 which averages 3.69% for FY 2018 through FY 2025.

### **Operating Revenues**

- Passenger fares are increased 2% annually for Fixed route and 3% for Paratransit. Fare increases are projected for FY2018, FY 2021 and FY 2024.
- STA revenue for FY 2017 is estimated by MTC and used a 5% growth factor from a lower base amount; a 3% growth rate is assumed in the out years.
- Measure J is projected to grow at the rate used in the Authority's revised Measure J Strategic Plan published in December 2013 which averages 3.69% from FY 2018 to FY 2025.
- LCTOP Funds for FY 2017 for \$573,087, assuming 3% annual increase would be approximately \$20 million over 25 years. MTC is currently still reviewing allocation for population based and would require legislation change for operational use.

### **Operating Expenses**

The forecast assumes that the service levels will remain the same and 3% wage increases per the MOUs agreed upon last year continue into future years. A 2.5% growth rate in the out years has been used for fixed route nonwage expenses except as noted in the following bullets:

- Cafeteria plan expenses are assumed to increase at 4% per year.
- PERS employer rates reflect the recent actuarial report. For FY 2017 the rate is 7.553% which is a
  decrease from the current year of 8.997%. PERS estimates the rates will be 7.9% for FY 2018, 8.4% for
  FY 2019, 8.8% for FY 2020, 9.2% for FY 2021, and 9.6% for FY 2022. For FY 2023 through FY 2025,
  the assumption keeps the rate at 9.6%.

### **TDA Reserve**

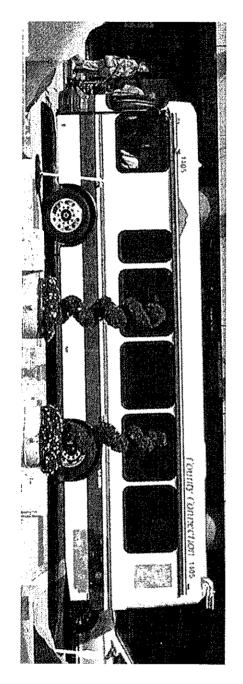
The TDA Reserve is estimated to begin FY 2017 at \$10.3 million and reduce to \$8.9 million at the end. The main reason is due to the declining STA revenue mentioned earlier. The forecast shows reserves declining approximately \$1.0 million each year with reserves projected to be slightly negative in FY 2024. By FY 2024, the deficit increases to \$3.6 million due to \$3.1 million needed for bus purchases.

### **RECOMMENDATION:**

Staff requests that the Committee provide comments which will be brought back at the April Committee meeting.

# **DRAFT**Operating and Capital Budget

Fiscal Year 2017



Concord, California

March 2016

**CENTRAL CONTRA COSTA TRANSIT AUTHORITY** 

## CENTRAL CONTRA COSTA TRANSIT AUTHORITY Fiscal Year 2017 Table of Contents

Budget Summary Operating Expense Operating Revenue Revenue Source Utilization Staffing	Page 1 2 3 4 4
Operating Expense	
Operating Revenue	
Revenue Source Utilization	
Staffing	
Capital Program-Budget Year	
Ten Year Capital Program	
Ten Year Financial Forecast	8-9
TDA Reserve	10
Operating Expense Detail	11-21

County Connection

## CENTRAL CONTRA COSTA TRANSIT AUTHORITY FY 2017 BUDGET SUMMARY

	ùi	ESTIMATED FY 2016		ADOPTED BUDGET FY 2016	VARIANCE	PROPOSED BUDGET FY 2017	PROPOSED OVER/(UNDER) ESTIMATED
		·					:
Fixed Route	€	29,324,102	↔	31,347,968	-6.5% \$	31,595,743	7.7%
Paratransit	€	5,413,514 \$	ψ	5,393,197	0.4% \$	5,636	4.1%
Subtotal	\$	34,737,616	↔	36,741,165	-5.5% \$		7.2%
Fixed Route	↔	21,389,000	<del>69</del>	1,154,000	1753.5% \$	20,010,000	-6.4%
Paratransit	↔	1	↔	150,000	-100.0% \$	1	N/A
Subtotal	↔	21,389,000 \$	↔	1,304,000	1540.3% \$	20,010,000	-6.4%
Grand Total	€	56,126,616 \$	↔	38,045,165	47.5% \$	57,242,117	2.0%

Capital

Operations

### County Connection CENTRAL CONTRA COSTA TRANSIT AUTHORITY FY 2017 BUDGET- OPERATING EXPENDITURES

7.2%	\$ 2,494,501	37,232,117	-5.5% \$	\$ (2,003,549)	36,741,165	34,737,616	\$ 31,757,452	lotal
4.1%	222,859	5,636,374	0.4%	l	5,393,197	5,413,514		Subtotal
4.5%	234,493	5,482,200	0.2%	9,133	5,238,574	5,247,707	4,968,462	Total Other Expenses
4.5%	234,289	5,436,000	0.0%	(2)	5,201,713	5,201,711	4,925,650	Purchased transportation
-1.4%	(13)	900	-3.0%	(28)	941	913	178	Miscellaneous
0.0%		400	0.0%		400	400	272	Taxes
4.1%	1,000	25,400	17.3%	3,600	20,800	24,400	22,752	Utilities
0.0%	,	3,400	0.0%	1	3,400	3,400	2,940	Materials and supplies
-4.6%	(783)	16,100	49.1%	5,563	11,320	16,883	16,670	Services
-7.0%	(11,633)	154,174	7.2%	11,184	154,623	165,807	148,574	Total Wages and benefits
7.4%	3,852	55,685	-16.7%	(10,358)	62,191	51,833	54,013	Fringe benefits
-13.6%	(15,485)	98,489	23.3%	21,542	92,432	113,974	94,561	Wages
								Paratransit
7.7%	2,271,641	31,595,743	-6.5%	(2,023,866)	31,347,968	29,324,102	26,640,416	Subtotal
N N	800,000	800,000	-100.0%	(1,326,396)	1,326,396			Contingency
5.0%	1,471,641	30,795,743	-2.3%	(697,470)	30,021,572	29,324,102	26,640,416	Subtotal
10.4%	645,005	6,843,762	-16.9%	(1,256,379)	7,455,136	6,198,757	6,206,222	Total Other Expenses
0.0%	-	301,440	60.5%	113,645	187,795	\$ 301,440	225,391	Purchased transportation
19.7%	32,908	199,560	-9.1%	(16,748)	183,400	\$ 166,652	178,707	Miscellaneous
-2.2%	(1,013)	46,000	11.9%	5,013	42,000	\$ 47,013	40,454	Leases and rentals
0.7%	2,000	285,500	-0.5%	(1,500)	285,000	\$ 283,500	249,805	Taxes
11.6%	63,488	610,861	-3.6%	(20,488)	567,861	\$ 547,373	627,088	Casualty and liability
8.1%	24,121	321,000	-7.9%	(25,621)	322,500	\$ 296,879	233,643	Utilities
21.9%	525.319	2,926,150	-33.4%	(1,201,779)	3,602,610	\$ 2,400,831	2,758,566	Materials and supplies
-0.1%	(1,818)	2,153,251	4.8%	(108,901)	2,263,970		1,892,568	Services
3.6%	826.636	23,951,981	2.5%	558,909	22,566,436	\$ 23,125,345	20,434,194	Total Wages and benefits
4.1%	304,343	7,667,113	0.7%	47,994	7,314,776	\$ 7,362,770	5,708,214	Fringe benefits-other
1.0%		2,252,345	5.8%	123,076	2,107,574	\$ 2,230,650	1,990,457	Fringe benefits-paid time off
3.7%	\$ 500,598	\$ 14,032,523		\$ 387,839	\$ 13,144,086	\$ 13,531,925	\$ 12,735,523	Wages
								Fixed Route
Estimate % +/(-)	FY2017 vs 2016 Estimate Amount +/(-) % +/(-)	PROPOSED FY 2017	e vs Budget % +/(-)	FY 2016 Estimate vs Budget Amount +/(-) % +/(-)	ADOPTED FY 2016	ESTIMATED FY 2016	ACTUAL FY 2015	Category

