

#### **INTER OFFICE MEMO**

To: Board of Directors

Date: 05/11/2023

From: Rashida Kamara, Director of ADA & Special Services

#### SUBJECT: Appointment to Advisory Committee Representing Pleasant Hill

#### Background:

On May 3, 2023, The City of Pleasant Hill appointed Andrei Obolenskiy to serve on County Connection's Advisory Committee as the primary member representing the City of Pleasant Hill. This appointment will expire April 30, 2025.

#### Financial Implications:

None

#### **Recommendation:**

Staff recommends Board approval of the appointment of Andrei Obolenskiy as the representative for the City of Pleasant Hill on County Connection's Advisory Committee.

#### **Action Requested:**

Staff requests the appointment of Andrei Obolenskiy be approved by the Board, effective June 1, 2023, through April 30, 2025.

#### Attachments:

Attachment 1: City of Pleasant Hill Application

Attachment 2: City of Pleasant Hill Board's Official Approval Action Memo- May 3, 2023

*Measure K Oversight Committee and Contra Costa Transpo Davalos at jdavalos@pleasanthillca.org	ortatio	on Authority - submit	t differen	nt applicat	ion. See online or contact Ju	aanita
SUMMARY OF BAG					ICE	
First Name *		eived Are Public Last Name *	Record	u)		
Andrei		Obolenskiy				
Street Address *						
212 Elaine Dr						
City *				State *	Zip Code *	
Pleasant Hill				CA	94523	
Cell Phone *	Dayt	ime Phone *				
9252626511	925	52626511				
Occupation *		Employer *				
Business Owner		Main Street Au	utomot	ive/Rus	sian Language School o	of
Email Address (Type "None" if no email address)	*					
aobolenskiy@yahoo.com						
Do you live in Pleasant Hill?* If yes, how many	year	s? Are you a U.S	S. Citiz	en?		
Yes 🗸 7		Yes 🗸				
(Planning Commission candidates must be U.S. Citiz	zens	and be a Pleasant	Hill re	sident fo	r at least one year)	
Can you attend daytime meetings? * Can you at	tten	d night meetings	?*			
Yes ¥						
High School Attended		Di	id you g	graduat	e?	
Emily Griffith		١	Yes 🗸			
College Attended		Di	id you g	graduat	e?	
Moscow State University of Management		۲   N	Yes 🗸			

Graduate School Attended	Did you graduate?
St. Mary's College of California	Yes 🗸
Trade or Special School Attended	
Red Rock Community College Auto Technology	
Do you have any special skills or knowledge that you beli committee in which you have expressed an interest? Exp	
I have a knack for bringing people together and in several leader. People look to me for answers, and help. I am also ASCCA. Elected to this position by my peers. I am a majo have had respective sensitivity training to their needs. E ran Nightingale Nursing in PH specializing in senior care	o the State Treasurer, and Board Member for the r supporter in the LGBTQIA+ community, and specially within the trans community. My mom
494/500 characters	
Please indicate any further information or comments you application. *	u wish to make that would be helpful in reviewing you
As a candidate for City Council last cycle, and a current of shown a commitment for our community. Previously I we constraints. Now that I am a small business owner I have	as unable to serve our city due to work
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my knowledge to the table. Thanks! 445/500 characters Please attach a copy of your resume. Browse Resume_2020_Andrei_new.pdf (173 KB)	Date * 11/23/2022 clear n serving on, and indicate your priority preference. When vacancies d Nominating subcommittee, and a recommendation will be

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#### ARCHITECTURAL REVIEW COMMISSION

Reviews site plans, architectural structures and signing related to new development in Pleasant Hill. Must have demonstrated talent and interest in aesthetics and architectural design through experience, training, education or occupation. (5 members - residency in Pleasant Hill is not required.)



#### CIVIC ACTION COMMISSION

Organizes major events such as the summer concert series and Community Service Day. (9 members - must be Pleasant Hill residents.)



#### COMMISSION ON AGING

Considers matters affecting the aging in the community; provides awareness of resources; and creates events of benefit to the aging population. (9 members - three may be under age 55 and up to three may live outside of Pleasant Hill.)



#### DIVERSITY COMMISSION

Makes recommendations on diversity, social justice and equity training; plans inclusive and welcoming eveents; and makes policy recommendations regarding diversity and inclusion. (7 members - must be residents or up to three non-residents may be appointed if they own/work for a business in Pleasant Hill.)

#### EDUCATION COMMISSION

Fosters communication and partnership among Pleasant Hill schools. (11 members - must reside in either Valley View or Pleasant Hill Middle School attendance areas.)

### 3 ✓ PLANNING COMMISSION

Provides recommendations to the City Council on land use, zoning, General Plan, other planning related issues. (7 members - must be a U.S. citizen and reside in Pleasant Hill for at least one year prior to appointment.)

#### TRAFFIC SAFETY COMMISSION

Reviews traffic safety problems in the community and recommend actions. Candidates must be engaged in professional engineering, traffic safety, law enforcement or related vocational or professional pursuits which involve a technical and practical understanding of vehicular traffic systems.



Write in the name of the commission, committee or board you are interested in below for which there is a vacancy as listed at that is not listed on this application.

