

**To:** Administration and Finance Committee

**Date:** December 6, 2017

**From:** Erick Cheung  
Director of Finance

**Reviewed By:**

**SUBJECT: PERS Actuarial Valuation for June 30, 2016; Rate for FY 2019**

### SUMMARY OF ISSUES:

The PERS Actuarial Valuation Report (Report) for the period ending June 30, 2016 is used to set the rate for the next fiscal year and provides County Connection's funded status. **The employer rate for FY 2019 will be 8.114% and an unfunded liability payment of \$210,673.** County Connection's funded status is currently **88.9% funded**, which is down from 95.8% since CalPERS investment return for 2016 was 0.6% and the discount rate is being reduced to 7.375% from 7.5%.

### CalPERS Updates

In December 2016, the CalPERS Board lowered the discount rate from 7.5% to 7.0% using a three year phase in period beginning in FY 2019. The discount rate is lowered for FY 2019 to 7.375%, FY 2020 to 7.25%, and FY 2021 to 7.0%. The decision to reduce the discount rate was based on recommendations by CalPERS investment staff based on there forecasts. County Connection staff disclosed this change as part of the budget process in FY 2018. The additional costs were incorporated into the FY 2018 10 year forecast based on preliminary estimates provided by CalPERS.

### CalPERS Assumptions & Projections

The updated projections shown below will be used for the budget and 10 year forecast. The revised unfunded liability payments are higher as CalPERS rate of return of 2.4% for FY 2015 and 0.6% for FY 2016 and the lowering of the discount rate to from 7.5% to 7.0% over the next three years. The forecast will change as CalPERS reported investment returns of 11.2% in FY 2017, which has not been incorporated into there forecast. Below are the CalPERS current projections compared with the prior projections:

	Current		Used in FY 2018 Budget 10 Year Forecast		Prior Forecast (January A&F)	
	Payroll Rate	Unfunded Liability Payment	Payroll Rate	Unfunded Liability Payment	Payroll Rate	Unfunded Liability Payment
FY 2018 Actual	7.471%	\$ 47,020	7.500%	\$ 47,020	7.500%	\$ 47,020
FY 2019	8.114%	\$ 210,673	8.000%	\$ 203,000	7.500%	\$ 197,149
FY 2020	8.500%	\$ 412,000	8.500%	\$ 378,000	7.500%	\$ 356,243
FY 2021	9.400%	\$ 679,000	9.500%	\$ 603,000	7.500%	\$ 524,707
FY 2022	9.400%	\$ 973,000	9.500%	\$ 844,000	7.500%	\$ 702,955
FY 2023	9.400%	\$ 1,226,000	9.500%	\$ 1,037,000	7.500%	\$ 829,560
FY 2024	9.400%	\$ 1,373,000	9.500%	\$ 1,037,000	n/a	n/a
FY 2025	9.400%	\$ 1,489,000	9.500%	\$ 1,037,000	n/a	n/a

Estimates of future employer rates depend upon a variety of factors:

- Future investment returns of 7.375%.
- Payroll growth of 3.0%.
- Inflation growth of 2.75%.
- Demographic assumptions including the percentage of employees that will terminate employment, retire, or pass on in each future year.

Several pages of the actuarial report are attached.

#### **Plan's Funded Status, Based on Market Value of Assets, Page 5**

As stated earlier, the funded status is 88.9% with unfunded liability totaling \$9.6 million. The prior year funded status was 95.8%, with the unfunded liability of \$3.4 million. The main reason was the accrued liability increased \$5.6 million to \$86.5 million and market value of assets decreased \$532 thousand to \$76.9 million due to investment return and lowering of discount rate as mentioned above.

#### **Investment rate of return, Page 11**

It is CalPERS' policy to use a constant investment return rate for the actuarial report rather than the actual rate of return. This is called *asset smoothing*- the delayed recognition of part of the investment gains or losses dampens the effect of short-term market value fluctuations in setting employers' rates. The CalPERS Board did approve recommendation to change the amortization and rate smoothing policies. CalPERS employs a policy that amortizes all gains and losses over a fixed 30-year period. The increase or decrease in the rate is then spread directly over a 5 year period. This method is referred to as "direct rate smoothing." CalPERS no longer uses an actuarial value of assets and only uses the market value of assets.

The CalPERS history of investment returns in shown on **Page 11** of the report.