County Connection
CENTRAL CONTRA COSTA TRANSIT AUTHORITY

FY 2017 BUDGET- OPERATING REVENUES

<b>2,494,501</b> 7.2%	37,232,117 \$	65	-5.6%	\$ (2,003,549)	\$ 36,741,165	34,737,616	\$ 32,419,380 \$	lotal
222,860 4.1%	5,636,374		0.4%	20,317	5,393,197	5,413,514	5,117,036	Subtotal
	140,000		-22.6%	(40,138)	177,480	137,342	148,862	BART ADA Service/Other
	581,450		-60.1%	(528,378)	878,888	350,510	1,095,630	STA Paratransit & Rev based
49,671 3.50%	1,468,840		-0.6%	(8,831)	1,428,000	1,419,169	1,380,877	Measure J
Z	787,452		N/A	ı	ı	1	r	TDA 4.0
	791,132		0.0%		829,680	829,680	766,150	TDA 4.5
(819,413) -37.8%	1,350,000		50.7%	730,086	1,439,327	2,169,413	1,171,949	FTA Section 5307
	100		0.0%	ı	100	100	47	Non-Operating revenue
10,100 2.0%	517,400		-20.7%	(132,422)	639,722	507,300	553,521	Fare revenue
								Paratransit
2,271,641 7.7%	31,595,743		-6.5%	(2,023,866)	31,347,968	29,324,102	27,302,344	Subtotal
			0.0%	•	535,000	535,000		Lifeline
- 0.0%	145,339		0.0%		145,339	145,339	145,337	RM 2/Other- Express
	75,000		100.0%	75,000	8	75,000	78,796	Other Local Grants
	75,000		-50.0%	(50,000)	100,000	50,000	•	Dougherty Valley Dev Fees
	777,759		0.0%	•	739,702	739,702	697,596	BART Express Funds
	4,401,274	-	1.0%	40,320	4,212,120	4,252,440	4,287,458	Measure J
	_		-14.7%	(2,645,103)	17,978,531	15,333,428	14,376,482	TDA 4.0
			28.4%	568,378	2,004,760	2,573,138	2,230,195	STA Population and Revenue
	116,919		72.2%	84,385	116,919	201,304	117,063	Other State Grants
	573,087		-5.9%	(10,881)	185,881	175,000	1	Low Carbon Transit Ops Prog
(45,131) -100.0%	•		-15.2%	(8,069)	53,200	45,131	54,869	FTA New Freedom
	104,600		-5.3%	(5,800)	110,000	104,200	135,343	Non-Operating rev
	609,122		-2.2%	(13,500)	617,100	603,600	586,768	Advertising revenue
	4,580,500		-1.3%	(58,596)	4,549,416	4,490,820	4,592,437	
			-0.9%	(12,970)	1,403,790	1,390,820	1,386,527	Special service revenue
62.000 2.0%	3,162,000	<del>()</del>	-1.5%	\$ (45,626)	\$ 3,145,626	3,100,000	\$ 3,205,910   \$	Fixed Route Fare revenue
FY2017 vs 2016 Estimate Amount +/(-) % +/(-)	PROPOSED FY	_ Ä	vs Budget % +/(-)	FY 2016 Estimate vs Budget Amount +/(-) % +/(-)	ADOPTED FY 2016	ESTIMATE FY 2016	ACTUAL FY 2015	Category

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## County Connection CENTRAL CONTRA COSTA TRANSIT AUTHORITY FY 2017 Revenue Source Utilization

(1,463,078)	€9			Increase (Decrease) to TDA reserve
t	148,000 \$	↔	\$ 148,000	Capital Program TDA 4.0
•	5,636,374 \$	4	\$ 5,636,374	Total Paratransit Operating Revenue
3	140,000		140,000	BART ADA Service/Other
1	581,450		581,450	STA Paratransit
1	1,468,840		1,468,840	Measure J
•	787,452		787,452	IDA 4.0
ı	791,132		791,132	TDA 4.5
ı	1,350,000		1,350,000	FTA Section 5307
	100		100	Non-operating revenue
ı	517,400 \$	↔	\$ 517,400	Fare revenue
				Paratransit
(1,463,078)	31,595,743 \$	↔	\$ 30,132,665	Total Fixed Route Operating Revenue
t	532,500		532,500	Lifeline
1	145,339		145,339	RM2- Express
1	75,000		75,000	Other Local Grants
i	75,000		75,000	Dougherty Valley Development Fees
ı	777,759		777,759	BART Express Funds
1	4,401,274		4,401,274	Measure J
(1,463,078)	18,112,574		16,649,496	TDA 4.0
1	1,492,069		1,492,069	STA Population and Revenue Based
1	116,919		116,919	Other State Grants
	573,087		573,087	Low Carbon Transit Operations Program (LCTOP)
1	104,600		104,600	Non-Operating revenue
4	609,122		609,122	Advertising revenue
ı	1,418,500		1,418,500	Special service revenue
1	3,162,000 \$	↔	\$ 3,162,000	Fare revenue
				Fixed Route
Difference	Anticipated Utilization		Anticipated Revenue	

## County Connection CENTRAL CONTRA COSTA TRANSIT AUTHORITY STAFFING

Total Operations		Operations	Fixed Route									Administration	General												Maintenance									Transportation	
s	Paratransit	Total		Subtotal in full time equivalents	Planning/Scheduling	! <del></del>	Customer service	Marketing	Human Resources	Finance	Stores workers	Stores & Procurement	General Administration	Total Maintenance		Bus service workers	Mechanic, Level I	Mechanic, Level II	Mechanic, Level III	Mechanic, Level IV	Mechanic, Level V	Mechanic, Level VI		Facilities	Maintenance administration	Total Transportation		Full-time stand-by (Protection)	Part-time runs	Full-time runs		Transit Supervisor/Dispatcher	Training	Transportation administration	Position Type
259.0	2.0	257.0		31.0	5.0	2.0	6.5	3.0	2.0	5.0	2.0	1.0	4.5	39.0	29.0	10.0	1.0	2.0	7.0	4.0	5.0		10.0	5.0	5.0	187.0	172.0	35.0	12.0	125.0	15.0	10.0	2.0	3.0	FY 2011 ACTUAL
258.0	2.0	256.0		30.0	6.0	2.0	6.0	2.0	2.0	5.0	2.0	1.0	4.0	39.0	29.0	10.0	1.0	2.0	7.0	4.0	5.0		10.0	5.0	5.0	187.0	172.0	35.0	12.0	125.0	15.0	10.0	2.0	3.0	FY 2012 ACTUAL
261.0	2.0	259.0		29.0	6.0	2.0	6.0	2.0	2.0	5.0	2.0	1.0	3.0	39.0	29.0	10.0	1.0	2.0	7.0	4.0	5.0		10.0	5.0	5.0	191.0	175.0	36.0	12.0	127.0	16.0	10.0	2.0	4.0	FY 2013 ACTUAL
264.0	2.0	262.0		29.0	6.0	2.0	6.0	2.0	2.0	5.0	2.0	1.0	3.0	40.0	29.0	10.0	3.0	3.0	5.0	3.0	5.0		11.0	6.0	5.0	193.0	176.0	36.0	12.0	128.0	17.0	11.0	2.0	4.0	FY 2014 ACTUAL
263.0	2.0	261.0		30.0	5.0	2.0	8.0	2.0	2.0	5.0	2.0	1.0	3.0	37.0	26.0	9.0	1	•	5.0	5.0	3.0	4.0	11.0	6.0	5.0	194.0	176.0	36.0	12.0	128.0	18.0	12.0	2.0	4.0	FY 2015 ACTUAL
266.0	2.0	264.0		30.0	5.0	2.0	8.0	2.0	2.0	5.0	2.0	1.0	3.0	40.0	29.0	10.0	1.0	1.0	5.0	5.0	3.0	4.0	11.0	6.0	5.0	194.0	176.0	36.0	12.0	128.0	18.0	12.0	2.0	4.0	FY 2016 BUDGET
257.0	2.0	255.0		30.0	5.0	2.0	8.0	2.0	2.0	5.0	2.0	1.0	3.0	38.0	27.0	9.0	ı	ı	6.0	5.0	3.0	4.0	11.0	6.0	5.0	187.0	169.0	35.0	0.0	128.0	18.0	12.0	2.0	4.0	FY 2016 ACTUAL
267.0	2.0	265.0		31.0	6.0	2.0	8.0	2.0	2.0	5.0	2.0	1.0	3.0	40.0	29.0	10.0	ı	i	7.0	5.0	3.0	4.0	11.0	6.0	5.0	194.0	176.0	36.0	12.0	128.0	18.0	12.0	2.0	4.0	FY 2017 PROPOSED

