

**ADA Paratransit Services  
2018-MA-03  
Pre-Bid Meeting**

**January 14, 2019  
10:00 AM  
Paratransit Building Boardroom**

Attendees:

Sundeep Kumar, A-Paratransit  
Gina Kumar, A-Paratransit  
Keith Whalen, Ascendal Group  
Darren Lambenti, Bestmile  
George Lee, First Transit  
April Lewis, First Transit  
Robert Saunders, First Transit  
David Smith, First Transit  
Sandi Hill, Keolis  
Clifton Crabtree, MTM  
Win Busen, MV Transportation  
Peter Greenberg, National Express  
George Jar, National Express  
Stephanie Maher, National Express  
W.C. Pihl, Transdev  
Cristina Russell, Transdev

Rick Ramacier, County Connection  
Bill Churchill, County Connection  
Rashida Kamara, County Connection  
Kristina Martinez, County Connection  
Kevin Finn, County Connection  
Valerie Volk, County Connection  
Patricia Rogers, County Connection

Rashida Kamara, Manager of Accessible Services for County Connection, called the meeting to order at 10:00 AM.

All Questions and Answers, and Clarifications will be posted to County Connection's website at [countyconnection.com](http://countyconnection.com). Direct questions and clarifications to Kevin Finn at [finn@countyconnection.com](mailto:finn@countyconnection.com).

Rick Ramacier, County Connection General Manager, thanked everyone for the great turnout. We purchase cutaway vehicles through Federal Grants, then hire one of the main line contractors to run traditionally based service. This has been successful for us, and that's going to be a big part of what we want to do moving forward. However, we are looking to do things a little bit different. We realize that you in the private sector have a lot of good ideas. We are looking to you all to tell us how to modernize our service. We are looking to you all to tell us how to be more efficient and innovative with delivery service with the cutaway vans we already have. We are encouraging you to take a little bit of risk with your proposals. We are committed to working with our Contractor where the risks are shared.

We use the Clipper card in the Bay Area. We are asked, “Home come we can’t use our cell phone to board the bus?” This is starting to come up with paratransit. We have a service population who would like to use technology to have service through their phone. We want to find ways to leverage what’s out there through our contractor in a way we can get to more innovative service. We are hoping you all can tell us how to use those kind of things. I would urge you when you see those paragraphs in the Bid about new ways of doing things, we take that seriously. There’s going to be points awarded based on that kind of thinking.

We are out to bid because we don’t have any Contract extensions available to us with First Transit, and nothing in our Contract today rewards or allows First Transit to do anything different. I would be perceiving this Bid as open competition. I encourage you to ask lots of questions of the staff.

#### Questions and Answers:

Q: In the RFP it states that the contractor has to provide the Union Agreement to the Agency within ten (10) days of them asking. Is that the same clause in the current Contract, and if so, is it possible to get a copy of the Labor Agreement?

A: County Connection needs to check with their legal advisors with the steps. Any winning Proposer would be required to get the Collective Bargaining Agreement (CBA). A more in depth answer to this question will be posted on our website.

Q: As we ask questions, will you be able to provide answers as the questions come in?

A: County Connection will accept questions as they come in and provide updates to questions every Friday on our website. Please direct all questions to Kevin Finn at [finn@countyconnection.com](mailto:finn@countyconnection.com).

Q: Is the new van fleet here?

A: Yes, all of the new forty-two (42) Ford vans have been delivered. We are installing MobileView cameras in all the vans. The camera system will be a live all the time system, not an incident based system. Not all of the new vans are in service yet. By the time the new Contract rolls over to a new one, the system should be up and running.

A tour of the Paratransit facility was conducted.

The meeting was adjourned at 10:40 a.m.