#### Name of other commission, committee or board applying for not listed above:

#### Andrei Obolenskiy

For information on the application and appointment process, or for an application to be sent to you if submitting this form online is not an option, please contact Juanita Davalos at jdavalos@pleasanthillca.org or 925-671-5283.



# Andrei Obolenskiy

212 Elaine Drive ● Pleasant Hill, CA● Phone: 925-262-6511 ● aobolenskiy@yahoo.com

## **SUMMARY**

I am a results oriented entrepreneur. I have worked with large manufacturing companies, to boutique firms. Currently running my own business bringing a new twist to the industry. I am currently looking to move into a teaching position at a collegiate level. Sharing my expertise as a corporate trainer, manager, digital marketing specialist, and operations manager

## **Professional Experience**

#### **Main Street Automotive**

Automotive industry

March 2020-Present

#### President

- > Purchased underperforming business and revamped operations
- Increased sales 120% YoY during a pandemic
- Revamped marketing, target customer base, and culture as change agent
- Started high performance partnerships with Dinan, Turner Motorsports, Neuspeed, Turn14, and various other companies
- Currently developing online marketplace for local enthusiasts to research, purchase, and have installed high performance/racing parts

#### **Fiat Chrysler of America**

Automotive industry

#### Field Process Advisor/Digital Marketing Consultant

- Hired to assist Digital Marketing Manager for the CA Business Center in developing marketing strategies at a store level with independent dealers
- Coached, and trained dealer staff on funneling leads, following a 90 day CRM process, converting leads into sales, and proper customer service
- Consulting with dealers on web strategies through Google Analytics, GMB, and reporting from website management companies
- Started, and tweaked Social Media Marketing with dealers to increase awareness, and drive traffic

June 2018-March 2020

## CalAmp

SaaS/DaaS industry

#### **Business Development Manager (LoJack Division)**

- Utilized book of business in the automotive dealer community to partner selling LoJack through to consumers
- > Launched first account in a Scrum team that integrated RF recovery and telematics
- Provided and Managed Telematics solutions for stolen vehicle recovery, lot management, fleet management, loaner/rental fleet management
- > Top Sales Nationwide 2019 in division

**Proactive Dealer Solutions** 

Automotive industry

September 2013-June 2017

#### **Senior Performance Coach**

- > Assist in performance management, and process development for automotive retail groups
- Specialization in Multi-Site development for larger groups
- > Top Performer in retention/sales/increase
- Ability to take over challenging accounts and move the needle
- > Work with internal teams to coach, develop process, and train

#### **FixedOPS Consulting**

Automotive industry

#### Managing Partner

October 2010-September 2013

- > Assist auto shop owners increasing their overall profitability
- > Train and develop service writers onsite
- > Develop SEO/SEM and web marketing platform for auto shops
- > Install SOP roadmap for service centers for improved efficiency
- Cost-effective resource management.
- Strategic and business process thinking

#### **Dinan Engineering**

Automotive industry

#### **Service Director**

- Work Collaboratively to develop operations strategy and efficiency
- Customer service index surveys consistently above national average
- > Worked in multi-divisional team to streamline operations to facilitate sale
- > Determined proper equipment, and tooling needs for service locations
- Leadership of multidisciplinary team
- Managed multi-site parts operation with inventory control
- Drive initiatives in the management team and organizationally that contribute to long-term operational excellence.

#### **Hughes Network Systems**

Broadband Networking

#### **Independent Contractor**

- Independently Managed a Regional Installation Network
- Managed a technician network

#### Earl Scheib Paint and Body

Automotive Industry

#### **Division Manager**

- Increase the effectiveness and efficiency of support services through improvements to each function (HR, IT, Finance, Facilities) as well as coordination and communication between functions.
- > Increasing professional productivity through efficient administrative processes
- Managed region of 13 stores and over 800k per month in sales
- > Directly responsible for over 250 union employees
- > Assisted in the development and implementation of company-wide Enterprise system
- > Developed two Top Gun highest performing stores in the nation 2 years in a row out of 200

## **EDUCATION**

#### St. Mary's College of California

MBA International Business

#### **Moscow State University of Management**

B.S. Economics

2006-2009

2002 -2006



Mayor

May 3, 2023

Andrei Obolenskiy 212 Elaine Drive Pleasant Hill, CA 94523

Dear Andrei:

Congratulations! As recommended by the Interview and Nominating Committee, the City Council, at its meeting of May 1, 2023, approved the forwarding of a recommendation to the Central Contra Costa Transit Authority (CCCTA) Board of Directors to nominate you for appointment to the CCCTA Advisory Committee as a primary member. Your appointment term, if approved by the Board, will expire at the end of April, 2025.

If you have any questions regarding the appointment, please contact Juanita Davalos, Administrative Analyst, at (925) 671-5283 or jdavalos@pleasanthillca.org.

Thank you for your willingness to serve in this important capacity, and for your commitment to the City of Pleasant Hill.

Sincerely,

Timothý M. Flahertý Mayor

TMF: jmd

cc: Rashida Kamara, Director of ADA Services, Central Contra Costa Transit Authority

100 Gregory Lane, Pleasant Hill, CA 94523-3323 - (925) 671-5270

www.pleasanthillca.org