County Connection
CENTRAL CONTRA COSTA TRANSIT AUTHORITY
FY2017 CAPITAL PROGRAM

(\$ in thousands)

	ת	Federal	State	State		State	ng Source State		MTC	<b>S</b>	MTC	
,			Prop 1B -	PTMISEA		Lifeline - 1B		귂	TPI Funds -			
			PTMISEA	Facility	ם.	Population		St	Stop Access			
Capital Category		5307	Rolling Stock	Rehab	Ba	Based Bonds	Bridge Tolls		<b>∞</b> □	_	TDA	Total
Non Revenue Fleet		ı		\$ 35	Cī	_	•		-	7	128 \$	
Revenue Fleet		16,722	1,580		1	ı	480	_			ı	18,782
Facility Maintenance and Modernization			į	550	0	t			ı		1	
Information Technology			ı		1	1	,	'	280		20	
Maintenance Equipment & Tools		1	1	165	ហ	ı			1		•	
Office Furniture and Equipment		1	1	50		ı			1		ı	
Total	€5	16,722 \$	\$ 1,580 \$		800 \$	,	\$ 480	⇔	480 \$ 280 \$	0,	148 \$	20,01

### County Connection CENTRAL CONTRA COSTA TRANSIT AUTHORITY CAPITAL PROGRAM \$ In Thousands

Total Revenue Fleet Replacement	# Paratransit Venicles	# Hixed Route Vehicles	Revenue Fleet Replacements	lotal Capital Funding by Source		To Be Determined	Bridge foll Revenue	MIC IPI Funds - Stop Access & II	Lifeline - 18 Population based Bonds	State Prop 1B PTMISEA - Facility Rehab	State Prop 18 PTMISEA - Rolling Stock	Federal 5307	Capital Funding by Source	com culpum i regional by service	Total Canital Program by Sonico	Fixed-Route	Capital Program by Service:	Total Capital Program	Office Furniture and Equipment	Maintenance Equipment & Tools	Information Technology	Street Amenities	Facility Maintenance & Modernization	Revenue Fleet	Non Revenue Fleet	Capital Program:
			ק	₩.	1					Ū		€7	כ		Α.	69		€0							49	
33		బ్ర	FY2016	21,389		2,589	0 00 00	280	255		3,055	14,342	FY2016	71,000	300	21,389		21,389	116	193	400	319	465	19,826	70	FY2016
			ק	49	1							69	כו	4		69		49							€	
<u>ვ</u>		35	FY2017	20,010		148	480	280	}	800	1,580	16,722	FY2017	20,010	2000	20,010		20,010	50	165	300	,	550	18,782	163	FY2017
			פ	49								69	פ	6	9	<del>()</del>		€9							<del>()</del>	ן ניד
1			FY2018	931		651	, ! . ,	280		1	1	1	FY2018	2	3 ,	931		931	123	100	80	1	550		78	FY2018
			פ	49								↔	ני	6	9	€9		€							↔	ŋ
42	42		FY2019	3,112		568	100	280	300	ı	,	1,864	FY2019	<u>ي</u> 14	2,240	872		3,112	50	275	195	500	1	2,092	ı	FY2019
			Ţ	<del>(1</del> )								69	פו	4	3	↔		€A							69	ני
		1	FY2020	689		409		280		1	1		FY2020	009	3	689		689	70	65	85		100	1	369	FY2020
			Fγ	49								€9	Ţ	+	•	€9		49							€Э	ע
	1		FY2021	637	,	57	1	280	300			1	FY2021	03/	3	637		637	80	55	180		100		227	FY2021
			FY	49								69	꾸	4	•	₩		₩							↔	FY
21	2	1	FY 2022	1,719	1	370	80	280	1			989	FY 2022	1,719		530		1,719	80	50	300	,	<del>1</del> 00	1,189	-	FY 2022
			FΥ	49								<del>69</del>	푸	4	•	₩		₩							↔	Ŧ
	1	•	FY 2023	1,309		700	29	280	300			ı	FY 2023	7,309 \$ 28,598	,	1,309		1,309	80	50	8	500	500	1	99	FY 2023
i			Ŧ	€ <del>0</del> N								<b>⇔</b>	꾸	<del>€</del>		<del>69</del>		<del>69</del>							€9	FY
40	r	4	FY 2024	28,598	4,000	3,100	850	280	1	ı	ı	20,368	FY 2024	28,598	,	28,598		28,598	<del>1</del> 00	1,000	90	1	2,100	25,182	126	FY 2024
			Ţ	↔								ક્ક	Ŗ	46		€9		49							€9	Ţ
			FY 2025	344		64		280				,	FY 2025	344		3 <u>4</u> 2		344	<del>1</del> 2	50	ထ္တ	1			109	FY 2025
			ጟ	\$ 7								CTI	<del>≓</del>	*		↔		49						_	49	=
171	සු	108	Total	78,738	4,000	8,656	2,407	2,800	1,155	800	4,635	54,285	Total	78,738	3,429	75,309		78,738	849	1,998	1,795	1,319	4,465	67,071	1,241	Total