#### **Other Information:**

- There are 187 retirees receiving benefits.
- The average annual benefit is \$16,321.
- The average age of retirees is 69.66.
- There are 254 active members.
- The average annual payroll of the active members is \$56,519.
- The covered annual payroll is \$14,355,851.
- The average age for active members is 51.06.
- Page C-2 includes a breakdown of the active members by age and salaries & years of service. As of June 30, 2016, 24% or 61 employees were over 60 years of age.

**FINANCIAL IMPLICATIONS:** These rates will be used for the revised forecast.

**ACTION REQUESTED:** None; information only.

**ATTACHMENTS:** Selected pages of the PERS valuation report.

## Required Contributions

	<b>Fiscal Year</b>
<b>Required Employer Contribution</b>	<b>2018-19</b>
<b>Employer Normal Cost Rate</b>	<b>8.114%</b>
<i>Plus Either</i>	
<b>1) Monthly Employer Dollar UAL Payment</b>	<b>\$ 17,556</b>
<i>Or</i>	
<b>2) Annual UAL Prepayment Option</b>	<b>\$ 203,309</b>
<b>Required PEPRAs Member Contribution Rate</b>	<b>6.75%</b>
<i>The total minimum required employer contribution is the <b>sum</b> of the Plan's Employer Normal Cost Rate (expressed as a percentage of payroll) <b>plus</b> the Employer Unfunded Accrued Liability (UAL) Contribution Amount (billed monthly in dollars).</i>	
<i>Only the UAL portion of the employer contribution can be prepaid (<b>which must be received in full no later than July 31</b>). Plan Normal Cost contributions will be made as part of the payroll reporting process. If there is contractual cost sharing or other change, this amount will change.</i>	
<i>§20572 of the Public Employees' Retirement Law assesses interest at an annual rate of 10 percent if a contracting agency fails to remit the required contributions when due.</i>	
<i>For additional detail regarding the determination of the required contribution for PEPRAs members, see Appendix D. Required member contributions for Classic members can be found in Appendix B.</i>	

	<b>Fiscal Year</b>	<b>Fiscal Year</b>
	<b>2017-18</b>	<b>2018-19</b>
<b>Normal Cost Contribution as a Percentage of Payroll</b>		
Total Normal Cost	14.438%	15.064%
Employee Contribution <sup>1</sup>	6.967%	6.950%
Employer Normal Cost	7.471%	8.114%
Projected Annual Payroll for Contribution Year	\$ 14,762,665	\$ 15,687,026

### Estimated Employer Contributions Based On Projected Payroll

Total Normal Cost	\$ 2,131,434	\$ 2,363,094
Employee Contribution <sup>1</sup>	1,028,515	1,090,248
Employer Normal Cost	1,102,919	1,272,846
Unfunded Liability Contribution	47,020	210,673
% of Projected Payroll (illustrative only)	0.319%	1.343%
Estimated Total Employer Contribution	\$ 1,149,939	\$ 1,483,519
% of Projected Payroll (illustrative only)	7.790%	9.457%

<sup>1</sup> For classic members, this is the percentage specified in the Public Employees Retirement Law, net of any reduction from the use of a modified formula or other factors. For PEPRAs members, the member contribution rate is based on 50 percent of the normal cost. A development of PEPRAs member contribution rates can be found in Appendix D. Employee cost sharing is not shown in this report.

## Plan's Funded Status

	June 30, 2015	June 30, 2016
1. Present Value of Projected Benefits	\$ 94,643,089	\$ 102,228,467
2. Entry Age Normal Accrued Liability	80,811,155	86,472,939
3. Market Value of Assets (MVA)	\$ 77,394,156	\$ 76,862,633
4. Unfunded Accrued Liability (UAL) [(2) – (3)]	\$ 3,416,999	\$ 9,610,306
5. Funded Ratio [(3) / (2)]	95.8%	88.9%

This measure of funded status is an assessment of the need for future employer contributions based on the selected actuarial cost method used to fund the plan. The UAL is the present value of future employer contributions for service that has already been earned and is in addition to future normal cost contributions for active members. For a measure of funded status that is appropriate for assessing the sufficiency of plan assets to cover estimated termination liabilities, please see "Hypothetical Termination Liability" in the "Risk Analysis" section.