### CENTRAL CONTRA COSTA TRANSIT AUTHORITY TEN YEAR FORECAST \$ In Thousands

31 Total CCCTA Operating Budget	% increase in expenses	30 Total Paratransit Operating Expenses	29 Total Paratransit Operating Revenue				_		_ 			Revenue Hours	20 Total Fixed Route Operating Expenses				17 GASB 68	Operating Expenses w/o contingency and	16 Total Fixed Koute Operating Revenue			13 Uther Local Grants		11 BART Express Funds	10 Measure J	9 TDA 4.0	8 STA Paratransit & Revenue Based	7 Other State Grants	6 Low Carbon Transit Operations Program	5 FTA New Freedom	4 Non-Operating Revenue	3 Advertising	2 Special Fares	1 Passenger Fares	Revenue Hours	
\$ 31,757 \$		5,117	5,118	149	1,096	1,381	· } } !	/00	7,172	,	100	74,394	26,640		(873)		27,453		27,302		145	79		698	4,287	14,376	2,230	117		55	135	587	1,387	3,206	221,320	FY2015
34,737 \$	5.8%	5,414	5,414	137	351	1,419		830	2,770	,	207	74,394	29,323	1	ı	6.8%	29,323		29,323	535	145	75	50	740	4,252	15,333	2,573	201	175	45	104	604	1,391	3,100	223,140	FY2016
37,232 \$	4.1%	5,636	5,635	140	581	1,469	787	797	1,350	) ) (	710	74,394	31,596	800		5.0%	30,796		31,596	533	145	75	75	778	4,401	18,113	1,492	117	573		105	609	1,418	3,162	223,140	FY2017
37,580	2.5%		5,778						1,411		286		31,802	1	1	3.3%	31,802		31,802	533	145	77	75	801	4,569	17,640	1,548	117	590		105	615	1,446	3,541	223,140	FY 2018
\$ 38,868	2.5%	5,923	5,923	148	617	1,583	724	839	1,411		1.09	74,394 74,394 74,394 74,394 74,394 74,394 74	32,945		ı	3.6%	32,945		32,945	533	145	79	100	825	4,743	18,359	1,594	117	608	ı	105	620	1,475	3,612	223,140	FY 2019
\$ 40,248	2.5%	6,072	6,072	152	635	1,642	745	864	1,421		613	74,394	34,176	1	Ī	3.7%	34,176		34,176	533	145	81	100	850	4,919	19,239	1,642	117	626		105	629	1,505	3,685	223,140	FY 2020
\$ 41,744	2.5%	6,225	6,225	157	654	1,701	697	890	1,427	•	699	74,394	35,519		1	3.9%	35,519		1																	FY 2021
\$ 43,360	2.5%	6,381	6,381	162	674	1,762	724	917	1,429		713	74,394	36,979	t		4.1%	36,979		36,979	533	145	85	105	902	5,279	20,872	1,742	117	664		105	655	1,566	4,209	223,140	FY 2022
\$ 44,968	2.5%	6,542	6,542	167	694	1,825	753	945	1,431	•	727	74,394	38,426		t	3.9%	38,426		38,426	533	145	87	109	929	5,469	21.865	1.795	117	684	,	105	668	1,597	4,293	223,140	FY 2023
\$ 46,610	2.5%	6,706	6,706	172	715	1,891	692	973	1,434	1	829	74,394	39,904	1	1	3.8%	39,904		39,904	533	145	89	Í	957	5,666	22.620	1.848	117	705	1	105	681	1,629	4,809	223,140	FY 2024
\$ 48,302	2.5%	6,875	6,875	177	737	1,959	717	1,002	1,437		846	74,394	41,427		I	3.8%	41,427		41,427	533	145	91	ı	957	5.871	23.716	1.904	117	726	ı	105	695	1,662	4,905	223,140	FY 2025

County Connection

CENTRAL CONTRA COSTA TRANSIT AUTHORITY

TEN YEAR FORECAST In \$ Thousands

	FY2015	FY2016	FY2017	FY 2018	FY 2019	FY 2020	FY 2021 FY 2022	FY 2022	FY 2023	FY 2024	FY 2025
32 Capital Revenue					į						
33 Federal 5307	16,203	14,342	16,722	•	1.864	ı	1	989	ı	20.368	ı
4 State Prop 1B PTMISEA - Rolling Stock	3,210	3,055	1,580	•	1	ι	1		ı	1	1
5 State Prop 1B PTMISEA - Facility Rehab	•	ı	800				ı		ı	ı	
6 Lifeline - 1B Population based Bonds		255	ı		300	ı	300	ı	300	ı	ı
7 MTC TPI Funds - Stop Access & IT	1	280	280	280	280	280	280	280	280	280	280
8 Bridge Toll Revenue	929	868	480	1	100		1	80	29	850	
9 Transportation Development Act	378	2,589	148	651	568	409	57	370	700	3,100	64
0 To Be Determined			ľ	ı	ı		ı	-	•	4,000	Ī
1 Total Capital Revenue	\$ 20,720	20,720 \$ 21,389 \$ 20,010 \$	\$ 20,010 \$		931 \$ 3,112 \$	689 \$	637 \$	\$ 1,719 \$	1	1,309 \$ 28,598 \$	\$ 344
2 Capital Projects	\$ 20,720	20,720 \$ 21,389 \$ 20,010 \$	\$ 20,010 \$		931 \$ 3,112 \$	689 \$	637 \$	\$ 1,719 \$		1,309 \$ 28,598 \$	\$ 344

42

9

County Connection
CENTRAL CONTRA COSTA TRANSIT AUTHORITY
TDA RESERVE \$ In Thousands

		49	48	46	Žī	4	43	
Percentage of operating budget	Number Of Months of Operating Expenses in Reserve	Ending TDA Reserve	Used for capital program	Used for Paratransit operations TDA used for Operations	TDA 4.0 Needed for Operations and Capital: Used for Fixed route operations	Estimated TDA 4.0 Allocation	Beginning Balance	ı
		<b>*</b>			••	↔	↔	Ţ
36%	4.3	11,419 \$	(378)	(14,376)	(14 376)	16,144 \$ 4.58%	10,029	FY2015
			<i>2</i>	<del>2</del> 3	3		÷.	FY2016
30%	3.6	10,353	(2,589)	(15,333)	(15 333).	16,856 \$ 4.41%	1,419	016
		₩			-		€9	קר קר
24%	2.9	8,890 \$	(148)	(18,900)	18 112)	17,585 \$ 4.32%	10,029 \$ 11,419 \$ 10,353 \$	FY2017
					_			FY 2018
21%	2.6	8,016 \$	(651)	(695) (18,335)	17 640)	18,112 3.00%	8,890	2018
				<u>a</u> a	2	€	€	FY 201
18%	2.2	7,022	(568)	(10,339) (724) (19,083)	8 350)	18,656 <b>3.00</b> %	8,016	2019
		<del>(\$</del>		(i)	3	€9	€9	FY
15%	1.7	5,845	(409)	(19,230) (745) (19,983)	3381	9,216 3.00%	7,022	FY 2020
		<del>69</del>		(20	<u> </u>	\$ 16	<del>(5)</del>	FY 2021
12%	<u>ب</u>	5,091 \$	(57)	(19,793) (697) (20,490)	7031	),792 3.00%	5,845	
				-		€9	€9	Ţ
8%	1.0	3,511 \$	(370)	(724) (21,596)	30 073	20,386 3.00%	5,091	FY 2022
•		49				↔	€	ני
3%	0.3	1,190 \$	(700)	(21,000) (753) <b>(22,618)</b>	)1 065	\$ 19,216 \$ 19,792 \$ 20,386 \$ 20,997 \$ 21,627 \$ 22,276 3.00% 3.00% 3.00% 3.00% 3.00% 3.00%	\$ 7,022 \$ 5,845 \$ 5,091 \$ 3,511 \$ 1,190 \$ (3,594)	FY 2023
		\$			`	↔	€9	FY
-8%	(0.9)	(3,594) \$	(3,100)	(692) ( <b>23,312</b> )	3	21,627 3.00%	1,190	FY 2024
		69		,		€9	€9	ש
-12%	(1.4)	(5,815)	(64)	(23, /16) (717) <b>(24,433)</b>	7	22,276 3.00%	(3,594)	FY 2025

### CENTRAL CONTRA COSTA TRANSIT AUTHORITY DETAILED BUDGET

Total Sick Pay 504,073	Sick, Mechanics 24,875	Sick, Service Workers 10,260	Sick, Planning 25,536	Admin		7	1Ces		Svc	•			<b>5</b>	(4)	Total Wages 12,735,523	Wages, Mechanic Bonus 14,501	"	Bonus	Wages, Service Workers 356,537			Wages, Admin Bonus 1,355	omp Pool	Salaried Pool -	Wages, General Admin 476,718	, Trng		ď		Customer Service	Wages, Building Maint. 288,926	Wages, Maint Admin · 411,269	Wages, Scheduling 114,276	Wages, Trans Admin 1,069,690	Wages, Operator/trainer 180,465	Wages, Operators 7,307,386	FIXED ROUTE	FY 2015 Actual FY 20:
476,124	31,943	11,674	4,579	13,011	•	12,366	3,026	7,272	18,855	13,972	4,158	2,046	44,222	309,000	13,531,925	4,650	1,128,147	2,200	361,459	343,724	26,400	41,400	t	,	489,670	128,786	403,176	177,302	135,970	392,896	277,643	461,578	129,496	1,146,541	167,887	7,713,000		FY 2016 Estimated
486,845	20,523	5,570	10,507	12,563	4,395	10,253	4,405	3,834	10,930	8,537	11,811	3,402	29,615	350,500	13,144,086	4,650	1,048,985	2,200	402,060	367,834	26,400	1,400	40,000	•	447,228	155,653	357,553	152,896	133,529	393,155	303,100	410,622	119,380	1,048,341	159,000	7,570,100		FY 2016 Budget
(10,721)	11,420	6,104	(5,928)	448	(4,395)	2,113	(1,379)	3,438	7,925	5,435	(7,653)	(1,356)	14,607	(41,500)	387,839		79,162	1	(40,601)	(24,110)	ı	40,000	(40,000)	•	42,442	(26,867)	45,623	24,406	2,441	(259)	(25,457)	50,956	10,116	98,200	8,887	142,900		FY 2016 Budget
480,511	22,443	6,162	16,993	16,232	4,932	13,322	5,529	4,828	13,783	10,635	14,990	4,314	37,348	309,000	14,032,523	4,500	1,149,019	2,250	446,958	506,592	26,400	41,400	•	•	489,698	146,871	402,818	164,628	143,791	423,509	324,795	447,043	129,841	1,132,410	165,000	7,885,000		Budget
4,387	(9,500)	(5,512)	12,414	3,221	4,932	956	2,503	(2,444)	(5,072)	(3,337)	10,832	2,268	(6,874)	•	500,598	(150)	20,872	50	85,499	162,868	•	•	1		28	18,085	(358)	(12,674)	7,821	30,613	47,152	(14,535)	345	(14,131)	(2,887)	172,000		FY 2016 Est/Actual FY 2016 Est/Actual
1%															4%																							"Y 2016 Est/Actual

10,308 659 39,928 1,606 24,688 5,988 31,041 4,160 13,080 2,559 14,974 545 29,962 (2,343) 13,360 4,281 37,647 4,690 45,491 21,584 27,354 3,079 87,112 (45,850) 972,116 (10,981)
71 <b>5,356</b> 502,000 95,171
400,000 60,699 7,011 24,362 17,283 22,397 7,848 8,985 21,651 8,016 26,381 27,619 21,922 61,182
Proposed FY 2017 Budget

Total FICA/Medicare	FICA, Mechanics	FICA, Service Workers		FICA, Board Members		FICA, Safety & Trng	FICA, Finance	FICA, EE Services		FICA, Customer Service	FICA, Building Maint.	FICA, Maint Admin	FICA, Scheduling	FICA, Trans Admin	FICA, Operators	Total Compensation	Total Paid Time Off	Total Absence Pay	Abs Pay, Mechanics	Abs Pay, Service Wrkrs	Separation Pay/Benefits	Abs Pay, Planning	Abs Pay, General Admin	Abs Pay, Safety & Tmg	Abs Pay, Finance	Abs Pay, EE Services	Abs Pay, Promotion	Abs Pay, Customer Svc	Abs Pay, Building Maint.	Abs Pay, Maint Admin	Abs Pay, Scheduling	Abs Pay, Trans Admin	Abs Pay, Operators	
199,681	13,572	5,332	7,408	1,629	8,326	t	5,315	2,908	2,461	6,335	5,878	3,312	1,917	16,936	118,352	14,725,980	1,990,457	.66,127	2,760		13,230	ı	ı		ı		1		1	ı	ı	1	50,137	FY 2015 Actual
210,280	15,015	5,191	5,440	1,989	7,985	806	5,522	2,763	2,406	6,498	5,269	2,132	1,968	17,296	130,000	15,762,575	2,230,650	97,859	400	300	20,859	500	900	400	800	400	300	700	500	700	100	2,000	69,000	FY 2016 Estimated
198,860	13,574	5,955	6,220	2,020	8,125	1,450	5,118	2,607	2,270	6,566	4,565	2,052	2,014	17,724	118,600	15,251,660	2,107,574	64,505	483	386	•	920	906	384	899	386	335	736	747	1,033	297	2,593	54,400	FY 2016 Budget
11,420	1,441	(764)	(780)	(31)	(140)	(644)	404	156	136	(68)	704	80	(46)	(428)	11,400	510,915	123,076	33,354	(83)	(86)	20,859	(420)	(6)	16	(99)	14	(35)	(36)	(247)	(333)	(197)	(593)	14,600	Over (Under) FY 2016 Budget
224,150	15,998	6,640	8,679	2,020	8,398	1,284	6,803	2,823	2,465	7,136	5,489	3,642	2,203	19,270	131,300	16,284,868	2,252,345	84,362	528	430	•	1,713	1,635	498	1,342	557	487	1,389	1,072	1,511	435	3,765	69,000	Proposed FY 2017 Budget
13,870	983	1,449	3,239	31	413	478	1,281	60	59	638	220	1,510	235	1,974	1,300	522,293	21,695	(13,497)	128	130	(20,859)	1,213	735	98	542	157	187	689	572	811	335	1,765		Over (Under) FY 2016 Est/Actual
7%														•		3%	1%	-14%																Over (Under) Over (Under) % FY 2016 Est/Actual FY 2016 Est/Actual