## Projected Employer Contributions

The table below shows the required and projected employer contributions (before cost sharing) for the next six fiscal years. Projected results reflect the adopted changes to the discount rate described in Appendix A, "Actuarial Methods and Assumptions." The projections also assume that all actuarial assumptions will be realized and that no further changes to assumptions, contributions, benefits, or funding will occur during the projection period. The projected normal cost percentages in the projections below do not reflect that the normal cost will decline over time as new employees are hired into PEPR or other lower cost benefit tiers.

Fiscal Year	Required Contribution	Projected Future Employer Contributions (Assumes 7.375% Return for Fiscal Year 2016-17)					
	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
<b>Normal Cost %</b>	8.114%	8.5%	9.4%	9.4%	9.4%	9.4%	9.4%
<b>UAL Payment</b>	210,673	412,000	679,000	973,000	1,226,000	1,373,000	1,489,000
<i>Total as a % of Payroll*</i>	<i>9.5%</i>	<i>11.1%</i>	<i>13.5%</i>	<i>15.1%</i>	<i>16.3%</i>	<i>16.9%</i>	<i>17.4%</i>
<i>Projected Payroll</i>	<i>15,687,026</i>	<i>16,157,637</i>	<i>16,642,367</i>	<i>17,141,638</i>	<i>17,655,887</i>	<i>18,185,564</i>	<i>18,731,131</i>

\*Illustrative only and based on the projected payroll shown.

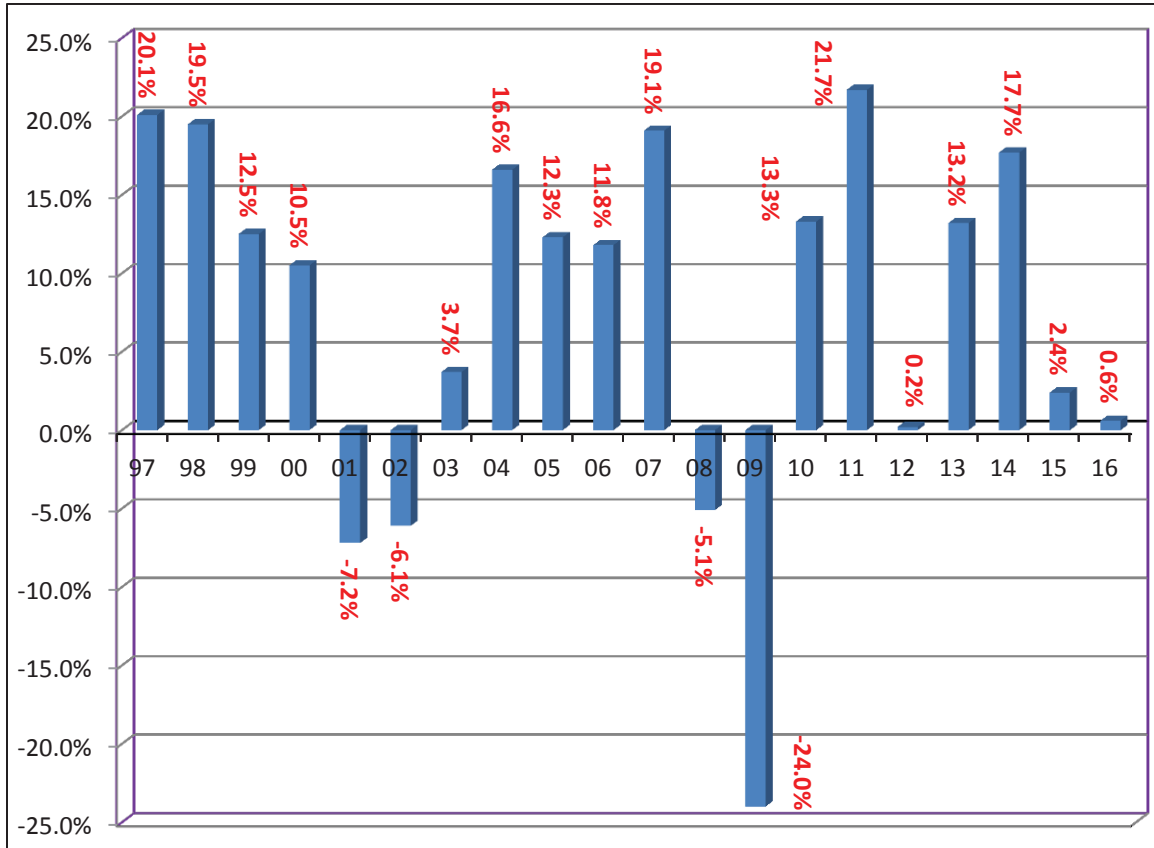
Changes in the UAL due to actuarial gains or losses as well as changes in actuarial assumptions or methods are amortized using a 5-year ramp up. For more information, please see "Amortization of the Unfunded Actuarial Accrued Liability" under "Actuarial Methods" in Appendix A. This method phases in the impact of unanticipated changes in UAL over a 5-year period and attempts to minimize employer cost volatility from year to year. As a result of this methodology, dramatic changes in the required employer contributions in any one year are less likely. However, required contributions can change gradually and significantly over the next five years. In years where there is a large increase in UAL the relatively small amortization payments during the ramp up period could result in a funded ratio that is projected to decrease initially while the contribution impact of the increase in the UAL is phased in.