	Contail, Castonical Cast	Dental Customer Swe	Dental Building Maint	Dental Maint Admin	Dental, Scheduling	Dental, Trans Admin	Dental, Operators	Total Medical	OPEB benefits	Medical, Retirees	Medical Admin Charge	Medical, Mechanics	Medical, Service Workers	Medical, Planning	Medical, General Admin	Medical, Safety & Trng	Medical, Finance	Medical, Promotion	Medical, Customer Svc	Medical, Building Maint.	Medical, Maint Admin	Medical, Scheduling	Medical, I rans Admin	Medical, Operators	Total Retirement	FERS GASB 68 Adjustment	TEXY-XET, Mechanics	DEDO DET MERKET	ON-457 Reprement	TEXY-XET, Tianning	PERS-REI, Gen Admin	PERS-RET, Sfly & Tmg	PERS-RET, Finance	PERS-RET, EE Services	PERS-RET, Promotion	PERS-RET, Cstmr Svc	PERS-RET, Bldg Maint.	PERS-RET, Maint Admin	PERS-RET, Scheduling	PERS-RET, Trans Admin	PERS-RET, Operators	
	11,100	11 456	7 500.	7 SS 7	3.371	26,621	234,315	2,037,957	370,130	132,384	9,294	327,344	170,366	33,722	63,376	6,765	29,693	9,887	27,312	44,867	30,470	16,757	99,362	666,228	740,141	(813,319)	115,33/	100,14	18,092	65,289	66,144	21,316	55,724	24,103	21,678	46,455	38,164	68,876	14,932	139,141	816,348	FY 2015 Actual
	10,014	0,044	0,000	ภ ภ ว	3_440	26,846	238,670	2,366,903	562,250	176,000	10,000	358,339	179,170	32,914	63,863	18,804	33,164	11,877	34,908	51,034	30,316	16,756	111,508	676,000	1,812,827	1	136,077	40,790	16,800	68,397	72,926	21,503	63,685	27,900	25,046	52,488	42,690	80,432	17,322	160,763	980,000	FY 2016 Estimated
14	187,11	44 204	7,730	£ 100	3.504	26,983	249,655	2,215,525	395,000	170,000	11,000	388,493	204,470	32,965	73,197	6,627	30,356	10,219	25,526	45,895	30,444	16,757	101,387	673,189	1,795,101		150,865	20,044	14,500	64,635	78,776	28,705	60,281	26,470	23,110	59,250	46,374	75,047	17,357	163,987	932,200	FY 2016 Budget
	2,223	2,000	1 OFF -	\(\frac{1}{2}\)	(64)	(137)	(10,985)	151,378	167,250	6,000	(1,000)	(30,154)	(25,300)	(51)	(9,334)	12,177	2,808	1,658	9,382	5,139	(128)	(1)	10,121	2,811	17,726		(14,788)	(6,/46)	2,300 (2,300	3,762	(5,850)	(7,202)	3,404	1,430	1,936	(6,762)	(3,684)	5,385	(35)	(3,224)	47,800	Over (Under) FY 2016 Budget
	11,20	7,590	7,500	п (°	3 500	26.990	249,660	2,534,580	603,370	186,560	11,000	417,763	209,300	41,776	66,496	21,592	35,029	11,996	35,257	51,544	30,619	16,924	112,624	682,730	1,744,113	1	136,205	50,/1/	17,000	82,392	72,253	25,275	61,115	25,872	22,594	56,483	43,268	74,580	16,790	159,569	900,000	Proposed FY 2017 Budget
	(2,224)	(1,054)		G		144	10.990	167,677	41,120	10,560	1,000	59,424	30,130	8,862	2,633	2,788	1,865	119	349	510	303	168	1,116	6,730	(68,714)	1	128	3,919	200	13,995	(673)	3,772	(2,570)	(2,028)	(2,452)	3,995	578	(5,852)	(532)	(1,194)	(80,000)	Over (Under) FY 2016 Est/Actual
2/22/2016								7%																	-4%																	Over (Under) % FY 2016 Est/Actual

Total Life Insurance	Life, Planning	Life, Gerieral Admin	Life, Salety & Irng	Life, Finance	Life, EE Services	Life, Promotion	Life, Customer Svc	Life, Building Maint	Life, Maint Admin	Life, Scheduling	Life, I rans Admin	Life, Operators	Total Workers Comp	WC, Mechanics	WC, Service Workers	WC, Planning	WC, General Admin	WC, Safety & Trng	WC, Finance	WC, EE Services	WC, Promotion	WC, Customer Svc	WC, Building Maint.	WC, Maint Admin	WC, Scheduling	WC, Trans Admin	WC, Operators	Total Dental	Dental, Planning	Dental, General Admin	Dental, Safety & Trng	Dental, Finance	Dental, EE Services	Dental, Promotion	
92,916	3,654	3,014	0 / 08	2,489	1,382	1,275	3,940	3,439	3,689	8/3	7,329	61,064	740,899	102,011	33,700	17,363	21,372	11,489	19,693	11,489	11,489	23,050	9,883	19,693	4,123	44,422	411,122	314,252	7,499	6,950	1,023	5,316	2,804	2,013	
94,587	2,617	3,046	638	2,338	1,382	1,275	4,540	2,780	3,689	873	7,332	64,077	954,811	131,524	43,529	22,292	27,572	14,901	25,460	14,901	14,901	29,684	12,671	25,460	5,397	57,256	529,263	323,168	4,869	7,689	3,567	5,471	2,898	2,060	FY 2016 Estimated
104,711	3,332	3,104	792	2,564	1,423	1,313	3,221	9,420	3,800	899	7,938	66,905	954,811	131,524	43,529	22,292	27,572	14,901	25,460	14,901	14,901	29,684	12,671	25,460	5,397	57,256	529,263	330,620	7,899	6,753	1,031	5,469	2,849	2,098	FY 2016 Budget
(10,124)	(715)	(58)	(154)	(226)	(41)	(38)	1,319	(6,640)	(111)	(26)	(606)	(2,828)	•			•	•		r	ı	1		1	1	1	•	1	(7,452)	(3,030)	936	2,536	2	49	(38)	Over (Under) FY 2016 Budget
97,830	3,230	3,140	660	2,390	1,420	1,310	4,680	2,910	3,800	900	7,510	65,880	983,457	135,470	44,835	22,961	28,399	15,348	26,224	15,348	15,348	30,575	13,051	26,224	5,559	58,974	545,141	330,630	7,900	6,750	1,030	5,470	2,850	2,100	Proposed FY 2017 Budget
3,243	613	94	22	52	38	35	140	130	111	27	178	1,803	28,646	3,946	1,306	669	827	447	764	447	447	891	380	764	162	1,718	15,878	7,462	3,031	(939)	(2,537)	(1)	(48)		Over (Under) FY 2016 Est/Actual
3%													3%												4			2%							Over (Under) % FY 2016 Est/Actual

Total Benefits 7,698,671		Total Other Benefits 1,403,950	Ergonomics/W/C Prog	Substance Abuse Prog. 9,280		wance		nin		Operator Medical Exams 15,205	Total Uniforms 63,628	Uniforms - Maint Pers	Operator Uniforms 48,579	Total SUI 114,790	SUI, Mechanics 8,436	SUI, Service Workers 3,591		SUI, Finance 2,008	SUI, EE Services 798	General Admin 3	mg		Svc	SUI, Building Maint. 2,619	SUI, Maint Admin 1,995	SUI, Scheduling 798	SUI, Trans Admin 6,384	SUI, Operators 76,728	FY 2015 Actual
•	9,593,420	1,418,048	3,000		28,600		<u></u>			15,190	63,560	15,560	48,000	118,586	7,229	2,393							2,468			707	6,518	83,800	FY 2016 Estimated
30 100 400	9,422,350	1,528,627		8,500	28,000	14,500	1,119,067	333,560	14,000	11,000	62,880	14,880	48,000	123,641	8,411	4,427	2,213	2,213	885	3,099	885	886	3,984	2,656	2,213	886	7,083	83,800	FY 2016 Budget
	171,070	(110,579)	3,000	1,969	600	180	(105,382)	(14,642)	(494)	4,190	680	680	1	(5,055)	(1,182)	(2,034)	(189)	1,540	(45)	(975)	552	(95)	(1,516)	(554)	187	(179)	(565)	1	Over (Under) FY 2016 Budget
	9.919.458	1,559,514	3,000	10,500	30,000	15,820	1,126,917	344,277	14,000	15,000	66,640	16,640	50,000	126,199	8,860	4,430	2,658	2,215	886	3,101	886	886	4,430	2,658	2,215	886	7,088	85,000	Proposed FY 2017 Budget
0,000	326.038	141,466	•	31	1,400	1,140	113,232	25,359	494	(190)	3,080	1,080	2,000	7,613	1,631	2,037	634	(1,538)	46	977	(551)	95	1,962	556	(185)	179	570	1,200	Over (Under) FY 2016 Est/Actual
	3%	10%									5%			6%	i				•			-							Over (Under) % FY 2016 Est/Actual