Due to the adopted changes in the discount rate for the next two valuations in combination with the 5-year phase-in ramp, the increases in the required contributions are expected to continue for seven years from Fiscal Year 2018-19 through Fiscal Year 2024-25.

For projected contributions under alternate investment return scenarios, please see the "Analysis of Future Investment Return Scenarios" in the "Risk Analysis" section.

## CalPERS History of Investment Returns

The following is a chart with the 20-year historical annual returns of the Public Employees Retirement Fund for each fiscal year ending on June 30. Beginning in 2002, the figures are reported as gross of fees.



The table below shows historical geometric mean annual returns of the Public Employees Retirement Fund for various time periods ending on June 30, 2016, (figures are reported as gross of fees). The geometric mean rate of return is the average rate per period compounded over multiple periods. It should be recognized that in any given year the rate of return is volatile. The portfolio has an expected volatility of 11.8 percent per year based on the most recent Asset Liability Modelling study. The volatility is a measure of the risk of the portfolio expressed in the standard deviation of the fund's total return distribution, expressed as a percentage. Consequently, when looking at investment returns, it is more instructive to look at returns over longer time horizons.

History of CalPERS Geometric Mean Rates of Return and Volatilities					
	1 year	5 year	10 year	20 year	30 year
Geometric Return	0.6%	6.6%	5.0%	7.0%	8.2%
Volatility	—	8.1%	14.0%	11.8%	10.1%

## Hypothetical Termination Liability

The hypothetical termination liability is an estimate of the financial position of the plan had the contract with CalPERS been terminated as of June 30, 2016. The plan liability on a termination basis is calculated differently compared to the plan's ongoing funding liability. For this hypothetical termination liability calculation, both compensation and service are frozen as of the valuation date and no future pay increases or service accruals are assumed. This measure of funded status is not appropriate for assessing the need for future employer contributions in the case of an ongoing plan, that is, for an employer that continues to provide CalPERS retirement benefits to active employees.

A more conservative investment policy and asset allocation strategy was adopted by the CalPERS Board for the Terminated Agency Pool. The Terminated Agency Pool has limited funding sources since no future employer contributions will be made. Therefore, expected benefit payments are secured by risk-free assets and benefit security for members is increased while limiting the funding risk. However, this asset allocation has a lower expected rate of return than the PERF and consequently, a lower discount rate assumption. The lower discount rate for the Terminated Agency Pool results in higher liabilities for terminated plans.

The effective termination discount rate will depend on actual market rates of return for risk-free securities on the date of termination. As market discount rates are variable the table below shows a range for the hypothetical termination liability based on the lowest and highest interest rates observed during an approximate 2-year period centered around the valuation date.

<b>Market Value of Assets (MVA)</b>	<b>Hypothetical Termination Liability<sup>1,2</sup> @ 1.75%</b>	<b>Funded Status</b>	<b>Unfunded Termination Liability @ 1.75%</b>	<b>Hypothetical Termination Liability<sup>1,2</sup> @ 3.00%</b>	<b>Funded Status</b>	<b>Unfunded Termination Liability @ 3.00%</b>
\$76,862,633	\$161,666,867	47.5%	\$84,804,234	\$138,037,171	55.7%	\$61,174,538

<sup>1</sup> The hypothetical liabilities calculated above include a 7 percent mortality contingency load in accordance with Board policy. Other actuarial assumptions can be found in Appendix A.