### CENTRAL CONTRA COSTA TRANSIT AUTHORITY DETAILED BUDGET

II oappinosi opiavoilloita		Support Vohicle maint		ن ا	211	OVE-Engine Dengir		ass	SVR-Transmission	adiator		Temp Help-training	Temporary melp-11	Temporan/Help-IT	Temporary Help-Scheduling	Temporary Help-HR	Temporary Help-Planning	emporary Help-Finance	emporary Help- I ransportation	Temp Heip-Snop	All depts	expense		Day DEDS file unload	Committee check process fee	Bank service charge	arge		Trans. Printing/Reproduc.		ent .	ės	Freight In and Out	Auditor Fees	Financial services	Legal Fees	S	Recruitment	Promotions	Schedules/Graphics	Mobility Services	In-Service Monitoring	Agency Fees	Management Services	FY 2015 Actual
14,242	76107	0,010	000,24	142,935	14,418	4 370 C#0	2005	14.783	36,200	20,517	) ) ) 1 1	1	ı			1	1	ı	1	7,012	26,247	00,000	22 22 1	202	2000	7.205	,	67,756	6,239	1	43,929	807	6,536	47,891	2,500	355,766	ı	33,084	152,962	42,027	27,194	1	50	3,224	
10,00	10,457	,000 9,000	30,984 0,000	104,730	04,000	04,000	1000 1000 1000	44.460	61,673	25,000	9,600		1		ı	•	ı	1		1,076	25,000	00,000	20000	242	07/0	26.421		71,821	5,000	1	40,000	1,000	6,387	43,500	10,000	300,000	18,000	25,000	178,667	65,523	32,000	6,000	200	25,841	FY 2016 Estimated
10,000	20,500	70,000	35,000	105,000	84,000	18,400	70,000	54,000	65,000	34,700	100,000			!	1	•	1	1	2,000		25,000	00,500	20 1	300	300	100	1 1	64.000	5,000	1	40,000	1,000	7,000	43,500	10,000	385,000	18,000	25,000	180,000	70,000	32,200	6,000	300	25,000	FY 2016 Budget
(4,041)	(4,063)	(1,000)	(4,016)	(270)		(5,155)	(0,010)	(9.540)	(3,327)	(9,700)	(90,400)	ı	•	1	ı	•	1	•	(2,000)	1,076	1	33,500	1	(60)	120,02	26 321	()	7.821			•	1	(613)	1	• ,	(85,000)		1	(1,333)	(4,477)	(200)	ı	(100)	841	Over (Under) FY 2016 Budget
000,81	20,000	9,000	35,000	110,250	44,000	18,400	, , , , , , , , , , , , , , , , , , ,	40 000	52,000	21,600	14,400	•	1	t			1	•	1	•	27,000	50,000		300	200	27 50n	. 0,010	73 976	5.000		40,000	1,000	7,000	45,000	5,000	350,000	18,000	25,000	180,000	70,000	33,000	6,000	200	25,000	Proposed FY 2017 Budget
4,647	3,563		4,016	5,520	(40,000)	5,155	(4,400)	(4 480)	(9,673)	(3.400)	4,800		ı	ı		1	,	ı	1	(1,076)	2,000	(50,000)	r	60	670,1	1 070	1,100	2 155	•			ſ	613	1,500	(5,000)	50,000	1		1,333	4,477	1,000		•	(841)	Over (Under) Over (Under) % FY 2016 Est/Actual FY 2016 Est/Actual
																																													Over (Under) % FY 2016 Est/Actual

17

### CENTRAL CONTRA COSTA TRANSIT AUTHORITY DETAILED BUDGET **County Connection**

	Supplies - Offsites	lickets, Passes, Xirs	Landscape Supply	Building Repair Supply	Lighting Supply	Janitorial Supplies	Radio Maint Supply	Shelter/Bus Stop Supply	Coach Repair Parts	Equipment/Garage Exp.	Oil Analysis	CSS-Gases	CSS-Antifreeze	CSS-Safety	CSS-Cleaning	CSS-Solvents	CSS-Soaps	BART Relief Fickets	ransportation Supplies	Sarety Supply	Cles and Tubes	Time and Tubes	CNG Alternative Finel	Gasoline	Oils and Lubricants	Diesel Fuel	Total Services	Other Services	Security Services	Fire Monitoring	Armored Transport	Hazardous Waste	Waste Removal	Contract Cleaning Service	Real Time Bus maintenance servi-	RED Support Expense	IT Consulting	Radio Maint. Service	IT Contracts	Landscape Service	Building Maint. Service	Office Equipment Maint.	Clever Devices/rideck maint		
	2,199	24,870	1,003	40,811	1,992	21,046	J	913	497,587	22,594	9,000	5,732	3,6/5	8,043	7,689		1,823	47,075	13,129	9,466	870,077	333 630	00,01	30.071	71.010	1,664,101	1,892,568	2,998	74,863	2,823	11,065	80,812	11,164	2,886	1	5,804	1	8,683	130,130	67,848	47,719	15,170	168,001	FY 2015 Actual	
	2,500	16,015	9,080	42,006	5,500	18,170	•	14,562	628,301	24,816		6,741	5,987	8,026	6,920	•	13,399	55,000	12,500	5,000	231,/50	757 750	00,101	30.754	74.992	1,119,054	2,155,069	4,000	83,976	3,630	ı	86,612	11,975	2,595	1	13,800	•	13,372	147,889	86,482	81,520	26,494	198,560	FY 2016 Estimated	
<u>~</u>	2,500	15,000	10,000	42,000	7,000	20,000	•	15,000	698,500	25,000	18,000	7,000	5,880	8,000	7,000	5,000	14,000	55,000	12,500	5,500	242,930		0,000	31 500	75 000	2,200,000	2,263,970	4,000	84,000	4,000	•	86,625	13,200	2,400	1	15,000	10,000		125,000	86,400	82,000	20,000	180,845	FY 2016 Budget	
	1	1,015	(920)	o o	(1,500)	(1,830)		(438)	(70,199)	(184)	(18,000)	(259)	107	26	(80)	(5,000)	(601)	•	ı	(500)	(11,180)	-	(0+1)	(746)	(8)	(1,080,946)	(108,901)	1	(24)	(370)	ı	(13)	(1,225)	195		(1,200)	(10,000)	13,372	22,889	82	(480)	6,494	17,715	FY 2016 Budget	Over (Under)
	2,500	23,000	10,000	45,000	6,000	20,000	•	15,000	625,000	25,000	18,000	7,000	6,400	8,000	7,000	•	14,000	57,000	13,000	5,000	225,950	)	32,000	30,000	000.00	1,600,000	2,153,251	4,000	86,400	4,000	•	86,625	13,200	2,500		10,000	10,000	10,500	135,000	86,400	82,000	20,000	231,000	Budget	Proposed FY 2017
	ı	6,985	920	2,994	500	1,830	1	438	(3,301)	184	18,000	259	413	(26)	80	1	601	2,000	500	ı	(5,800)	` .	1,240	1 346	15,008	480.946	(1,818)		2,424	370	1	13	1,225	(95)	,	(3,800)	10,000	(2,872)	(12,889)	(82)	480	(6,494)	32,440	FY 2016 Est/Actual	Over (Under)
2/22/2016																											0%																	FY 2016 Est/Actual	Over (Under) %