<sup>2</sup> The current discount rate assumption used for termination valuations is a weighted average of the 10-year and 30-year U.S. Treasury yields where the weights are based on matching asset and liability durations as of the termination date. The discount rates used in the table are based on 20-year Treasury bonds, rounded to the nearest quarter percentage point, which is a good proxy for most plans. The 20-year Treasury yield was 1.75 percent on June 30, 2016, and was 2.75 percent on January 31, 2017.

In order to terminate the plan, you must first contact our Retirement Services Contract Unit to initiate a Resolution of Intent to Terminate. The completed Resolution will allow the plan actuary to give you a preliminary termination valuation with a more up-to-date estimate of the plan liabilities. CalPERS advises you to consult with the plan actuary before beginning this process.

## Summary of Valuation Data

	June 30, 2015	June 30, 2016
<b>1. Active Members</b>		
a) Counts	250	254
b) Average Attained Age	50.94	51.06
c) Average Entry Age to Rate Plan	37.30	38.32
d) Average Years of Service	13.64	12.74
e) Average Annual Covered Pay	\$ 54,040	\$ 56,519
f) Annual Covered Payroll	13,509,930	14,355,851
g) Projected Annual Payroll for Contribution Year	14,762,665	15,687,026
h) Present Value of Future Payroll	100,926,914	109,233,432
<b>2. Transferred Members</b>		
a) Counts	58	53
b) Average Attained Age	45.49	47.41
c) Average Years of Service	1.49	1.54
d) Average Annual Covered Pay	\$ 55,040	\$ 58,699
<b>3. Terminated Members</b>		
a) Counts	115	125
b) Average Attained Age	51.95	50.80
c) Average Years of Service	3.24	3.23
d) Average Annual Covered Pay	\$ 37,896	\$ 38,242
<b>4. Retired Members and Beneficiaries</b>		
a) Counts	177	187
b) Average Attained Age	69.82	69.66
c) Average Annual Benefits	\$ 15,298	\$ 16,321
<b>5. Active to Retired Ratio [(1a) / (4a)]</b>	1.41	1.36

Counts of members included in the valuation are counts of the records processed by the valuation. Multiple records may exist for those who have service in more than one valuation group. This does not result in double counting of liabilities.

Average Annual Benefits represents benefit amounts payable by this plan only. Some members may have service with another agency and would therefore have a larger total benefit than would be included as part of the average shown here.

## Active Members

Counts of members included in the valuation are counts of the records processed by the valuation. Multiple records may exist for those who have service in more than one valuation group. This does not result in double counting of liabilities.

### Distribution of Active Members by Age and Service

Attained Age	Years of Service at Valuation Date						Total
	0-4	5-9	10-14	15-19	20-25	25+	
15-24	1	0	0	0	0	0	1
25-29	6	1	0	0	0	0	7
30-34	11	3	1	0	0	0	15
35-39	15	5	6	2	0	0	28
40-44	11	3	8	5	0	0	27
45-49	9	8	5	7	2	0	31
50-54	10	2	6	7	6	9	40
55-59	12	4	6	8	4	10	44
60-64	6	3	9	4	7	10	39
65 and over	2	3	2	5	7	3	22
<b>All Ages</b>	<b>83</b>	<b>32</b>	<b>43</b>	<b>38</b>	<b>26</b>	<b>32</b>	<b>254</b>

### Distribution of Average Annual Salaries by Age and Service

Attained Age	Years of Service at Valuation Date						Average
	0-4	5-9	10-14	15-19	20-25	25+	
15-24	\$51,375	\$0	\$0	\$0	\$0	\$0	\$51,375
25-29	46,535	62,774	0	0	0	0	48,855
30-34	50,406	55,698	66,643	0	0	0	52,547
35-39	61,838	51,630	60,837	61,422	0	0	59,771
40-44	46,590	61,440	63,268	56,386	0	0	54,996
45-49	45,763	51,395	54,861	61,137	51,915	0	52,552
50-54	55,230	51,915	57,404	68,845	83,009	60,409	63,105
55-59	44,446	50,610	52,030	51,915	59,641	72,696	55,200
60-64	40,494	84,024	57,842	52,827	62,831	56,451	57,212
65 and over	50,764	51,812	56,976	56,071	57,852	48,734	54,656
<b>All Ages</b>	<b>\$50,206</b>	<b>\$56,165</b>	<b>\$58,215</b>	<b>\$58,464</b>	<b>\$64,816</b>	<b>\$61,917</b>	<b>\$56,519</b>