Total Leases	Radio Site Lease-Diablo Equipment Leases	Total Taxes	Sales Tax	Fuel Storage Tank Fees	Licenses / Registrations	Property Tax	Total insurance	Insurance/Liability losses -	Liability Premiums	UST Insurance	Other Premiums	Property Premiums	Physical Damage	Total Utilities	Telephone-Cellular -	Contra Costa Water District	Telephone Svc - Concord	Pacific Gas and Electric	Telephone Svc - TC	Total Materials & Supplies	Repair parts-grant exp	Supplies- IC	Contracts & Grants Supply	Training Supply	Safety Contingency Plans	Obsolete Parts Write-Off	Postage	Office Supplies-Maint.	Office Supplies-2nd Floor	Office Supplies-Administration	Computer Supplies	Personnel Office Supply	
40,454	37,428 3,026	249,805	218,879	11,685	1,395	10,969	627,088	195,117	282,214	•	19,890	42,596	87,271	233,643	63,749	23,505	11,637	134,752		2,758,566	1,337	3,934	1	251	1,742	149	9,202	1,895	1	19,500	3,816	9,382	FY 2015 Actual
47,013	38,500 8,513	283,500	250,000	14,000 7,000	1,500	11,000	547,373	137,500	314,024	9,000	19,493	40,864	26,492	296,879	76,074	24,500	16,305	180,000		2,400,831	25,000	5,205	3,000	1,300	4,000	•	11,005	3,500	ι	15,144	360	1,244	FY 2016 Estimated
42,000	35,000 7,000	285,000	250,000	15,000	2,000	10,000	567,861	150,000	328,420	9,822	9,431	<b>44</b> ,300	25,888	322,500	85,000	24,500	25,000	188,000		3,602,610	30,000	7,000	6,000	1,300	4,000	1	12,000	3,500	ı	15,500		1,000	FY 2016 Budget
5,013	3,500 1,513	(1,500)	(1,000)	(1,000)	(500)	1,000	(20,488)	(12,500)	(14,396)	(822)	10,062	(3,436)	604	(25,621)	(8,926)	1	(8,695)	(8,000)	•	(1,201,779)	(5,000)	(1,795)	(3,000)	1		1	(995)	•	•	(356)	360	244	Over (Under) FY 2016 Budget
46,000	39,000 7,000	285,500	250,000	15,000	1,500	11,500	610,861	175,000	328,420	9,000	25,000	44,300	29,141	321,000	85,000	26,000	25,000	185,000		2,926,150	25,000	6,000	3,000	1,300	4,000	ı	11,000	3,500	1	16,500	1	1,000	Proposed FY 2017 Budget
(1,013)	500 (1,513)	2,000	500	1,000	1	500	63,488	37,500	14,396		5,507	3,436	2,649	24,121	8,926	1,500	8,695	5,000	1	525,319	1	795	1	1	1	, ,	(5)	1		1,356	(360)	(244)	Over (Under) FY 2016 Est/Actual
-2%		1%					12%							8%						22%													Over (Under) % FY 2016 Est/Actual

County Connection
CENTRAL CONTRA COSTA TRANSIT AUTHORITY
DETAILED BUDGET

Business Expense- Tran	FY 2015 Actual 31	FY 2016 Estimated -	FY 2016 Budget 100	Over (Under) FY 2016 Budget (100)	Proposed FY 2017 Budget	Over (Under) FY 2016 Est/Actual	Over (Under) % FY 2016 Est/Actual
Business Expense-admin	1	400	400	1	400	1	
Business Expense-Fin	703	500	500	1	500	1	
Board Travel	13,691	16,500	16,500		16,500		
Staff Travel	58,103	50,000	40,000	10,000	50,000		
CTA Dues	12,325	13,000	14,000	(1,000)	14,000	1.000	
APTA Dues	34,510	31,562	30,000	1,562	35,560	3.998	
Other Memberships		•	1			,	
Business Expense	1,165	4,690	4,000	690	4,000	(690)	
Training Program	440	1	25,000	(25,000)	25,000	25,000	
Training / Subs-Gm	5,593	5,000	7,500	(2,500)	7,500	2,500	
Misc exp	281	1,000	1,200	(200)	1,000	•	
Employee Functions	46,257	35,000	35,000	1	35,000		
Employee Awards	1,628	5,000	5,000	•	5,000	•	
Departing Emp gifts	434		1,000	(1,000)	1,000	1,000	
Paypal fees	3,546	4,000	3,200	800	4,100	100	
Total Miscellaneous	178,707	166,652	183,400	(16,748)	199,560	32,908	20%
Alamo Creek Shuttle	106,488	166,000	106,070	59,930	166,000	ı	
St Marys shuttle	43,180	48,000	36,415	11,585	48,000	•	
Cal State rte 260 shuttle	75,723	87,440	45,310	42,130	87,440	•	
Total Purchased Transportation	225,391	301,440	187,795	113,645	301,440	1	0%
Total Other Operating Expense	6,206,222	6,198,757	7,455,136	(1,256,379)	6,843,762	645,005	10%
Contingency		;	1,326,396	(1,326,396)	800,000	800,000	
TOTAL FIXED ROUTE EXPENSE	26,640,416	29,324,102	31,347,968	(2,023,866)	31,595,743	2,271,641	8%

### CENTRAL CONTRA COSTA TRANSIT AUTHORITY DETAILED BUDGET

7%	2,494,501	37,232,117	(2,003,549)	36,741,165	34,737,616	31,757,452	TOTAL CCCTA
4%	222,859	5,636,374	20,317	5,393,197	5,413,514	5,117,036	Total Paratransit
	(13)	400	13	400	413	178	Other Misc Expenses
	•	500	(41)	541	500	1	Training / Subscriptions
	•	1,000	ı	1,000	1,000	237	Other Purch Trans
	(11,146)		1	171,146	171,146	152,037	Purchased Trans-BART
	245,435		(2)	5,029,567	5,029,565	4,773,376	Purchased Trans-LINK
	ı			400	400	272	Sales Tax
	t		1	1,400	1,400	814	Cell Phone
	1,000		3,600	19,400	23,000	21,938	Gas and Electric
	1	3,400	1	3,400	3,400	2,940	Office Supply, PTF
	•		5,000	1	5,000	7,051	Community Van Maint
	(938)		938	6,100	7,038	4,190	Radio Maint Services
	L		•	1	,		Software Maint Services
	(345)	1,500	125	1,720	1,845	1,103	Building Maint Services
	,			3,000	3,000	4,326	Legal Fees
	400		(400)	400	1	ı	Promotions
	100		(100)	100	•	1	Agency Fees/Public Info
	_			885	885	1	SUI
	29		(459)	1,350	.891	891	Life Insurance
	535		(533)	2,098	1,565	2,013	Dental
	(398)		(4,075)	14,151	10,076	12,161	Medical
	(1,195)		482	13,553	14,035	12,078	PERS
	104		7	1,573	1,580	1,523	FICA
	762		(3,431)	12,563	9,132	8,711	Cafeteria Plan
	132		(32)	232	200	ı	Absence pay
	(512)		1,076	7,925	9,001	7,770	Vacation Pay
	1,094		(737)	5,205	4,468	3,756	Holiday Pay
	3,300		(2,656)	2,656	1	5,110	Sick Wages
	(15,485)	98,489	21,542	92,432	113,974	94,561	Wages
		¢	(	,			Paratransit
Over (Under) Over (Under) % FY 2016 Est/Actual FY 2016 Est/Actual	Over (Under) FY 2016 Est/Actual	Proposed FY 2017 Budget	Over (Under) FY 2016 Budget	FY 2016 Budget	FY 2016 Estimated	FY 2015 Actual	